# Allendale Market Insights

# Allendale

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$749K \$992K \$990K 5 \$791K 6 Median Total Median Total Average Average **Properties** Price Price **Properties** Price Price 0% -25% Change From Increase From Increase From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		DCC LOLL	DCC LOL1	70 Change
Overall	AVERAGE DOM	21	48	-56%
	% OF ASKING PRICE	96%	101%	
	AVERAGE SOLD PRICE	\$992,313	\$909,875	9.1%
	# OF CONTRACTS	5	5	0.0%
	NEW LISTINGS	4	0	0%
Houses	AVERAGE DOM	21	48	-56%
	% OF ASKING PRICE	96%	101%	
	AVERAGE SOLD PRICE	\$992,313	\$909,875	9%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	4	0	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	0	0	0%

# Allendale

### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Alpine Market Insights

# Alpine

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$7.7M \$4.3M \$2.8M Total Median Average Total Average Price **Properties** Price Price **Properties** Price 150% Decrease From Decrease From Decrease From Decrease From Increase From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Chanae

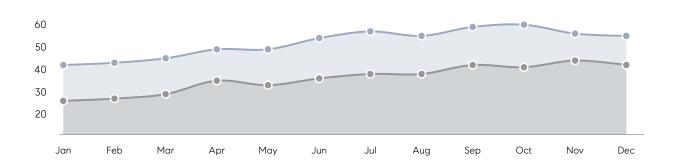
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	67	110	-39%
	% OF ASKING PRICE	81%	92%	
	AVERAGE SOLD PRICE	\$4,315,000	\$5,050,000	-14.6%
	# OF CONTRACTS	2	3	-33.3%
	NEW LISTINGS	1	1	0%
Houses	AVERAGE DOM	67	110	-39%
	% OF ASKING PRICE	81%	92%	
	AVERAGE SOLD PRICE	\$4,315,000	\$5,050,000	-15%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	1	1	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Alpine

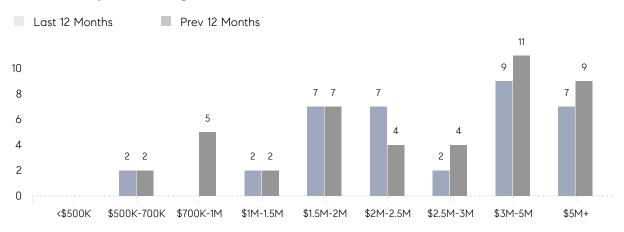
### DECEMBER 2022

### Monthly Inventory





### Contracts By Price Range







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# Andover Borough Market Insights

# Andover Borough

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$361K \$361K Total Median Total Median Average **Properties** Price Price **Properties** Price Price 0% 0% Change From Change From Change From Change From Change From Change From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

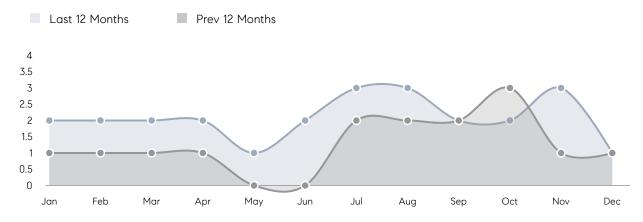
% Change

		200 2022	200 202.	o onango	
Overall	AVERAGE DOM	-	-	-	
	% OF ASKING PRICE	-	-		
	AVERAGE SOLD PRICE	-	-	-	
	# OF CONTRACTS	2	0	0.0%	
	NEW LISTINGS	1	0	0%	
Houses	AVERAGE DOM	-	-	-	
	% OF ASKING PRICE	-	-		
	AVERAGE SOLD PRICE	-	-	-	
	# OF CONTRACTS	2	0	0%	
	NEW LISTINGS	1	0	0%	
Condo/Co-op/TH	AVERAGE DOM	-	-	-	
	% OF ASKING PRICE	-	-		
	AVERAGE SOLD PRICE	-	-	-	
	# OF CONTRACTS	0	0	0%	
	NEW LISTINGS	0	0	0%	

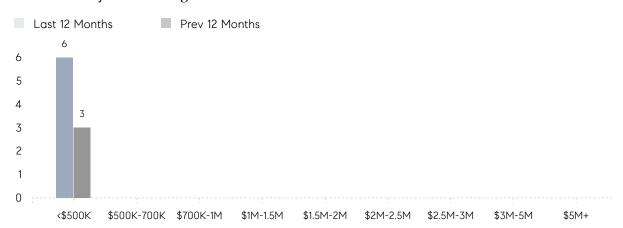
# Andover Borough

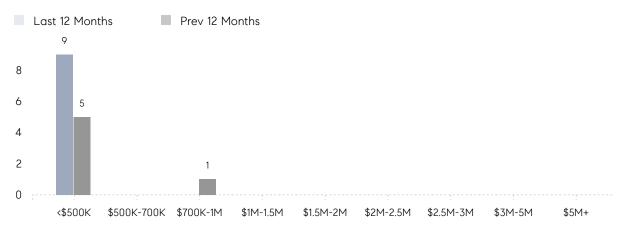
### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Andover Township Market Insights

# Andover Township

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$441K \$368K \$355K \$422K 4 Median Total Total Average Price **Properties** Price Price **Properties** Price Decrease From Decrease From Increase From Increase From Increase From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	51	41	24%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$441,896	\$482,500	-8.4%
	# OF CONTRACTS	4	5	-20.0%
	NEW LISTINGS	3	5	-40%
Houses	AVERAGE DOM	51	41	24%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$441,896	\$482,500	-8%
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	2	5	-60%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

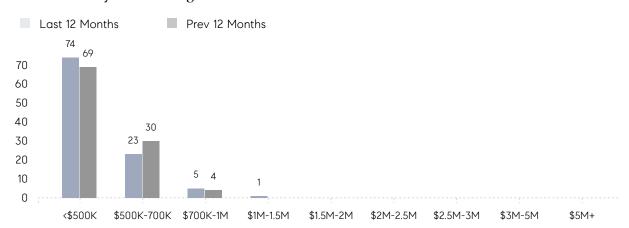
# Andover Township

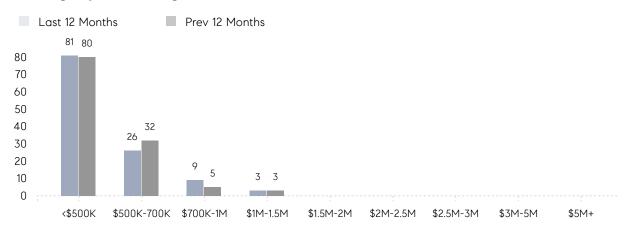
### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Basking Ridge Market Insights

# Basking Ridge

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$836K \$608K \$481K 19 \$819K 20 Median Total Total Average Average **Properties** Price **Properties** Price Price Price -24% Decrease From Decrease From Decrease From Increase From Increase From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

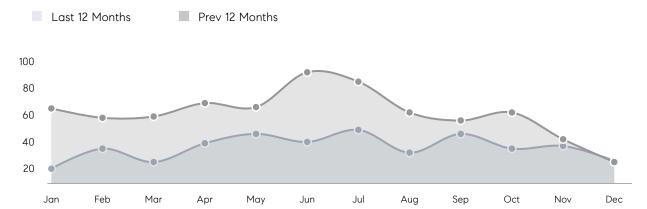
% Change

		DCC LOLL	DCC EOL1	70 Change
Overall	AVERAGE DOM	25	27	-7%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$608,834	\$684,631	-11.1%
	# OF CONTRACTS	19	25	-24.0%
	NEW LISTINGS	10	12	-17%
Houses	AVERAGE DOM	23	34	-32%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$919,097	\$860,936	7%
	# OF CONTRACTS	13	14	-7%
	NEW LISTINGS	6	6	0%
Condo/Co-op/TH	AVERAGE DOM	26	17	53%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$441,769	\$435,729	1%
	# OF CONTRACTS	6	11	-45%
	NEW LISTINGS	4	6	-33%

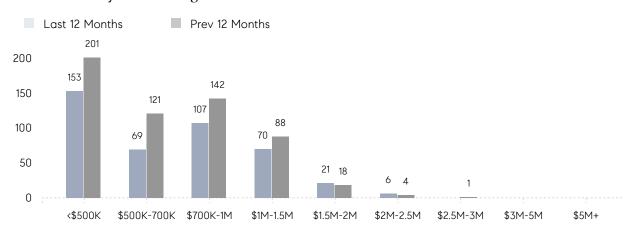
# Basking Ridge

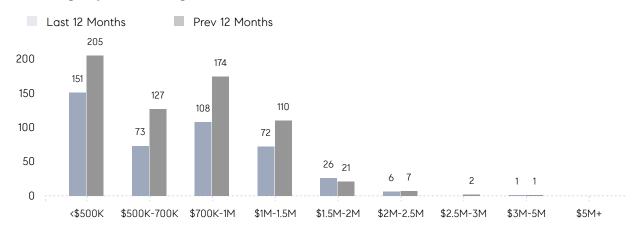
DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Bay Head Market Insights

# Bay Head

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Dec 2021

Dec 2022

O - 
Total Average Median
Properties Price Price

O% - - 
Change From Change From Dec 2021 Dec 2021

Dec 2021

Dec 2021

1 \$2.3M \$2.3M

Total Average Price Median Price

-50% -21% -21%

Decrease From Decreas

Dec 2021

Dec 2021

Dec 2021

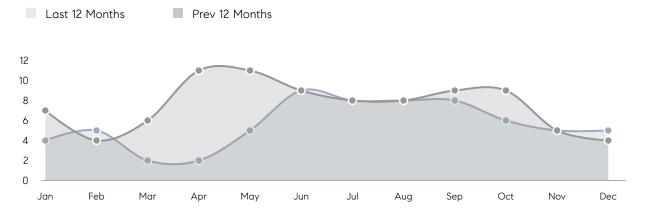
% Change

		200 2022	200 2021	5 G. a. g
Overall	AVERAGE DOM	124	36	244%
	% OF ASKING PRICE	92%	96%	
	AVERAGE SOLD PRICE	\$2,300,000	\$2,902,500	-20.8%
	# OF CONTRACTS	0	1	0.0%
	NEW LISTINGS	0	1	0%
Houses	AVERAGE DOM	124	36	244%
	% OF ASKING PRICE	92%	96%	
	AVERAGE SOLD PRICE	\$2,300,000	\$2,902,500	-21%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Bay Head

DECEMBER 2022

## Monthly Inventory



### Contracts By Price Range







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# Bayonne Market Insights

# Bayonne

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$415K \$395K \$323K \$319K 12 18 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -29% -18% Increase From Decrease From Decrease From Decrease From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

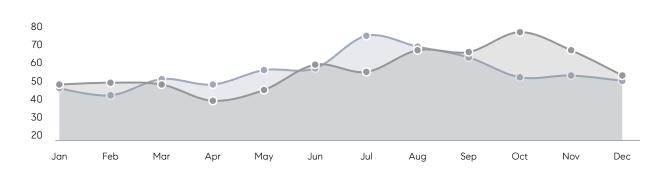
		500 2022	200 202.	o c.ia.ige
Overall	AVERAGE DOM	32	41	-22%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$323,743	\$447,000	-27.6%
	# OF CONTRACTS	12	17	-29.4%
	NEW LISTINGS	15	13	15%
Houses	AVERAGE DOM	46	43	7%
	% OF ASKING PRICE	95%	99%	
	AVERAGE SOLD PRICE	\$459,853	\$534,467	-14%
	# OF CONTRACTS	9	14	-36%
	NEW LISTINGS	8	9	-11%
Condo/Co-op/TH	AVERAGE DOM	24	35	-31%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$237,128	\$259,571	-9%
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	7	4	75%

# Bayonne

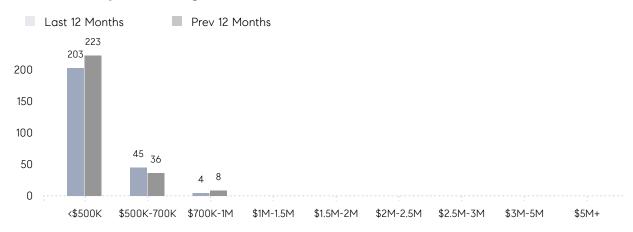
### DECEMBER 2022

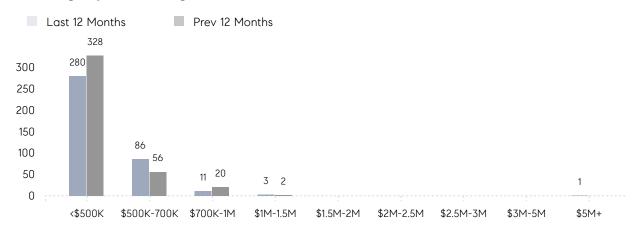
### Monthly Inventory





### Contracts By Price Range







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# Bedminster Market Insights

# Bedminster

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$499K \$397K 8 \$674K 13 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 0% -24% Change From Increase From Increase From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

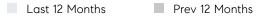
% Change

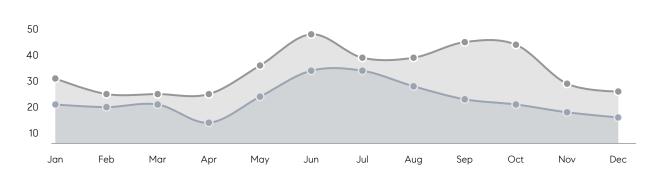
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	22	30	-27%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$499,385	\$414,382	20.5%
	# OF CONTRACTS	8	8	0.0%
	NEW LISTINGS	8	8	0%
Houses	AVERAGE DOM	27	50	-46%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$1,089,500	\$579,167	88%
	# OF CONTRACTS	5	0	0%
	NEW LISTINGS	3	1	200%
Condo/Co-op/TH	AVERAGE DOM	21	25	-16%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$392,091	\$379,071	3%
	# OF CONTRACTS	3	8	-62%
	NEW LISTINGS	5	7	-29%

# Bedminster

### DECEMBER 2022

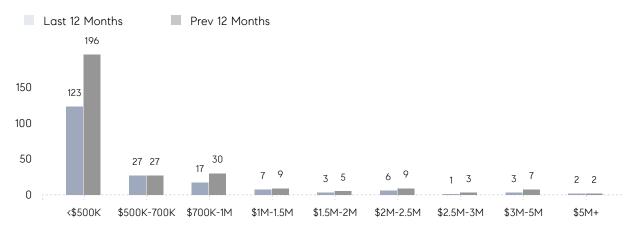
### Monthly Inventory





### Contracts By Price Range







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# Belleville Market Insights

# Belleville

DECEMBER 2022

UNDER CONTRACT

Dec 2021

UNITS SOLD

Dec 2021

Dec 2021

Dec 2021

\$382K \$399K \$400K 13 24 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Decrease From Decrease From Increase From Decrease From

**Property Statistics** 

Dec 2021

Dec 2021

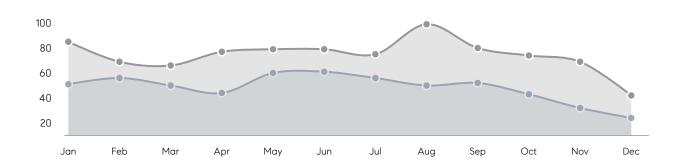
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	58	48	21%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$377,333	\$394,138	-4.3%
	# OF CONTRACTS	13	38	-65.8%
	NEW LISTINGS	6	13	-54%
Houses	AVERAGE DOM	69	46	50%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$414,500	\$437,478	-5%
	# OF CONTRACTS	10	23	-57%
	NEW LISTINGS	1	10	-90%
Condo/Co-op/TH	AVERAGE DOM	26	53	-51%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$265,833	\$228,000	17%
	# OF CONTRACTS	3	15	-80%
	NEW LISTINGS	5	3	67%

# Belleville

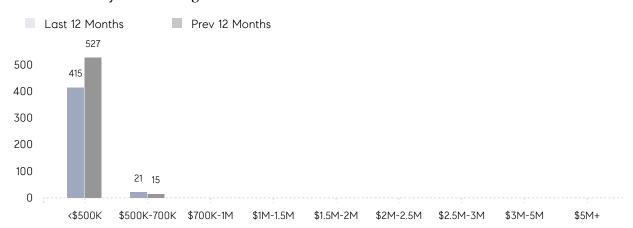
### DECEMBER 2022

### Monthly Inventory





### Contracts By Price Range







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# Bergenfield Market Insights

## Bergenfield

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$525K \$491K \$639K \$481K 9 14 Median Total Median Total Average Average **Properties** Price Price **Properties** Price Price -36% Increase From Change From Decrease From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

### **Property Statistics**

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	54	49	10%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$639,078	\$492,455	29.8%
	# OF CONTRACTS	9	25	-64.0%
	NEW LISTINGS	5	13	-62%
Houses	AVERAGE DOM	54	49	10%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$639,078	\$492,455	30%
	# OF CONTRACTS	9	25	-64%
	NEW LISTINGS	4	13	-69%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	0	0%

# Bergenfield

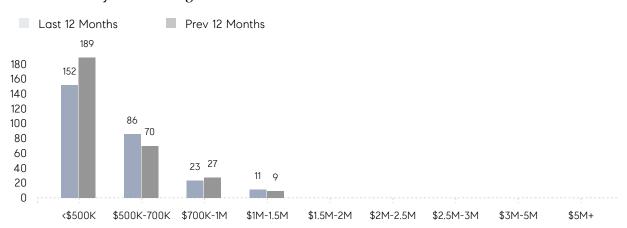
DECEMBER 2022

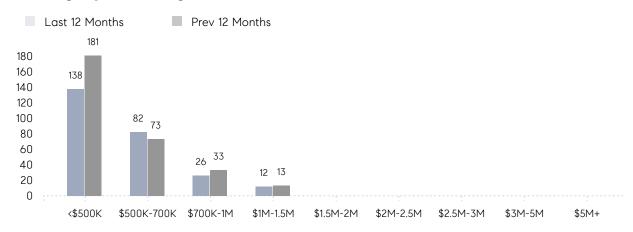
### Monthly Inventory





### Contracts By Price Range







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# Berkeley Heights Market Insights

# Berkeley Heights

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$569K \$705K 11 \$692K Median Total Total Median Average Average **Properties** Price **Properties** Price Price Price -42% Decrease From Increase From Increase From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

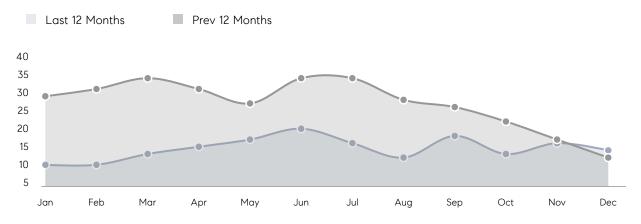
### **Property Statistics**

		Dec 2022	Dec 2021	% Charige
Overall	AVERAGE DOM	23	40	-42%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$692,545	\$561,026	23.4%
	# OF CONTRACTS	7	6	16.7%
	NEW LISTINGS	6	2	200%
Houses	AVERAGE DOM	19	42	-55%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$723,300	\$585,154	24%
	# OF CONTRACTS	7	5	40%
	NEW LISTINGS	6	2	200%
Condo/Co-op/TH	AVERAGE DOM	59	36	64%
	% OF ASKING PRICE	96%	101%	
	AVERAGE SOLD PRICE	\$385,000	\$508,750	-24%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

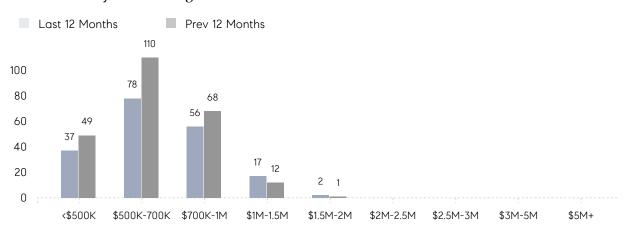
# Berkeley Heights

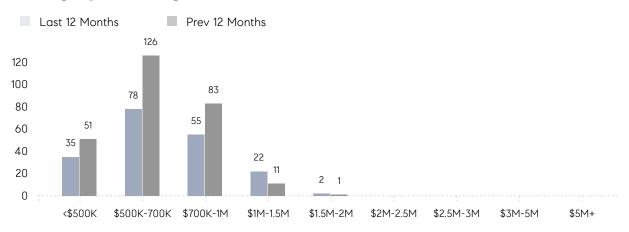
DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Bernardsville Market Insights

## Bernardsville

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

5

\$1.0M

\$1.2M

Decrease From

Total

\$1.5M

\$1.2M

Total **Properties**  Price

Median Price

**Properties** 

Average Price

Price

Dec 2021

-42% Decrease From

Decrease From Decrease From Dec 2021

Dec 2021

Dec 2021

Increase From Dec 2021

Increase From Dec 2021

### **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	40	126	-68%
	% OF ASKING PRICE	95%	97%	
	AVERAGE SOLD PRICE	\$1,583,571	\$1,136,616	39.3%
	# OF CONTRACTS	5	9	-44.4%
	NEW LISTINGS	4	3	33%
Houses	AVERAGE DOM	40	82	-51%
	% OF ASKING PRICE	95%	97%	
	AVERAGE SOLD PRICE	\$1,583,571	\$1,099,035	44%
	# OF CONTRACTS	5	8	-37%
	NEW LISTINGS	4	2	100%
Condo/Co-op/TH	AVERAGE DOM	-	614	-
	% OF ASKING PRICE	-	94%	
	AVERAGE SOLD PRICE	-	\$1,550,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

## Bernardsville

### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Bloomfield Market Insights

## Bloomfield

DECEMBER 2022

UNDER CONTRACT

Dec 2021

UNITS SOLD

Dec 2021

Dec 2021

Dec 2021

\$449K \$439K \$451K \$438K 25 29 Median Total Average Total Average Price **Properties** Price Price **Properties** Price Increase From Change From Decrease From Increase From Increase From Decrease From

### **Property Statistics**

Dec 2021

Dec 2021

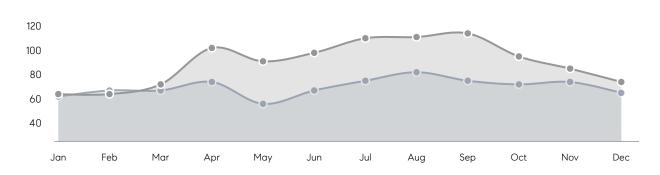
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	38	30	27%
	% OF ASKING PRICE	103%	107%	
	AVERAGE SOLD PRICE	\$451,034	\$444,019	1.6%
	# OF CONTRACTS	25	50	-50.0%
	NEW LISTINGS	13	46	-72%
Houses	AVERAGE DOM	41	32	28%
	% OF ASKING PRICE	103%	106%	
	AVERAGE SOLD PRICE	\$470,260	\$469,279	0%
	# OF CONTRACTS	22	42	-48%
	NEW LISTINGS	12	42	-71%
Condo/Co-op/TH	AVERAGE DOM	22	14	57%
	% OF ASKING PRICE	108%	108%	
	AVERAGE SOLD PRICE	\$330,875	\$223,000	48%
	# OF CONTRACTS	3	8	-62%
	NEW LISTINGS	1	4	-75%

## Bloomfield

### DECEMBER 2022

### Monthly Inventory





### Contracts By Price Range







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# Bogota Market Insights

# Bogota

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$524K \$524K \$489K \$493K Total Median Average Total Average Price **Properties** Price Price **Properties** Price -33% Change From Decrease From Increase From Increase From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

### **Property Statistics**

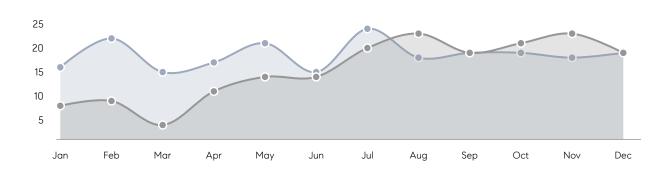
		DCC LOLL	DCC EOE1	70 Change
Overall	AVERAGE DOM	26	33	-21%
	% OF ASKING PRICE	99%	105%	
	AVERAGE SOLD PRICE	\$489,000	\$519,167	-5.8%
	# OF CONTRACTS	2	13	-84.6%
	NEW LISTINGS	4	5	-20%
Houses	AVERAGE DOM	26	33	-21%
	% OF ASKING PRICE	99%	105%	
	AVERAGE SOLD PRICE	\$489,000	\$519,167	-6%
	# OF CONTRACTS	2	13	-85%
	NEW LISTINGS	4	5	-20%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Bogota

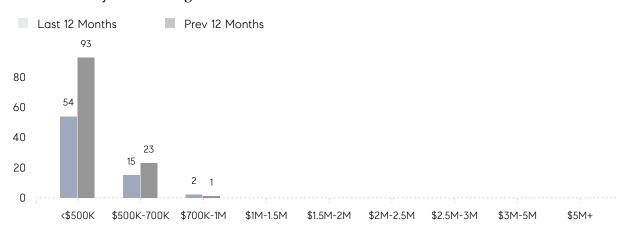
### DECEMBER 2022

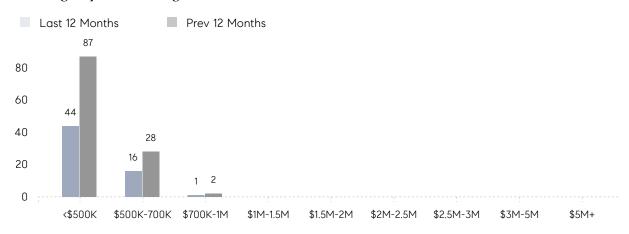
### Monthly Inventory





### Contracts By Price Range







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# Boonton Market Insights

## Boonton

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$442K \$442K \$587K \$607K Total Median Median Average Total Average Price **Properties** Price Price **Properties** Price -33% Increase From Increase From Decrease From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

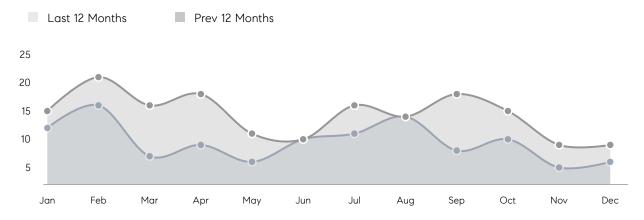
### **Property Statistics**

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	38	23	65%
	% OF ASKING PRICE	98%	105%	
	AVERAGE SOLD PRICE	\$587,400	\$415,125	41.5%
	# OF CONTRACTS	2	3	-33.3%
	NEW LISTINGS	3	5	-40%
Houses	AVERAGE DOM	31	23	35%
	% OF ASKING PRICE	98%	105%	
	AVERAGE SOLD PRICE	\$653,000	\$415,125	57%
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	2	5	-60%
Condo/Co-op/TH	AVERAGE DOM	63	-	-
	% OF ASKING PRICE	98%	-	
	AVERAGE SOLD PRICE	\$325,000	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

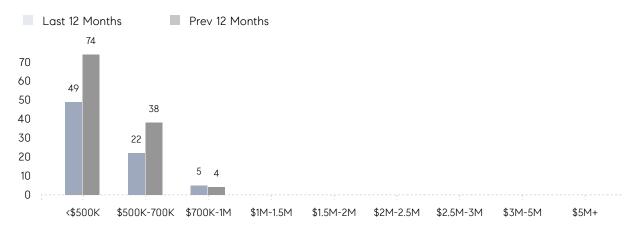
## Boonton

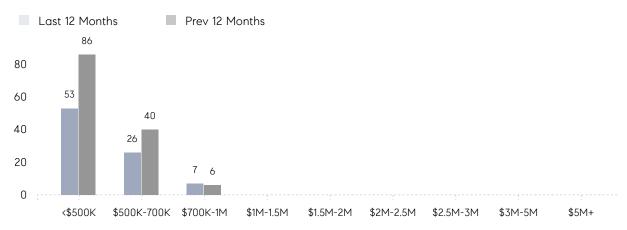
### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Boonton Township Market Insights

## **Boonton Township**

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$572K \$682K \$570K \$682K 4 Median Total Average Total Median Average **Properties** Price Price **Properties** Price Price Change From Decrease From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

### **Property Statistics**

		DCC LOLL	DCC LOL1	70 Change
Overall	AVERAGE DOM	17	22	-23%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$682,500	\$641,167	6.4%
	# OF CONTRACTS	4	2	100.0%
	NEW LISTINGS	4	1	300%
Houses	AVERAGE DOM	17	22	-23%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$682,500	\$641,167	6%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	4	1	300%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	0	0%

# Boonton Township

DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Branchburg Market Insights

# Branchburg

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$534K \$539K \$522K 10 \$530K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -41% -39% Increase From Decrease From Decrease From Decrease From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

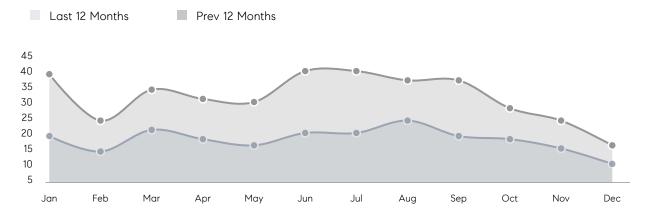
### **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	21	23	-9%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$539,176	\$565,171	-4.6%
	# OF CONTRACTS	10	17	-41.2%
	NEW LISTINGS	5	13	-62%
Houses	AVERAGE DOM	23	21	10%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$623,300	\$654,205	-5%
	# OF CONTRACTS	8	13	-38%
	NEW LISTINGS	4	10	-60%
Condo/Co-op/TH	AVERAGE DOM	17	26	-35%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$419,000	\$377,211	11%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	1	3	-67%

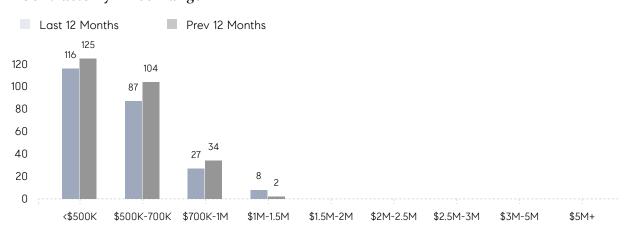
# Branchburg

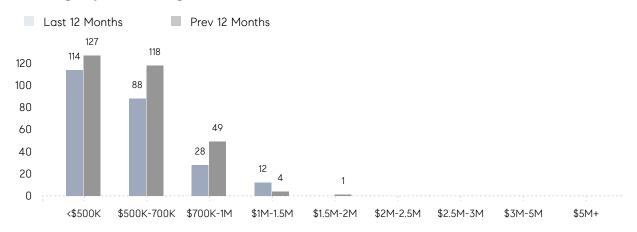
DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Bridgewater Market Insights

# Bridgewater

DECEMBER 2022

UNDER CONTRACT

Dec 2021

UNITS SOLD

Dec 2021

Dec 2022

Dec 2021

Dec 2021

Dec 2021

% Change

\$549K 32 \$633K 41 \$555K Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price 0% -35% Change From Increase From Increase From Increase From Decrease From Increase From

### **Property Statistics**

Dec 2021

Dec 2021

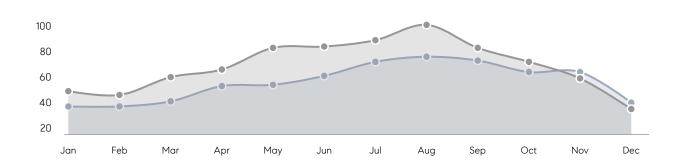
		Dec 2022	Dec 2021	% Charige
Overall	AVERAGE DOM	26	33	-21%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$577,720	\$553,087	4.5%
	# OF CONTRACTS	32	32	0.0%
	NEW LISTINGS	14	13	8%
Houses	AVERAGE DOM	27	38	-29%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$650,000	\$642,386	1%
	# OF CONTRACTS	22	21	5%
	NEW LISTINGS	10	8	25%
Condo/Co-op/TH	AVERAGE DOM	24	23	4%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$403,042	\$346,290	16%
	# OF CONTRACTS	10	11	-9%
	NEW LISTINGS	4	5	-20%

# Bridgewater

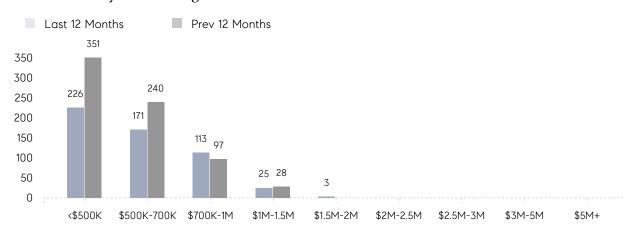
DECEMBER 2022

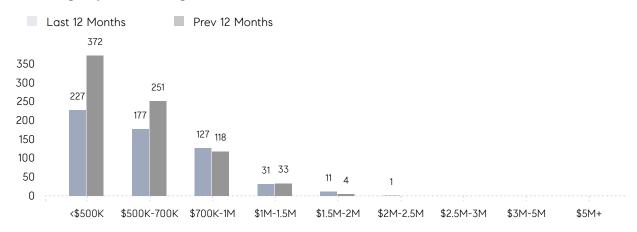
### Monthly Inventory





### Contracts By Price Range







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# Byram Market Insights

# Byram

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$423K \$415K \$493K \$399K 9 11 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -25% -21% Increase From Increase From Decrease From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

### **Property Statistics**

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	32	34	-6%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$423,500	\$374,429	13.1%
	# OF CONTRACTS	9	12	-25.0%
	NEW LISTINGS	2	4	-50%
Houses	AVERAGE DOM	32	34	-6%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$423,500	\$374,429	13%
	# OF CONTRACTS	9	12	-25%
	NEW LISTINGS	2	4	-50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Byram

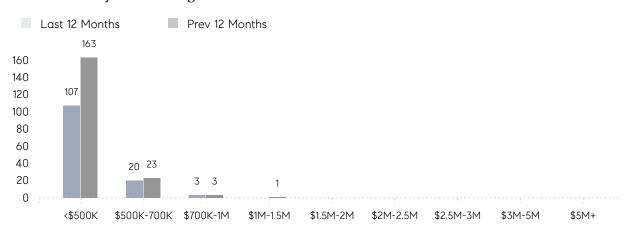
### DECEMBER 2022

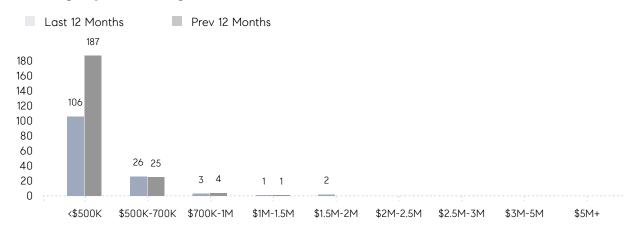
### Monthly Inventory





### Contracts By Price Range







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# Caldwell Market Insights

## Caldwell

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Total

\$339K

\$339K

Total

\$757K

**Properties** 

Average Price

Median **Properties** 

Average Price

Price

Dec 2021

Price

Decrease From

Decrease From Dec 2021

Decrease From Dec 2021

Dec 2021

Increase From Dec 2021

Increase From Dec 2021

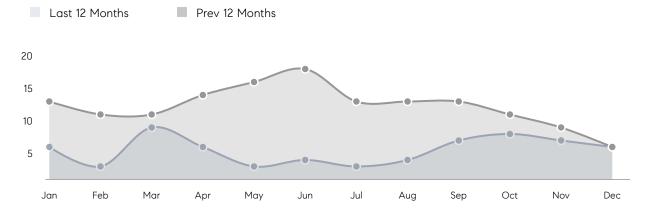
### **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	16	35	-54%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$757,000	\$625,167	21.1%
	# OF CONTRACTS	2	8	-75.0%
	NEW LISTINGS	1	4	-75%
Houses	AVERAGE DOM	16	35	-54%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$757,000	\$625,167	21%
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	1	0	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	0	4	0%

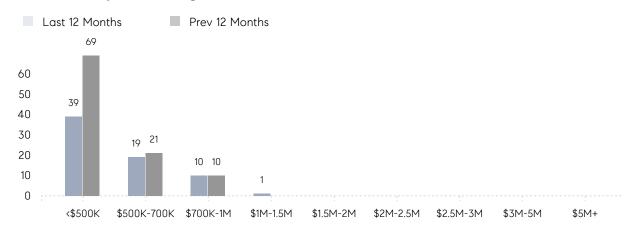
## Caldwell

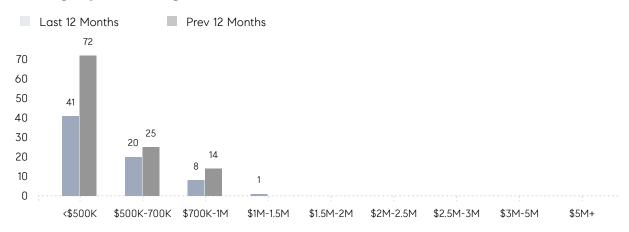
### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Carlstadt Market Insights

## Carlstadt

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$471K \$362K Total Median Total Average Price **Properties** Price **Properties** Price Price 0% Change From Increase From Decrease From Decrease From Change From Change From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

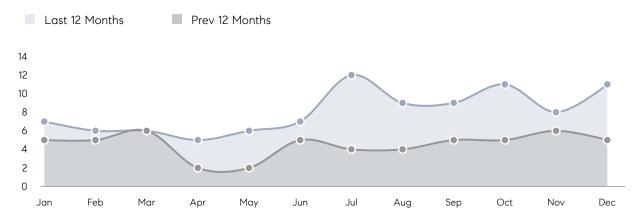
### **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	21	18	17%
	% OF ASKING PRICE	95%	98%	
	AVERAGE SOLD PRICE	\$471,333	\$547,000	-13.8%
	# OF CONTRACTS	0	4	0.0%
	NEW LISTINGS	3	2	50%
Houses	AVERAGE DOM	21	18	17%
	% OF ASKING PRICE	95%	98%	
	AVERAGE SOLD PRICE	\$471,333	\$547,000	-14%
	# OF CONTRACTS	0	4	0%
	NEW LISTINGS	3	2	50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

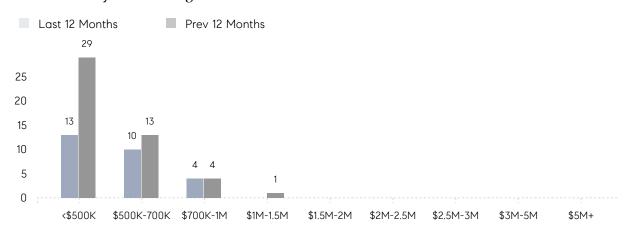
## Carlstadt

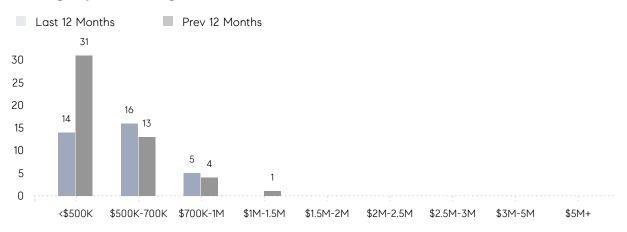
### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Cedar Grove Market Insights

## Cedar Grove

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$622K \$639K \$1.0M 9 \$1.0M Median Median Total Total Average Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

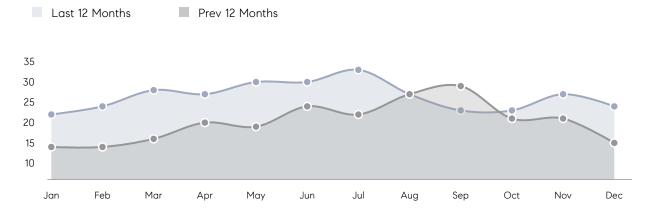
### **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	20	40	-50%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$1,049,000	\$642,903	63.2%
	# OF CONTRACTS	9	13	-30.8%
	NEW LISTINGS	6	4	50%
Houses	AVERAGE DOM	20	40	-50%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$1,049,000	\$635,886	65%
	# OF CONTRACTS	5	10	-50%
	NEW LISTINGS	4	2	100%
Condo/Co-op/TH	AVERAGE DOM	-	44	-
	% OF ASKING PRICE	-	102%	
	AVERAGE SOLD PRICE	-	\$685,000	-
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	2	2	0%

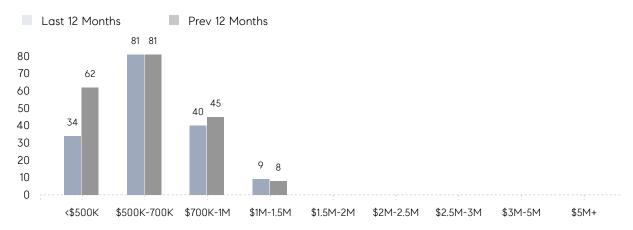
## Cedar Grove

### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Cedar Knolls Market Insights

## Cedar Knolls

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$448K \$448K \$384K \$385K Total Median Average Total Average **Properties** Price Price **Properties** Price Price 0% Change From Decrease From Decrease From Decrease From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

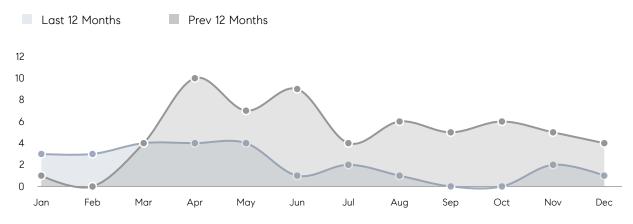
### **Property Statistics**

		Dec ZoZZ	Dec 2021	% Change
Overall	AVERAGE DOM	10	17	-41%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$384,667	\$593,722	-35.2%
	# OF CONTRACTS	2	2	0.0%
	NEW LISTINGS	1	1	0%
Houses	AVERAGE DOM	13	17	-24%
	% OF ASKING PRICE	96%	107%	
	AVERAGE SOLD PRICE	\$385,000	\$846,000	-54%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	1	1	0%
Condo/Co-op/TH	AVERAGE DOM	8	18	-56%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$384,500	\$341,444	13%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

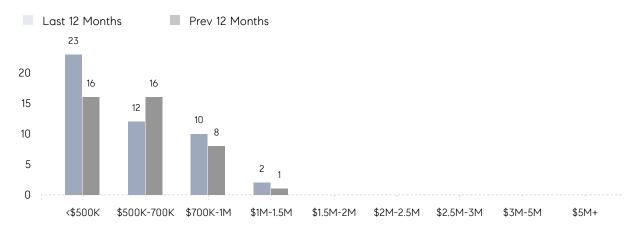
## Cedar Knolls

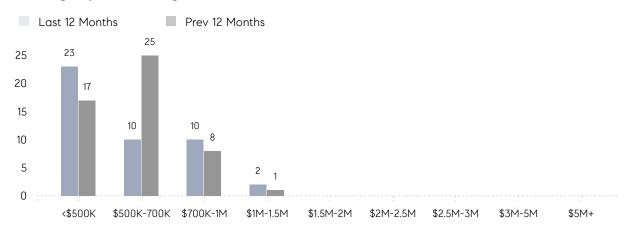
### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Chatham Borough Market Insights

# Chatham Borough

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$708K \$970K \$700K \$760K Median Total Total Average **Properties** Price **Properties** Price Price Price Decrease From Decrease From Decrease From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

### **Property Statistics**

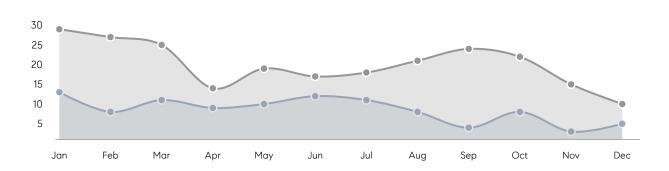
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	18	38	-53%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$970,000	\$986,786	-1.7%
	# OF CONTRACTS	3	10	-70.0%
	NEW LISTINGS	5	5	0%
Houses	AVERAGE DOM	18	38	-53%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$970,000	\$986,786	-2%
	# OF CONTRACTS	3	10	-70%
	NEW LISTINGS	5	5	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Chatham Borough

DECEMBER 2022

### Monthly Inventory





### Contracts By Price Range







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# Chatham Township Market Insights

# Chatham Township

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$926K \$812K 10 \$1.0M \$770K Median Total Total Average Average **Properties** Price **Properties** Price Price Price -23% Decrease From Decrease From Decrease From Decrease From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Chanae

### **Property Statistics**

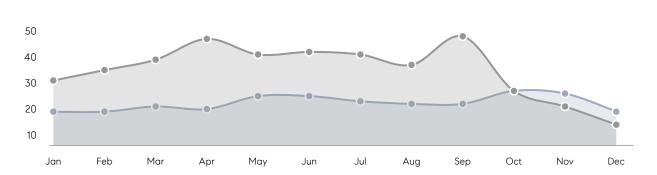
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	52	44	18%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$1,063,237	\$1,240,684	-14.3%
	# OF CONTRACTS	10	13	-23.1%
	NEW LISTINGS	9	9	0%
Houses	AVERAGE DOM	73	40	83%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$1,473,010	\$1,465,200	1%
	# OF CONTRACTS	6	9	-33%
	NEW LISTINGS	7	2	250%
Condo/Co-op/TH	AVERAGE DOM	18	56	-68%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$407,600	\$398,750	2%
	# OF CONTRACTS	4	4	0%
	NEW LISTINGS	2	7	-71%

# Chatham Township

DECEMBER 2022

### Monthly Inventory





### Contracts By Price Range







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# Chester Borough Market Insights

# Chester Borough

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

O - 
Total Average Median
Properties Price Price

O% - - 
Change From Change From Dec 2021 Dec 2021

Dec 2021

Dec 2021

1 \$433K \$433K Median Price Price Price Price Price

Dec 2021

% Change

### **Property Statistics**

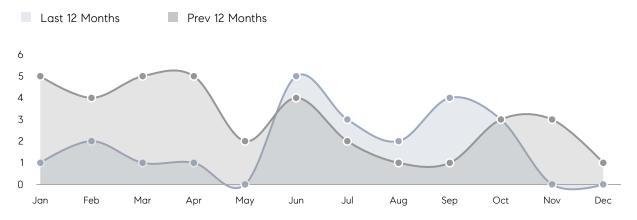
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	119	24	396%
	% OF ASKING PRICE	96%	101%	
	AVERAGE SOLD PRICE	\$433,000	\$623,000	-30.5%
	# OF CONTRACTS	0	2	0.0%
	NEW LISTINGS	0	1	0%
Houses	AVERAGE DOM	119	24	396%
	% OF ASKING PRICE	96%	101%	
	AVERAGE SOLD PRICE	\$433,000	\$623,000	-30%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	1	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Dec 2022

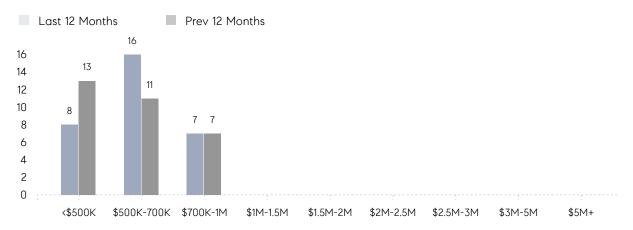
# Chester Borough

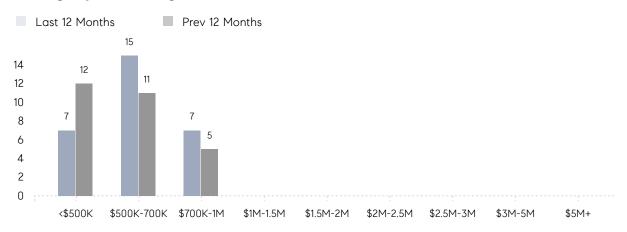
### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Chester Township Market Insights

# Chester Township

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$575K \$721K 5 \$676K \$640K Median Total Total **Properties** Price Price **Properties** Price Price -29% Decrease From Change From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

### **Property Statistics**

		DCC EOLL	DCC LOL1	70 Change
Overall	AVERAGE DOM	66	76	-13%
	% OF ASKING PRICE	94%	100%	
	AVERAGE SOLD PRICE	\$721,250	\$812,150	-11.2%
	# OF CONTRACTS	5	7	-28.6%
	NEW LISTINGS	4	6	-33%
Houses	AVERAGE DOM	71	76	-7%
	% OF ASKING PRICE	93%	100%	
	AVERAGE SOLD PRICE	\$760,000	\$812,150	-6%
	# OF CONTRACTS	5	7	-29%
	NEW LISTINGS	4	5	-20%
Condo/Co-op/TH	AVERAGE DOM	49	-	-
	% OF ASKING PRICE	98%	-	
	AVERAGE SOLD PRICE	\$605,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

Dec 2022

Dec 2021

% Change

# Chester Township

### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Clark Market Insights

# Clark

### DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

8	\$601K	\$474K	14	\$598K	\$581K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-50%	10%	5%	-22%	4%	7%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
Dec 2021					

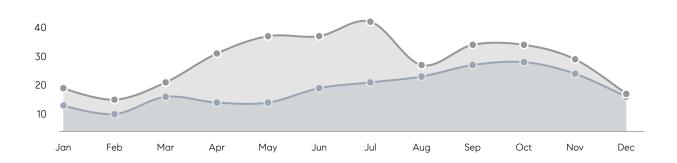
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	20	42	-52%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$598,571	\$578,222	3.5%
	# OF CONTRACTS	8	16	-50.0%
	NEW LISTINGS	3	9	-67%
Houses	AVERAGE DOM	20	42	-52%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$598,571	\$578,222	4%
	# OF CONTRACTS	6	12	-50%
	NEW LISTINGS	3	9	-67%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	0	0	0%

# Clark

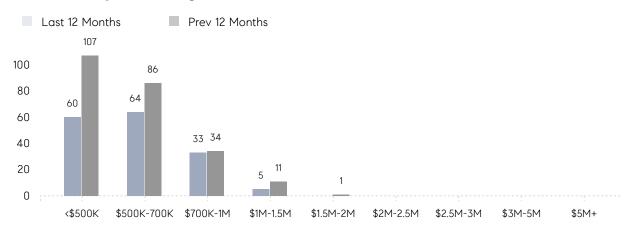
### DECEMBER 2022

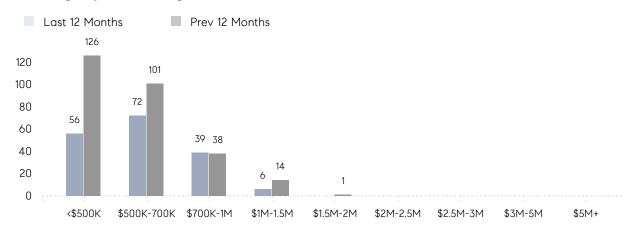
### Monthly Inventory





### Contracts By Price Range







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# Cliffside Park Market Insights

# Cliffside Park

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$492K \$425K \$590K \$438K 19 25 Median Total Total Average Average Price **Properties** Price Price **Properties** Price -34% Decrease From Decrease From Decrease From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

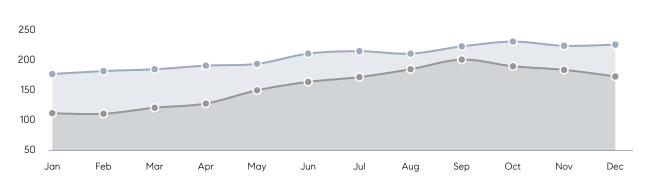
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	87	92	-5%
	% OF ASKING PRICE	92%	94%	
	AVERAGE SOLD PRICE	\$590,460	\$529,942	11.4%
	# OF CONTRACTS	19	35	-45.7%
	NEW LISTINGS	20	24	-17%
Houses	AVERAGE DOM	84	100	-16%
	% OF ASKING PRICE	90%	92%	
	AVERAGE SOLD PRICE	\$846,500	\$743,833	14%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	0	4	0%
Condo/Co-op/TH	AVERAGE DOM	87	91	-4%
	% OF ASKING PRICE	93%	94%	
	AVERAGE SOLD PRICE	\$509,605	\$489,838	4%
	# OF CONTRACTS	16	31	-48%
	NEW LISTINGS	20	20	0%

# Cliffside Park

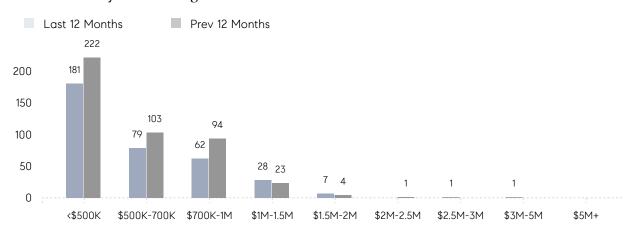
### DECEMBER 2022

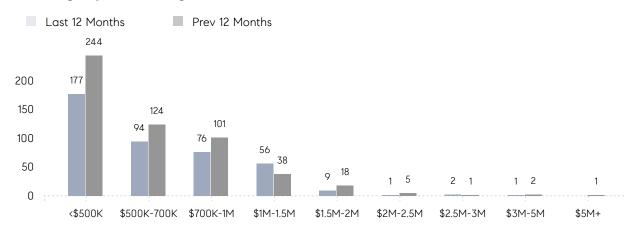
### Monthly Inventory





### Contracts By Price Range







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# Clifton Market Insights

# Clifton

### DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

40	\$428K	\$408K	61	\$459K	\$450K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-42%	-4%	-5%	-42%	<b>7</b> 0/	00/
-42/o	-4%	-3%	$-42/_{0}$	3%	0%
Decrease From Dec 2021	Decrease From Dec 2021	Decrease From Dec 2021	Decrease From Dec 2021	Increase From Dec 2021	Change From Dec 2021

Dec 2022

Dec 2021

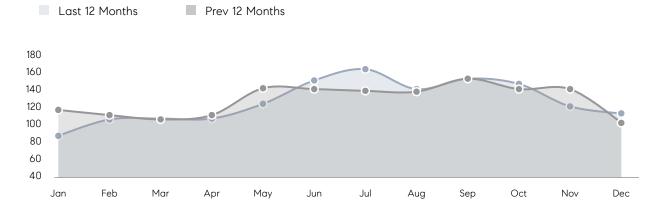
% Change

		DCC LOLL	DCC LOL1	70 Change
Overall	AVERAGE DOM	55	29	90%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$459,982	\$447,097	2.9%
	# OF CONTRACTS	40	69	-42.0%
	NEW LISTINGS	36	41	-12%
Houses	AVERAGE DOM	59	29	103%
	% OF ASKING PRICE	101%	104%	
	AVERAGE SOLD PRICE	\$497,138	\$468,341	6%
	# OF CONTRACTS	22	50	-56%
	NEW LISTINGS	20	33	-39%
Condo/Co-op/TH	AVERAGE DOM	37	27	37%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$291,091	\$355,750	-18%
	# OF CONTRACTS	18	19	-5%
	NEW LISTINGS	16	8	100%

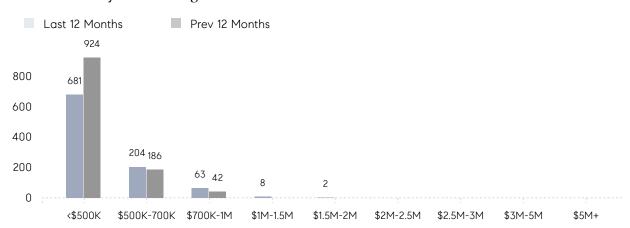
# Clifton

### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Closter Market Insights

# Closter

### DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

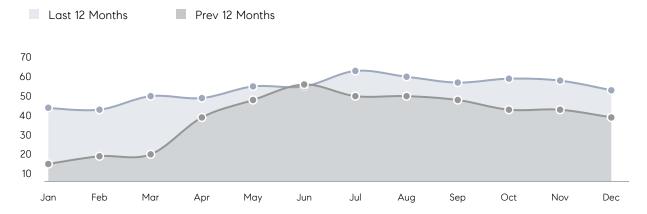
6	\$950K	\$849K	5	\$896K	\$810K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-45%	6%	-3%	0%	-6%	-8%
Decrease From Dec 2021	Increase From Dec 2021	Decrease From Dec 2021	Change From Dec 2021	Decrease From Dec 2021	Decrease From Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	29	49	-41%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$896,020	\$952,780	-6.0%
	# OF CONTRACTS	6	11	-45.5%
	NEW LISTINGS	2	6	-67%
Houses	AVERAGE DOM	29	49	-41%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$896,020	\$952,780	-6%
	# OF CONTRACTS	6	11	-45%
	NEW LISTINGS	2	6	-67%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Closter

### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Colonia Market Insights

# Colonia

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$717K \$437K \$633K Total Total Average Price **Properties** Price Price **Properties** Price Decrease From Decrease From Increase From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

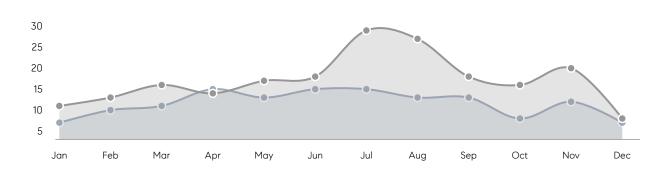
		DCC LOLL	DCC LOL1	70 Change
Overall	AVERAGE DOM	39	50	-22%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$633,667	\$492,000	28.8%
	# OF CONTRACTS	2	12	-83.3%
	NEW LISTINGS	1	3	-67%
Houses	AVERAGE DOM	39	50	-22%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$633,667	\$492,000	29%
	# OF CONTRACTS	2	12	-83%
	NEW LISTINGS	1	3	-67%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Colonia

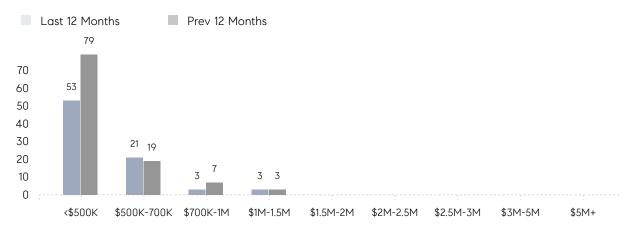
### DECEMBER 2022

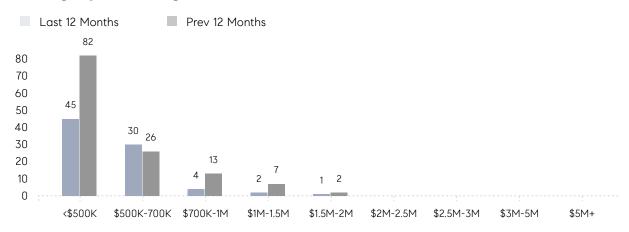
### Monthly Inventory





### Contracts By Price Range







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# Cranford Market Insights

# Cranford

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$522K \$489K \$499K \$503K 11 14 Median Total Total Average Average Price **Properties** Price Price **Properties** Price -36% Decrease From Increase From Decrease From Decrease From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

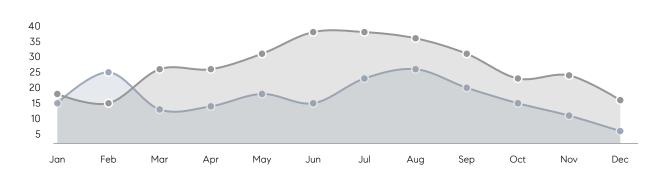
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	39	30	30%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$503,382	\$520,747	-3.3%
	# OF CONTRACTS	11	15	-26.7%
	NEW LISTINGS	8	10	-20%
Houses	AVERAGE DOM	33	28	18%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$615,539	\$573,913	7%
	# OF CONTRACTS	7	12	-42%
	NEW LISTINGS	7	7	0%
Condo/Co-op/TH	AVERAGE DOM	48	37	30%
	% OF ASKING PRICE	97%	102%	
	AVERAGE SOLD PRICE	\$301,500	\$281,500	7%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	1	3	-67%

# Cranford

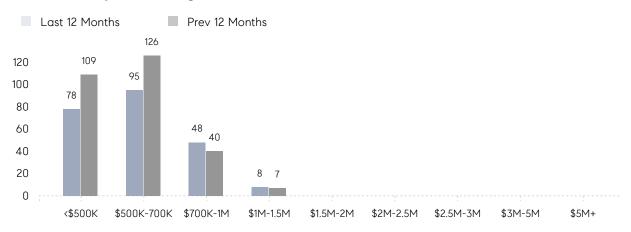
### DECEMBER 2022

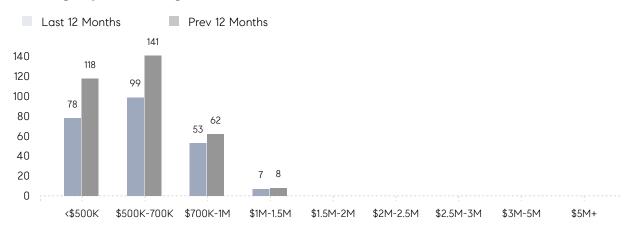
### Monthly Inventory





### Contracts By Price Range







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# Cresskill Market Insights

## Cresskill

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$630K \$535K \$951K \$875K Median Total Average Total Average Price **Properties** Price Price **Properties** Price Decrease From Decrease From Decrease From Change From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	132	84	57%
	% OF ASKING PRICE	96%	95%	
	AVERAGE SOLD PRICE	\$951,000	\$1,363,675	-30.3%
	# OF CONTRACTS	7	14	-50.0%
	NEW LISTINGS	3	10	-70%
Houses	AVERAGE DOM	67	94	-29%
	% OF ASKING PRICE	94%	94%	
	AVERAGE SOLD PRICE	\$998,333	\$1,446,700	-31%
	# OF CONTRACTS	5	11	-55%
	NEW LISTINGS	3	6	-50%
Condo/Co-op/TH	AVERAGE DOM	230	13	1,669%
	% OF ASKING PRICE	98%	102%	
	AVERAGE SOLD PRICE	\$880,000	\$782,500	12%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	0	4	0%

# Cresskill

### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Demarest Market Insights

## Demarest

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Decrease From

Dec 2021

Dec 2022

O - - Median
Properties Price Price

O% - - 
Change From Change From Dec 2021 Dec 2021

Dec 2021

7 \$1.4M \$1.3M

Total Average Price Price Price

-22% 9% 44%

Dec 2021

Increase From Increase From Dec 2021 Dec 2021

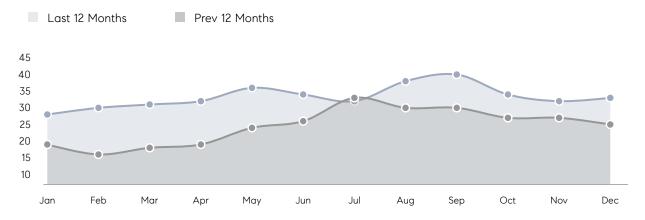
% Chanae

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	76	54	41%
	% OF ASKING PRICE	92%	98%	
	AVERAGE SOLD PRICE	\$1,402,114	\$1,291,667	8.6%
	# OF CONTRACTS	0	6	0.0%
	NEW LISTINGS	1	4	-75%
Houses	AVERAGE DOM	76	54	41%
	% OF ASKING PRICE	92%	98%	
	AVERAGE SOLD PRICE	\$1,402,114	\$1,291,667	9%
	# OF CONTRACTS	0	5	0%
	NEW LISTINGS	1	4	-75%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

## Demarest

### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Denville Market Insights

## Denville

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$709K \$549K \$560K \$685K 11 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Decrease From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		DCC LOLL	DCC LOL1	70 Change
Overall	AVERAGE DOM	19	44	-57%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$709,667	\$543,018	30.7%
	# OF CONTRACTS	11	22	-50.0%
	NEW LISTINGS	9	12	-25%
Houses	AVERAGE DOM	19	45	-58%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$766,714	\$559,804	37%
	# OF CONTRACTS	11	16	-31%
	NEW LISTINGS	9	7	29%
Condo/Co-op/TH	AVERAGE DOM	20	37	-46%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$510,000	\$465,800	9%
	# OF CONTRACTS	0	6	0%
	NEW LISTINGS	0	5	0%

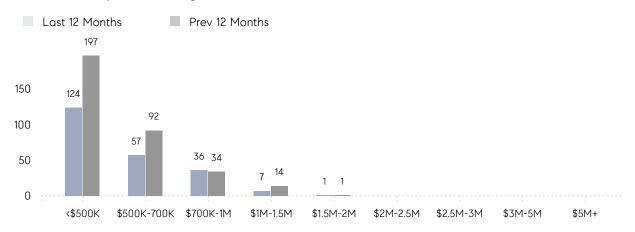
# Denville

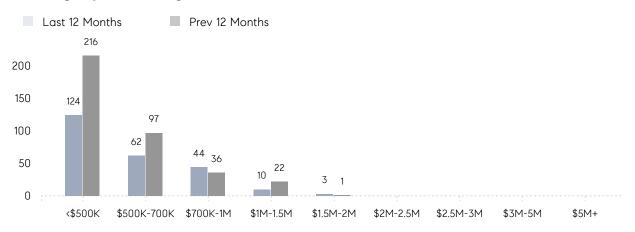
### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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## Dumont Market Insights

### Dumont

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$476K \$480K \$458K \$459K 4 Total Median Total Average Average Price **Properties** Price Price **Properties** Price -40% Decrease From Decrease From Increase From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		Dec Zozz	Dec 2021	% Change
Overall	AVERAGE DOM	34	23	48%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$476,021	\$457,670	4.0%
	# OF CONTRACTS	4	17	-76.5%
	NEW LISTINGS	7	7	0%
Houses	AVERAGE DOM	34	23	48%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$476,021	\$457,670	4%
	# OF CONTRACTS	4	17	-76%
	NEW LISTINGS	7	7	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

### Dumont

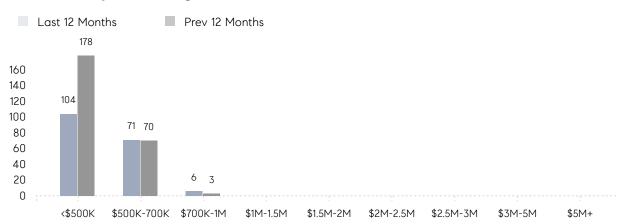
#### DECEMBER 2022

### Monthly Inventory





### Contracts By Price Range







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## East Hanover Market Insights

### East Hanover

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$599K \$568K \$660K \$670K 5 Median Median Total Total Average Average **Properties** Price Price **Properties** Price Price -44% Change From Increase From Decrease From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

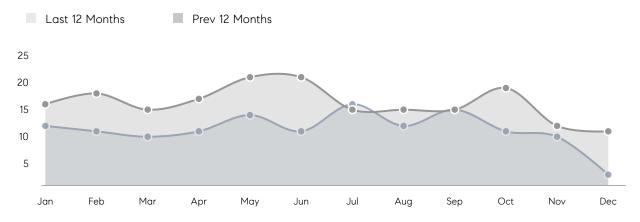
% Change

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	48	27	78%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$660,656	\$628,969	5.0%
	# OF CONTRACTS	5	8	-37.5%
	NEW LISTINGS	0	9	0%
Houses	AVERAGE DOM	49	27	81%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$740,150	\$661,462	12%
	# OF CONTRACTS	4	6	-33%
	NEW LISTINGS	0	8	0%
Condo/Co-op/TH	AVERAGE DOM	47	27	74%
	% OF ASKING PRICE	97%	100%	
	AVERAGE SOLD PRICE	\$501,667	\$488,167	3%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	0	1	0%

## East Hanover

#### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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## East Orange Market Insights

## East Orange

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Dec 2021

Dec 2021

Dec 2021

% Change

\$379K \$319K \$340K 25 \$351K 24 Median Total Median Total Average Average **Properties** Price Price **Properties** Price Price 0% Change From Increase From Increase From Increase From Increase From Increase From Dec 2021 Dec 2021

### **Property Statistics**

Dec 2021

Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	62	46	35%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$319,371	\$277,479	15.1%
	# OF CONTRACTS	25	25	0.0%
	NEW LISTINGS	22	25	-12%
Houses	AVERAGE DOM	58	43	35%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$351,945	\$316,223	11%
	# OF CONTRACTS	20	19	5%
	NEW LISTINGS	19	21	-10%
Condo/Co-op/TH	AVERAGE DOM	84	57	47%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$156,500	\$138,000	13%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	3	4	-25%

Dec 2022

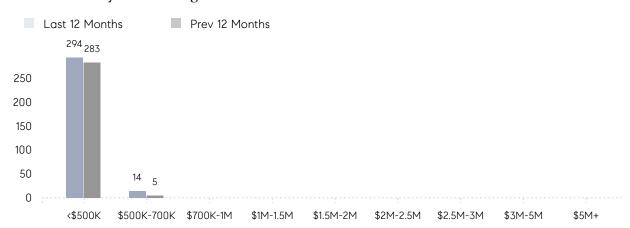
## East Orange

DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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## Edgewater Market Insights

## Edgewater

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$809K \$724K \$628K \$1.0M 14 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -62% Change From Decrease From Increase From Decrease From Increase From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

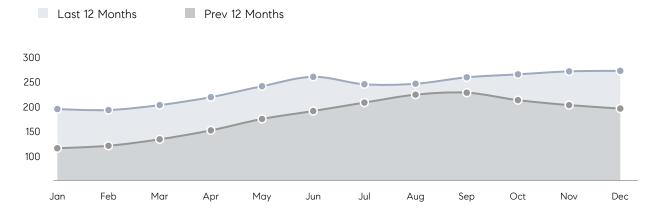
% Chanae

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	69	101	-32%
	% OF ASKING PRICE	93%	94%	
	AVERAGE SOLD PRICE	\$724,636	\$699,889	3.5%
	# OF CONTRACTS	8	30	-73.3%
	NEW LISTINGS	9	21	-57%
Houses	AVERAGE DOM	10	42	-76%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$1,497,500	\$1,265,000	18%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	3	1	200%
Condo/Co-op/TH	AVERAGE DOM	79	104	-24%
	% OF ASKING PRICE	93%	94%	
	AVERAGE SOLD PRICE	\$595,825	\$667,597	-11%
	# OF CONTRACTS	7	28	-75%
	NEW LISTINGS	6	20	-70%

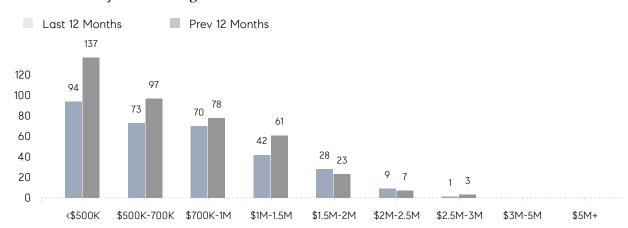
## Edgewater

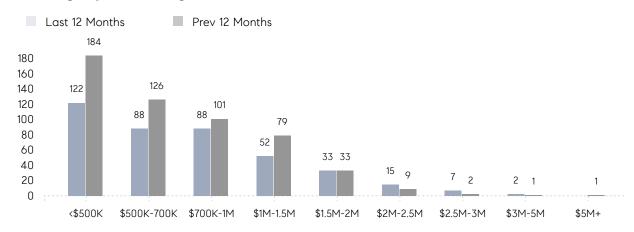
DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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## Elizabeth Market Insights

### Elizabeth

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$349K \$365K \$392K \$385K 15 16 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -43% Increase From Change From Decrease From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		DCC LOLL	DCC LOL1	70 Change
Overall	AVERAGE DOM	50	48	4%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$392,475	\$379,018	3.6%
	# OF CONTRACTS	15	41	-63.4%
	NEW LISTINGS	16	25	-36%
Houses	AVERAGE DOM	53	49	8%
	% OF ASKING PRICE	97%	102%	
	AVERAGE SOLD PRICE	\$400,307	\$383,870	4%
	# OF CONTRACTS	12	30	-60%
	NEW LISTINGS	12	20	-40%
Condo/Co-op/TH	AVERAGE DOM	11	24	-54%
	% OF ASKING PRICE	106%	94%	
	AVERAGE SOLD PRICE	\$275,000	\$248,000	11%
	# OF CONTRACTS	3	11	-73%
	NEW LISTINGS	4	5	-20%

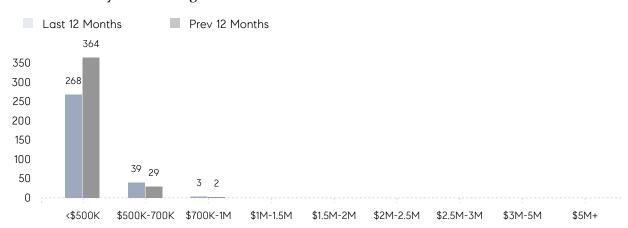
### Elizabeth

#### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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## Elmwood Park Market Insights

### Elmwood Park

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$430K \$452K 15 \$447K \$489K Median Total Average Total Average Price **Properties** Price Price **Properties** Price 0%

Change From Increase From Dec 2021 Dec

Dec 2022

Dec 2021

% Change

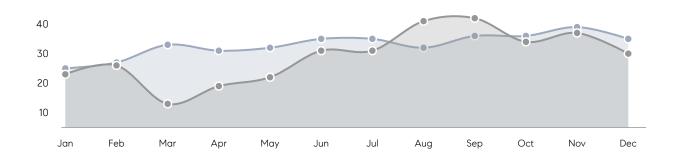
		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	44	31	42%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$430,235	\$482,875	-10.9%
	# OF CONTRACTS	15	15	0.0%
	NEW LISTINGS	11	11	0%
Houses	AVERAGE DOM	44	33	33%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$430,235	\$504,000	-15%
	# OF CONTRACTS	13	11	18%
	NEW LISTINGS	10	9	11%
Condo/Co-op/TH	AVERAGE DOM	-	21	-
	% OF ASKING PRICE	-	97%	
	AVERAGE SOLD PRICE	-	\$335,000	-
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	1	2	-50%

## Elmwood Park

#### DECEMBER 2022

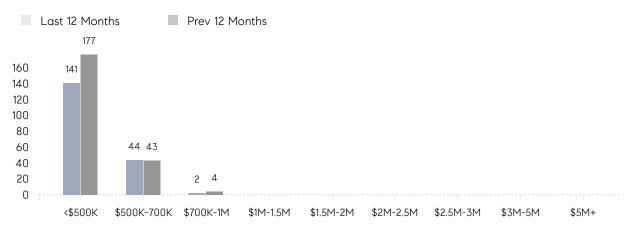
### Monthly Inventory





### Contracts By Price Range







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## Emerson Market Insights

### Emerson

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$799K \$799K \$585K \$556K Total Median Median Total Average Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Increase From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		DCC LOLL	DCC LOLI	70 Change
Overall	AVERAGE DOM	35	25	40%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$585,938	\$517,424	13.2%
	# OF CONTRACTS	1	8	-87.5%
	NEW LISTINGS	1	5	-80%
Houses	AVERAGE DOM	35	25	40%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$585,938	\$530,454	10%
	# OF CONTRACTS	1	7	-86%
	NEW LISTINGS	1	4	-75%
Condo/Co-op/TH	AVERAGE DOM	-	23	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$335,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

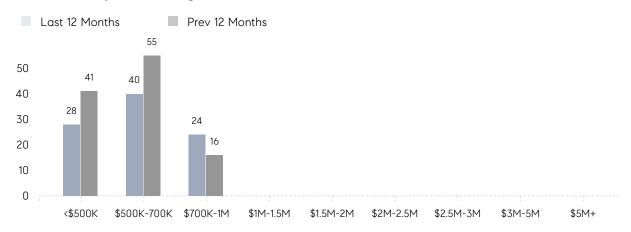
### Emerson

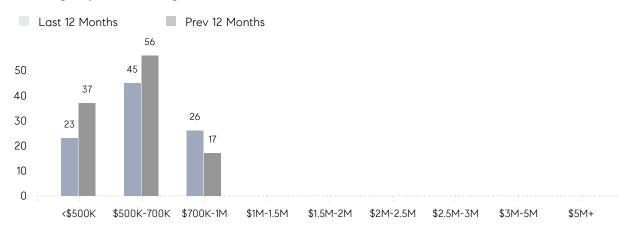
#### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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## Englewood Market Insights

## Englewood

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$853K \$605K 17 \$709K \$449K 18 Median Median Total Total Average Average **Properties** Price Price **Properties** Price Price -13% -15% -51% Decrease From Increase From Decrease From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

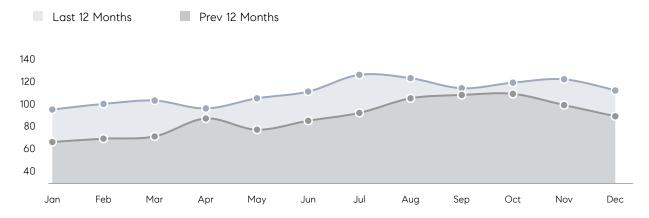
% Change

		200 2022	200 202.	5 5.13.1g5
Overall	AVERAGE DOM	58	46	26%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$853,166	\$663,297	28.6%
	# OF CONTRACTS	17	20	-15.0%
	NEW LISTINGS	14	11	27%
Houses	AVERAGE DOM	56	41	37%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$961,644	\$887,684	8%
	# OF CONTRACTS	10	13	-23%
	NEW LISTINGS	11	7	57%
Condo/Co-op/TH	AVERAGE DOM	66	50	32%
	% OF ASKING PRICE	97%	96%	
	AVERAGE SOLD PRICE	\$473,494	\$426,444	11%
	# OF CONTRACTS	7	7	0%
	NEW LISTINGS	3	4	-25%

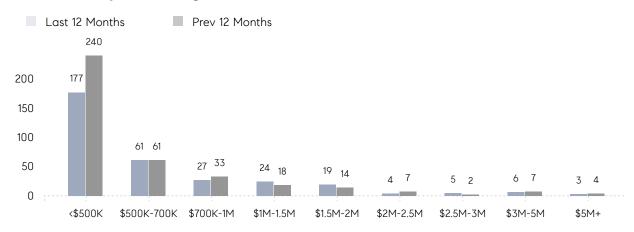
## Englewood

DECEMBER 2022

#### Monthly Inventory



### Contracts By Price Range







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## Englewood Cliffs Market Insights

## **Englewood Cliffs**

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$1.8M \$1.4M \$1.3M \$1.2M Median Total Total Average **Properties** Price Price **Properties** Price Price -12% -36% Decrease From Decrease From Decrease From Decrease From Increase From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		DCC LOLL	DCC EOL1	70 Change
Overall	AVERAGE DOM	71	60	18%
	% OF ASKING PRICE	90%	94%	
	AVERAGE SOLD PRICE	\$1,350,000	\$1,648,750	-18.1%
	# OF CONTRACTS	7	11	-36.4%
	NEW LISTINGS	2	9	-78%
Houses	AVERAGE DOM	71	60	18%
	% OF ASKING PRICE	90%	94%	
	AVERAGE SOLD PRICE	\$1,350,000	\$1,648,750	-18%
	# OF CONTRACTS	7	11	-36%
	NEW LISTINGS	2	9	-78%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## **Englewood Cliffs**

DECEMBER 2022

#### Monthly Inventory



### Contracts By Price Range







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# Essex Fells Market Insights

# **Essex Fells**

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Dec 2021

% Change

\$1.5M \$625K \$625K \$1.5M Total Median Median Total Average Average Price **Properties** Price Price **Properties** Price 0% 0% Change From Change From Decrease From Increase From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

# **Property Statistics**

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	58	74	-22%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$625,000	\$985,000	-36.5%
	# OF CONTRACTS	2	2	0.0%
	NEW LISTINGS	2	0	0%
Houses	AVERAGE DOM	58	74	-22%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$625,000	\$985,000	-37%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	2	0	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# **Essex Fells**

### DECEMBER 2022

# Monthly Inventory





# Contracts By Price Range







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# Fair Lawn Market Insights

# Fair Lawn

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

28 Total

\$574K

\$574K

42 Total **Properties**  \$599K

\$615K

**Properties** 

Average Price

Median Price

Average Price

Median Price

-10%

Dec 2021

Decrease From

Increase From

Dec 2021

Increase From

Dec 2021

Increase From Dec 2021

Increase From Dec 2021

Increase From Dec 2021

# **Property Statistics**

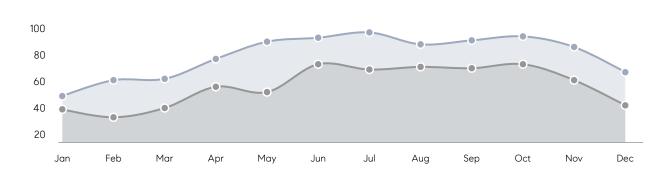
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	35	26	35%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$599,917	\$539,673	11.2%
	# OF CONTRACTS	28	31	-9.7%
	NEW LISTINGS	12	13	-8%
Houses	AVERAGE DOM	36	22	64%
	% OF ASKING PRICE	99%	104%	
	AVERAGE SOLD PRICE	\$593,207	\$514,042	15%
	# OF CONTRACTS	28	31	-10%
	NEW LISTINGS	12	11	9%
Condo/Co-op/TH	AVERAGE DOM	9	49	-82%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$875,000	\$693,460	26%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	2	0%

# Fair Lawn

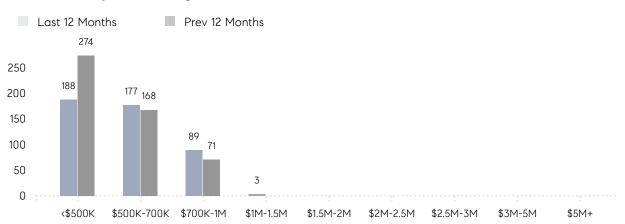
### DECEMBER 2022

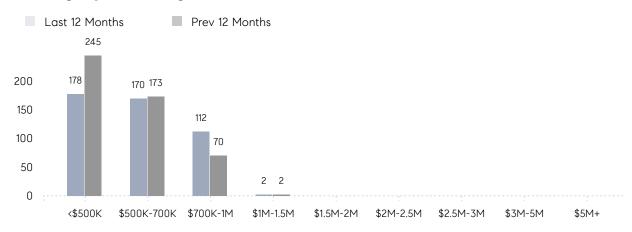
# Monthly Inventory





# Contracts By Price Range







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# Fairfield Market Insights

# Fairfield

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

2	\$637K	\$637K	7	\$808K	\$765K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-78%	-8%	-15%	-30%	37%	33%
Decrease From	Decrease From	Decrease From	Decrease From	Increase From	Increase From
Dec 2021					

# **Property Statistics**

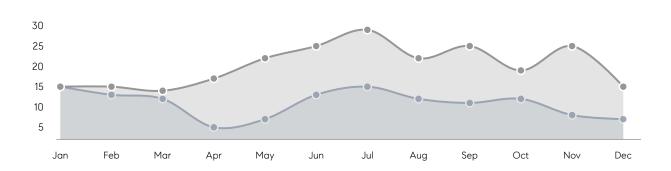
	Dec 2022	Dec 2021	% Change
AVERAGE DOM	29	40	-28%
% OF ASKING PRICE	101%	97%	
AVERAGE SOLD PRICE	\$808,143	\$590,470	36.9%
# OF CONTRACTS	2	9	-77.8%
NEW LISTINGS	2	4	-50%
AVERAGE DOM	45	41	10%
% OF ASKING PRICE	102%	96%	
AVERAGE SOLD PRICE	\$868,750	\$572,744	52%
# OF CONTRACTS	1	9	-89%
NEW LISTINGS	1	4	-75%
AVERAGE DOM	7	25	-72%
% OF ASKING PRICE	99%	102%	
AVERAGE SOLD PRICE	\$727,333	\$750,000	-3%
# OF CONTRACTS	1	0	0%
	% OF ASKING PRICE  AVERAGE SOLD PRICE  # OF CONTRACTS  NEW LISTINGS  AVERAGE DOM  % OF ASKING PRICE  AVERAGE SOLD PRICE  # OF CONTRACTS  NEW LISTINGS  AVERAGE DOM  % OF ASKING PRICE  AVERAGE SOLD PRICE	AVERAGE DOM 29 % OF ASKING PRICE 101% AVERAGE SOLD PRICE \$808,143 # OF CONTRACTS 2 NEW LISTINGS 2 AVERAGE DOM 45 % OF ASKING PRICE 102% AVERAGE SOLD PRICE \$868,750 # OF CONTRACTS 1 NEW LISTINGS 1 AVERAGE DOM 7 % OF ASKING PRICE 99% AVERAGE SOLD PRICE \$727,333	AVERAGE DOM 29 40 % OF ASKING PRICE 101% 97% AVERAGE SOLD PRICE \$808,143 \$590,470 # OF CONTRACTS 2 9 NEW LISTINGS 2 4 AVERAGE DOM 45 41 % OF ASKING PRICE 102% 96% AVERAGE SOLD PRICE \$868,750 \$572,744 # OF CONTRACTS 1 9 NEW LISTINGS 1 4 AVERAGE DOM 7 25 % OF ASKING PRICE 99% 102% AVERAGE SOLD PRICE \$99% 102% AVERAGE SOLD PRICE \$727,333 \$750,000

# Fairfield

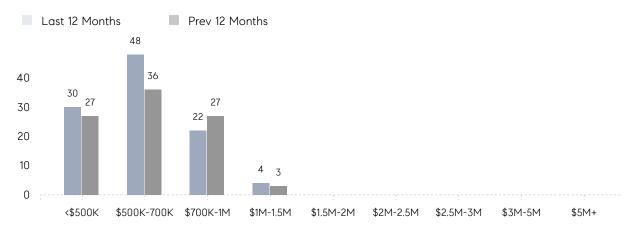
### DECEMBER 2022

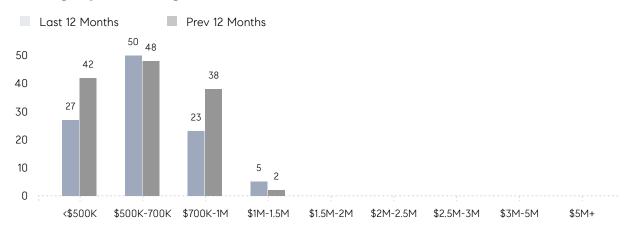
# Monthly Inventory





# Contracts By Price Range







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# Fairview Market Insights

# Fairview

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Change From

Dec 2021

Increase From

Dec 2021

Increase From

Dec 2021

\$356K \$305K \$543K \$542K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 0%

Decrease From

Dec 2021

Property Statistics

Decrease From Decrease From

Dec 2021

Dec 2021

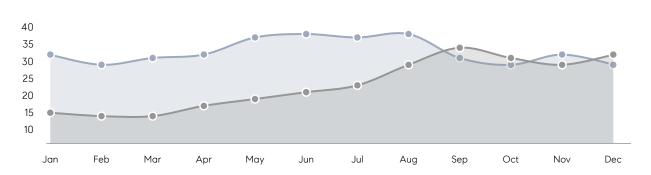
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	20	71	-72%
	% OF ASKING PRICE	102%	93%	
	AVERAGE SOLD PRICE	\$543,750	\$279,944	94.2%
	# OF CONTRACTS	3	5	-40.0%
	NEW LISTINGS	0	7	0%
Houses	AVERAGE DOM	20	50	-60%
	% OF ASKING PRICE	102%	93%	
	AVERAGE SOLD PRICE	\$543,750	\$350,000	55%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	0	6	0%
Condo/Co-op/TH	AVERAGE DOM	-	78	-
	% OF ASKING PRICE	-	92%	
	AVERAGE SOLD PRICE	-	\$256,592	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

# Fairview

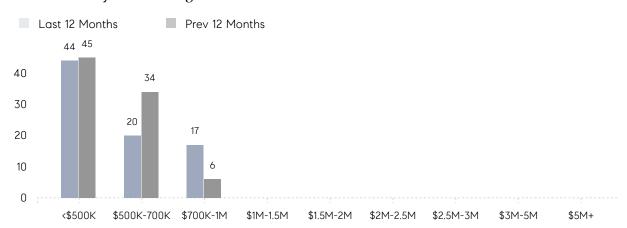
### DECEMBER 2022

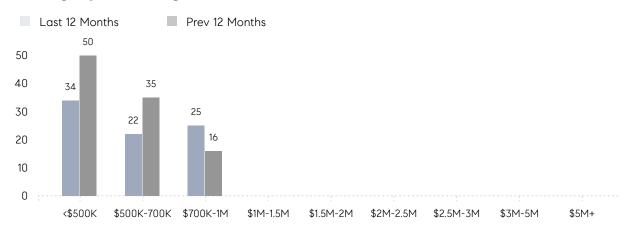
# Monthly Inventory





# Contracts By Price Range







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# Fanwood Market Insights

# Fanwood

DECEMBER 2022

UNDER CONTRACT

Dec 2021

UNITS SOLD

Dec 2021

Dec 2021

Dec 2021

\$557K \$527K \$530K \$557K Total Median Median Average Total Average Price **Properties** Price Price **Properties** Price Decrease From Decrease From Decrease From Decrease From Decrease From

Property Statistics

Dec 2021

Dec 2021

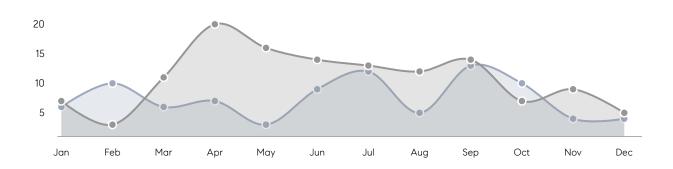
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	31	29	7%
	% OF ASKING PRICE	98%	104%	
	AVERAGE SOLD PRICE	\$527,200	\$631,445	-16.5%
	# OF CONTRACTS	2	8	-75.0%
	NEW LISTINGS	3	5	-40%
Houses	AVERAGE DOM	31	29	7%
	% OF ASKING PRICE	98%	105%	
	AVERAGE SOLD PRICE	\$527,200	\$657,590	-20%
	# OF CONTRACTS	2	8	-75%
	NEW LISTINGS	3	5	-40%
Condo/Co-op/TH	AVERAGE DOM	-	31	-
	% OF ASKING PRICE	-	97%	
	AVERAGE SOLD PRICE	-	\$370,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Fanwood

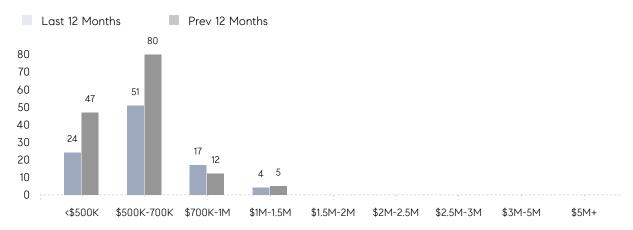
### DECEMBER 2022

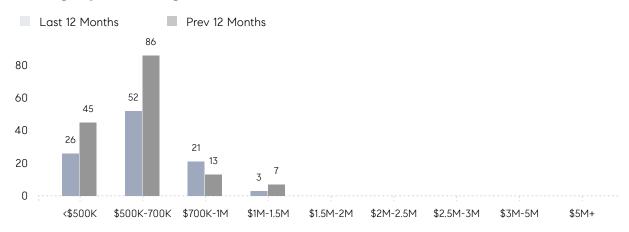
# Monthly Inventory





# Contracts By Price Range







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# Far Hills Market Insights

# Far Hills

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$945K \$945K Total Median Total Average Median Average Price **Properties** Price **Properties** Price Price Change From Dec 2021 Decrease From Decrease From Increase From Change From Change From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

# **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	-	63	-
	% OF ASKING PRICE	-	101%	
	AVERAGE SOLD PRICE	-	\$758,000	-
	# OF CONTRACTS	1	3	-66.7%
	NEW LISTINGS	1	1	0%
Houses	AVERAGE DOM	-	22	-
	% OF ASKING PRICE	-	105%	
	AVERAGE SOLD PRICE	-	\$1,260,000	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	1	0	0%
Condo/Co-op/TH	AVERAGE DOM	-	84	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$507,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

# Far Hills

### DECEMBER 2022

# Monthly Inventory



Jul

Aug

Sep

Oct

Nov

Dec

# Contracts By Price Range

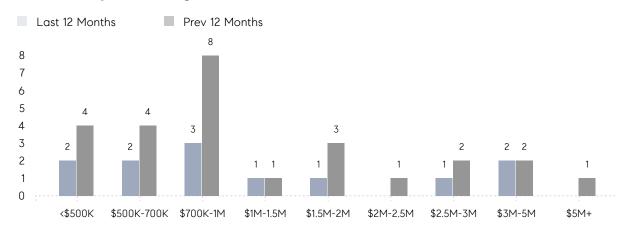
Mar

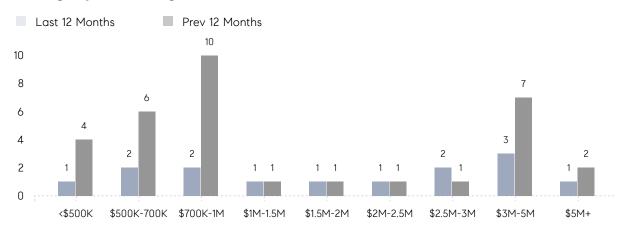
Apr

Мау

Feb

Jan







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# Flemington Market Insights

# Flemington

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$290K \$290K \$347K \$345K Median Total Average Total Average **Properties** Price Price **Properties** Price Price Decrease From Increase From Decrease From Decrease From Increase From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

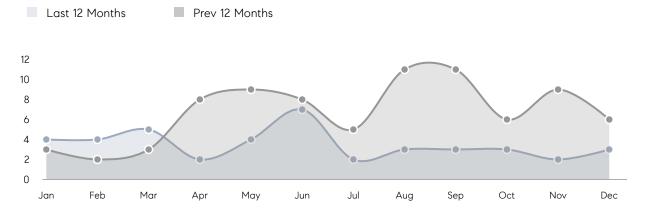
# **Property Statistics**

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	57	14	307%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$347,400	\$271,000	28.2%
	# OF CONTRACTS	1	5	-80.0%
	NEW LISTINGS	2	2	0%
Houses	AVERAGE DOM	57	17	235%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$347,400	\$281,333	23%
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	2	1	100%
Condo/Co-op/TH	AVERAGE DOM	-	6	-
	% OF ASKING PRICE	-	104%	
	AVERAGE SOLD PRICE	-	\$240,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

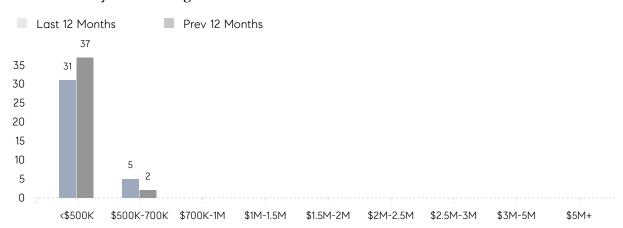
# Flemington

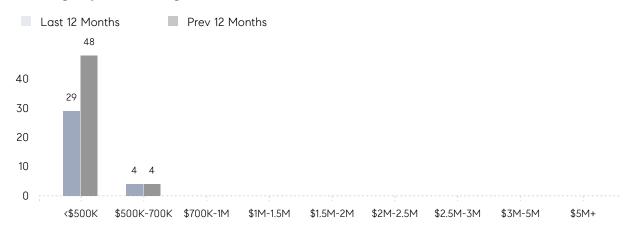
### DECEMBER 2022

# Monthly Inventory



# Contracts By Price Range







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# Florham Park Market Insights

# Florham Park

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$1.1M \$1.1M \$950K \$1.0M Median Median Total Total Average Price **Properties** Price Price **Properties** Price 0% Change From Increase From Increase From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

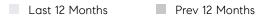
# **Property Statistics**

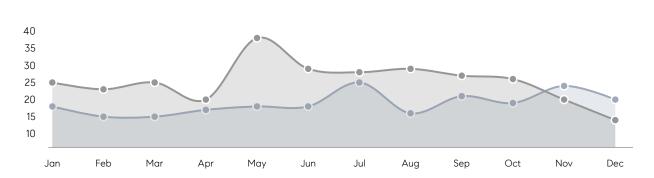
		DCC LOLL	DCC LOLI	70 Change
Overall	AVERAGE DOM	44	34	29%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$1,144,714	\$688,039	66.4%
	# OF CONTRACTS	7	7	0.0%
	NEW LISTINGS	5	3	67%
Houses	AVERAGE DOM	54	37	46%
	% OF ASKING PRICE	94%	98%	
	AVERAGE SOLD PRICE	\$1,533,500	\$826,236	86%
	# OF CONTRACTS	7	5	40%
	NEW LISTINGS	4	1	300%
Condo/Co-op/TH	AVERAGE DOM	32	29	10%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$626,333	\$519,131	21%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	1	2	-50%

# Florham Park

### DECEMBER 2022

# Monthly Inventory





# Contracts By Price Range







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# Fort Lee Market Insights

# Fort Lee

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$304K \$371K \$264K 42 35 Total Median Total Average Average Price **Properties** Price Price **Properties** Price -39% -49% Decrease From Change From Decrease From Increase From Increase From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

# **Property Statistics**

		Dec Zozz	Dec 2021	% Change
Overall	AVERAGE DOM	69	88	-22%
	% OF ASKING PRICE	95%	94%	
	AVERAGE SOLD PRICE	\$371,054	\$392,316	-5.4%
	# OF CONTRACTS	42	69	-39.1%
	NEW LISTINGS	28	48	-42%
Houses	AVERAGE DOM	79	31	155%
	% OF ASKING PRICE	96%	96%	
	AVERAGE SOLD PRICE	\$868,000	\$862,500	1%
	# OF CONTRACTS	5	5	0%
	NEW LISTINGS	1	7	-86%
Condo/Co-op/TH	AVERAGE DOM	68	91	-25%
	% OF ASKING PRICE	95%	93%	
	AVERAGE SOLD PRICE	\$324,466	\$362,930	-11%
	# OF CONTRACTS	37	64	-42%
	NEW LISTINGS	27	41	-34%

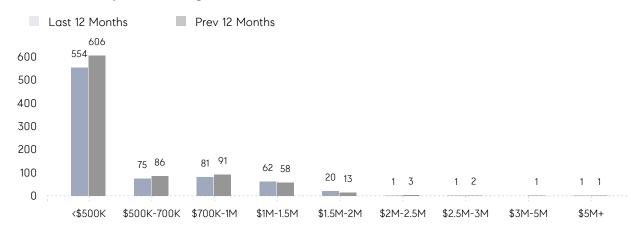
# Fort Lee

### DECEMBER 2022

### Monthly Inventory



# Contracts By Price Range







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# Franklin Lakes Market Insights

### Franklin Lakes

DECEMBER 2022

UNDER CONTRACT

Dec 2021

UNITS SOLD

Dec 2021

Dec 2021

Dec 2021

\$1.6M \$1.4M \$1.3M 11 \$1.0M Median Total Median Total Average Average **Properties** Price Price **Properties** Price Price Decrease From Increase From Decrease From Decrease From Decrease From Increase From

#### **Property Statistics**

Dec 2021

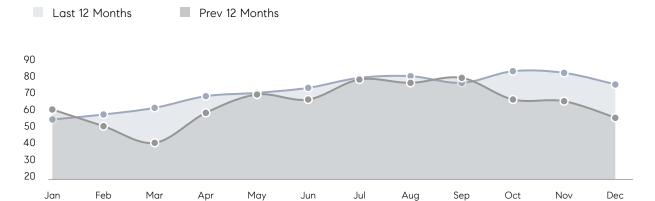
Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	62	92	-33%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$1,309,946	\$1,074,981	21.9%
	# OF CONTRACTS	8	21	-61.9%
	NEW LISTINGS	5	5	0%
Houses	AVERAGE DOM	62	107	-42%
	% OF ASKING PRICE	98%	94%	
	AVERAGE SOLD PRICE	\$1,309,946	\$1,080,636	21%
	# OF CONTRACTS	5	20	-75%
	NEW LISTINGS	4	5	-20%
Condo/Co-op/TH	AVERAGE DOM	-	50	-
	% OF ASKING PRICE	-	101%	
	AVERAGE SOLD PRICE	-	\$1,059,430	-
	# OF CONTRACTS	3	1	200%
	NEW LISTINGS	1	0	0%

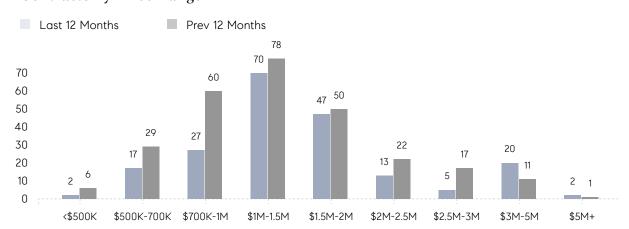
## Franklin Lakes

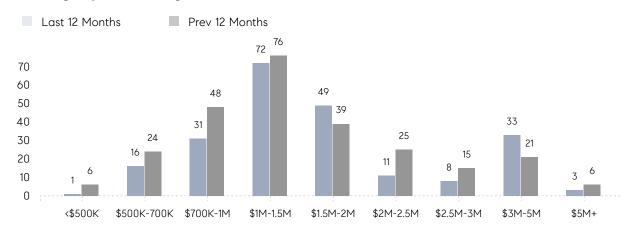
#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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# Garfield City Market Insights

## Garfield City

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$419K \$384K \$373K \$400K Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price 14% Increase From Increase From Decrease From Decrease From Increase From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	33	24	38%
	% OF ASKING PRICE	104%	107%	
	AVERAGE SOLD PRICE	\$373,125	\$306,000	21.9%
	# OF CONTRACTS	8	7	14.3%
	NEW LISTINGS	5	8	-37%
Houses	AVERAGE DOM	24	26	-8%
	% OF ASKING PRICE	104%	107%	
	AVERAGE SOLD PRICE	\$392,500	\$330,000	19%
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	4	6	-33%
Condo/Co-op/TH	AVERAGE DOM	58	19	205%
	% OF ASKING PRICE	104%	106%	
	AVERAGE SOLD PRICE	\$315,000	\$210,000	50%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	1	2	-50%

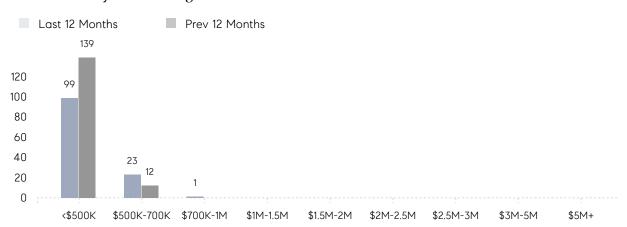
## Garfield City

#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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## Garwood Market Insights

### Garwood

#### DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Decrease From

Dec 2021

O - - Median
Properties Price Price

O% - - 
Change From Change From Dec 2021 Dec 2021

Dec 2021

Increase From

Dec 2021

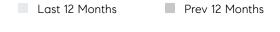
20% Increase From Dec 2021

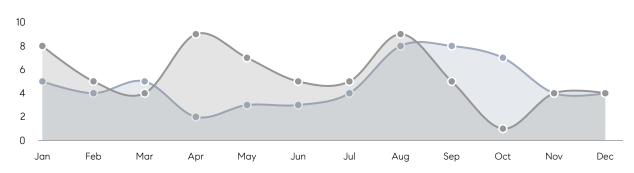
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	17	29	-41%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$568,333	\$510,600	11.3%
	# OF CONTRACTS	0	0	0.0%
	NEW LISTINGS	1	1	0%
Houses	AVERAGE DOM	17	29	-41%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$568,333	\$510,600	11%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	1	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

### Garwood

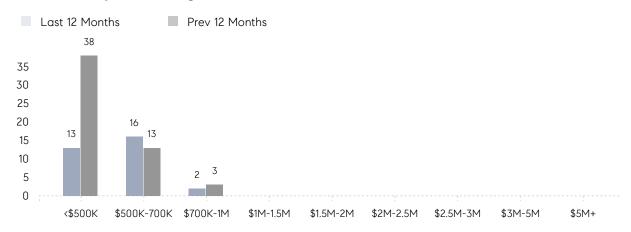
#### DECEMBER 2022

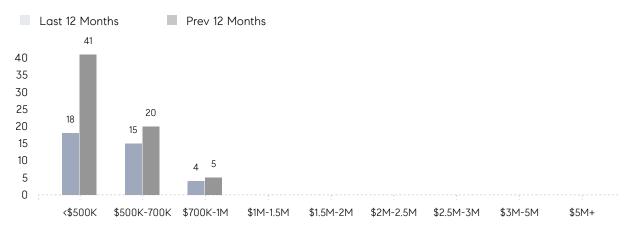
#### Monthly Inventory





#### Contracts By Price Range







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## Glen Ridge Market Insights

## Glen Ridge

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

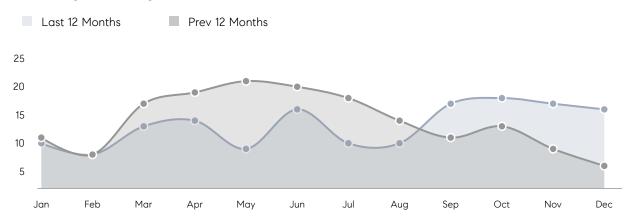
7	\$583K	\$495K	6	\$751K	\$633K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
250%	-46%	-54%	-65%	-2%	-8%
Increase From Dec 2021	Decrease From Dec 2021				

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	30	18	67%
	% OF ASKING PRICE	114%	112%	
	AVERAGE SOLD PRICE	\$751,333	\$770,529	-2.5%
	# OF CONTRACTS	7	2	250.0%
	NEW LISTINGS	8	0	0%
Houses	AVERAGE DOM	14	17	-18%
	% OF ASKING PRICE	115%	114%	
	AVERAGE SOLD PRICE	\$874,600	\$793,615	10%
	# OF CONTRACTS	5	2	150%
	NEW LISTINGS	7	0	0%
Condo/Co-op/TH	AVERAGE DOM	108	21	414%
	% OF ASKING PRICE	108%	104%	
	AVERAGE SOLD PRICE	\$135,000	\$695,500	-81%
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	1	0	0%

## Glen Ridge

#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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## Glen Rock Market Insights

### Glen Rock

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$755K \$694K \$703K \$683K Median Total Average Total Average Price **Properties** Price Price **Properties** Price -53% 0% Change From Decrease From Decrease From Decrease From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

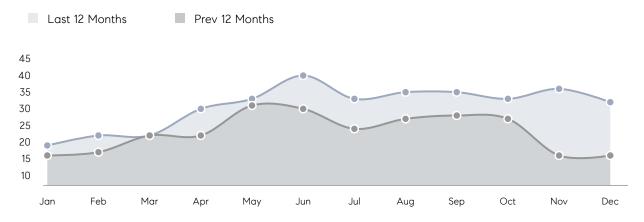
% Change

				5 - 5 - 5 -
Overall	AVERAGE DOM	20	27	-26%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$703,375	\$746,824	-5.8%
	# OF CONTRACTS	8	8	0.0%
	NEW LISTINGS	5	10	-50%
Houses	AVERAGE DOM	20	27	-26%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$703,375	\$746,824	-6%
	# OF CONTRACTS	8	8	0%
	NEW LISTINGS	5	10	-50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Glen Rock

#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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# Green Brook Market Insights

### Green Brook

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$542K \$655K \$675K Median Total Total Average Average **Properties** Price Price **Properties** Price Price 14% Increase From Increase From Increase From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

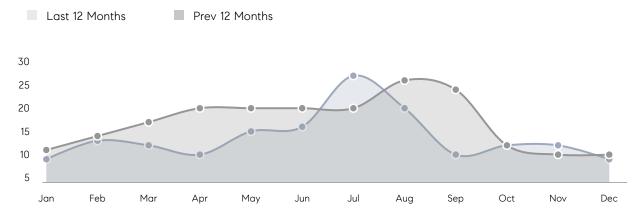
% Change

		Dec Zozz	Dec Zozi	% Change
Overall	AVERAGE DOM	35	65	-46%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$655,700	\$518,333	26.5%
	# OF CONTRACTS	8	7	14.3%
	NEW LISTINGS	5	6	-17%
Houses	AVERAGE DOM	40	65	-38%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$741,250	\$518,333	43%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	4	5	-20%
Condo/Co-op/TH	AVERAGE DOM	12	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$313,500	-	-
	# OF CONTRACTS	3	1	200%
	NEW LISTINGS	1	1	0%

### Green Brook

#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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## Guttenberg Market Insights

# Guttenberg

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Dec 2022 Dec 2021

% Change

6	\$292K	\$298K	8	\$447K	\$380K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-45%	6%	55%	167%	79%	116%
Decrease From	Increase From				
Dec 2021					

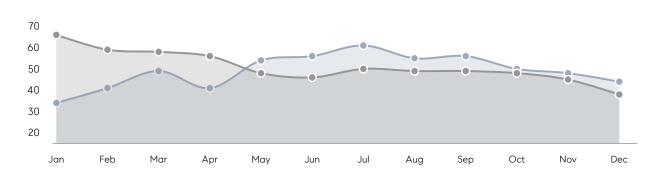
		DCC LOLL	DCC LOL1	70 Change
Overall	AVERAGE DOM	64	36	78%
	% OF ASKING PRICE	84%	97%	
	AVERAGE SOLD PRICE	\$447,463	\$250,333	78.7%
	# OF CONTRACTS	6	11	-45.5%
. <u>.</u>	NEW LISTINGS	11	12	-8%
Houses	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	2	0%
Condo/Co-op/TH	AVERAGE DOM	64	36	78%
	% OF ASKING PRICE	84%	97%	
	AVERAGE SOLD PRICE	\$447,463	\$250,333	79%
	# OF CONTRACTS	6	11	-45%
	NEW LISTINGS	11	10	10%

## Guttenberg

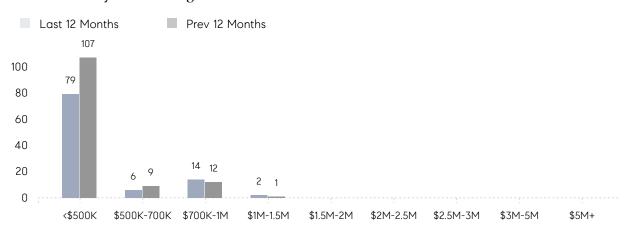
DECEMBER 2022

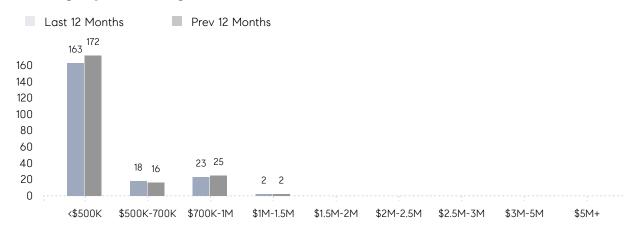
#### Monthly Inventory





#### Contracts By Price Range







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## Hackensack Market Insights

### Hackensack

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$304K \$287K \$348K \$287K 18 Total Median Average Total Average Price **Properties** Price Price **Properties** Price -59% Decrease From Decrease From Change From Decrease From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	32	50	-36%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$348,406	\$363,515	-4.2%
	# OF CONTRACTS	18	34	-47.1%
	NEW LISTINGS	13	20	-35%
Houses	AVERAGE DOM	36	44	-18%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$518,500	\$494,389	5%
	# OF CONTRACTS	3	12	-75%
	NEW LISTINGS	4	5	-20%
Condo/Co-op/TH	AVERAGE DOM	30	55	-45%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$255,627	\$261,091	-2%
	# OF CONTRACTS	15	22	-32%
	NEW LISTINGS	9	15	-40%

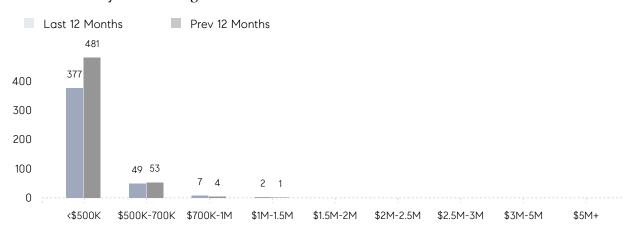
## Hackensack

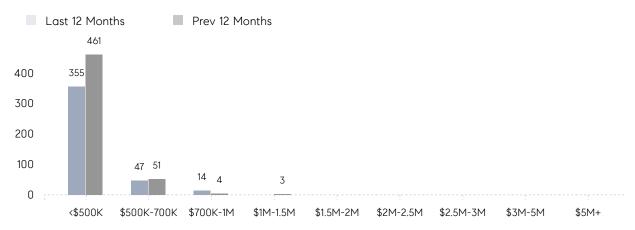
#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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## Hanover Market Insights

### Hanover

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

O - - Median
Properties Price Price

O% - - 
Change From Change From Dec 2021 Dec 2021

Dec 2021

1 \$910K \$910K

Total Average Price Median Price

-67% 39% 43%

Decrease From Increase From Dec 2021 Dec 2021

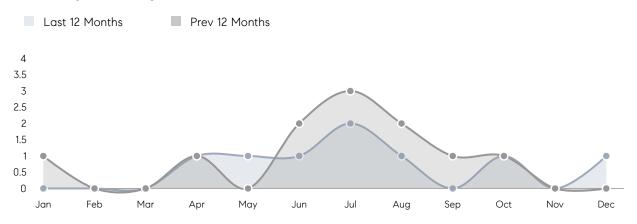
Dec 2021 Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	33	48	-31%
	% OF ASKING PRICE	96%	102%	
	AVERAGE SOLD PRICE	\$910,000	\$656,333	38.6%
	# OF CONTRACTS	0	0	0.0%
	NEW LISTINGS	1	0	0%
Houses	AVERAGE DOM	33	48	-31%
	% OF ASKING PRICE	96%	102%	
	AVERAGE SOLD PRICE	\$910,000	\$656,333	39%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	0	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

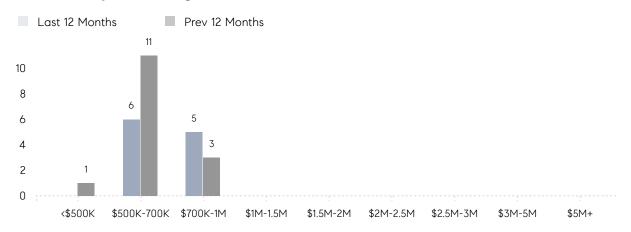
## Hanover

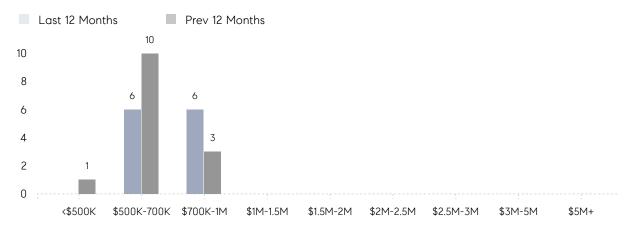
#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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# Harding Market Insights

# Harding

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$2.0M \$1.4M \$2.0M \$1.4M Total Total Median Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Decrease From Decrease From Increase From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

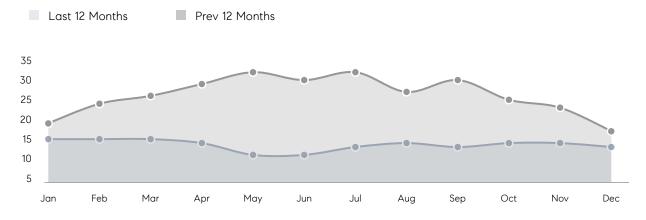
% Chanae

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	62	38	63%
	% OF ASKING PRICE	93%	100%	
	AVERAGE SOLD PRICE	\$2,083,750	\$1,491,143	39.7%
	# OF CONTRACTS	2	5	-60.0%
	NEW LISTINGS	2	1	100%
Houses	AVERAGE DOM	62	36	72%
	% OF ASKING PRICE	93%	100%	
	AVERAGE SOLD PRICE	\$2,083,750	\$1,655,667	26%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	2	1	100%
Condo/Co-op/TH	AVERAGE DOM	-	50	-
	% OF ASKING PRICE	-	103%	
	AVERAGE SOLD PRICE	-	\$504,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Harding

### DECEMBER 2022

## Monthly Inventory



# Contracts By Price Range







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# Harrington Park Market Insights

# Harrington Park

DECEMBER 2022

UNDER CONTRACT

Dec 2021

UNITS SOLD

Dec 2021

Dec 2022

Total Median Average **Properties** Price Price 0% Change From Change From Change From

Dec 2021

Dec 2021

\$839K \$839K Total Average **Properties** Price Decrease From

Dec 2021

Dec 2021

Increase From Increase From Dec 2021

% Change

Median

Price

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	14	93	-85%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$839,000	\$801,875	4.6%
	# OF CONTRACTS	0	3	0.0%
	NEW LISTINGS	0	2	0%
Houses	AVERAGE DOM	14	93	-85%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$839,000	\$801,875	5%
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	0	2	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

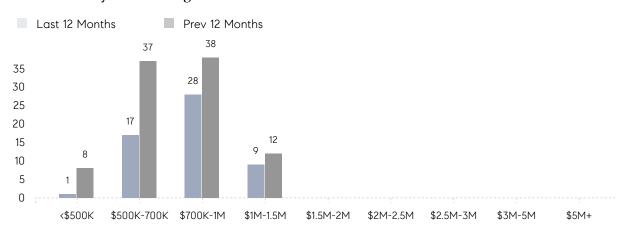
# Harrington Park

DECEMBER 2022

## Monthly Inventory



# Contracts By Price Range







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# Harrison Market Insights

# Harrison

DECEMBER 2022

UNDER CONTRACT

Properties

Change From Dec 2021 UNITS SOLD

O – Total Average

Average Median Price Price

Total Average
Properties Price

Median Price

0% - -

Change From Change From Dec 2021 Dec 2021

Change From Dec 2021

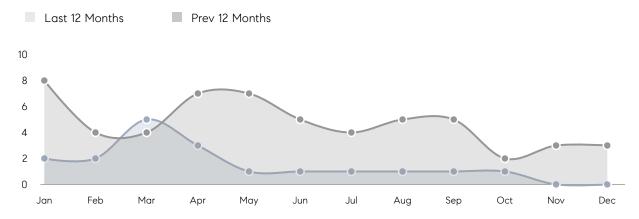
Change From Dec 2021 Change From Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	2	0.0%
	NEW LISTINGS	0	2	0%
Houses	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	1	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

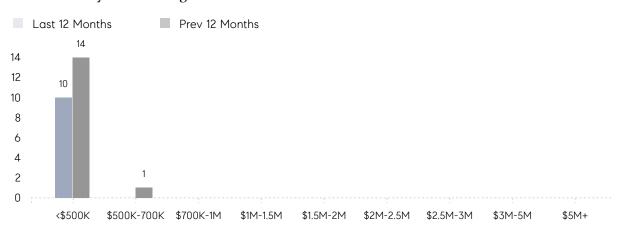
# Harrison

### DECEMBER 2022

## Monthly Inventory



# Contracts By Price Range







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# Hasbrouck Heights Market Insights

# Hasbrouck Heights

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$518K \$844K \$735K 5 \$549K Median Total Total Average Average **Properties** Price Price **Properties** Price Price -58% -73% Increase From Decrease From Increase From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	83	44	89%
	% OF ASKING PRICE	95%	101%	
	AVERAGE SOLD PRICE	\$844,667	\$549,000	53.9%
	# OF CONTRACTS	5	12	-58.3%
	NEW LISTINGS	2	5	-60%
Houses	AVERAGE DOM	83	44	89%
	% OF ASKING PRICE	95%	101%	
	AVERAGE SOLD PRICE	\$844,667	\$549,000	54%
	# OF CONTRACTS	5	11	-55%
	NEW LISTINGS	2	5	-60%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

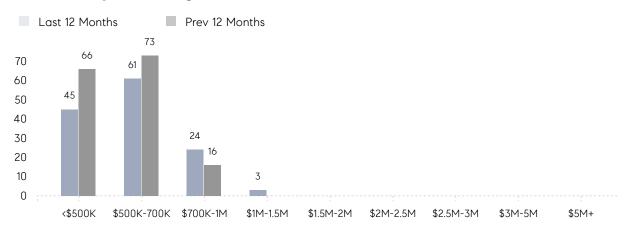
# Hasbrouck Heights

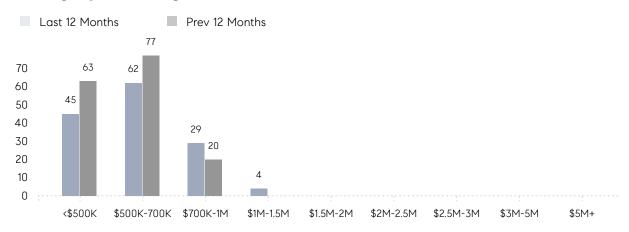
### DECEMBER 2022

### Monthly Inventory



# Contracts By Price Range







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# Haworth Market Insights

# Haworth

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$1.0M \$995K \$708K \$708K Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Increase From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

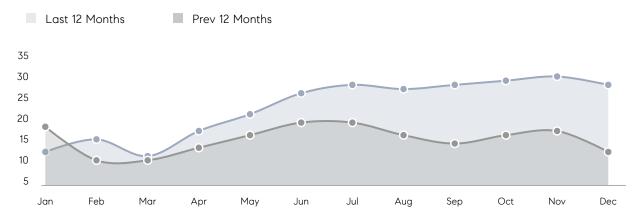
% Change

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	70	31	126%
	% OF ASKING PRICE	94%	95%	
	AVERAGE SOLD PRICE	\$708,500	\$631,250	12.2%
	# OF CONTRACTS	3	7	-57.1%
	NEW LISTINGS	0	2	0%
Houses	AVERAGE DOM	70	31	126%
	% OF ASKING PRICE	94%	95%	
	AVERAGE SOLD PRICE	\$708,500	\$631,250	12%
	# OF CONTRACTS	3	7	-57%
	NEW LISTINGS	0	2	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

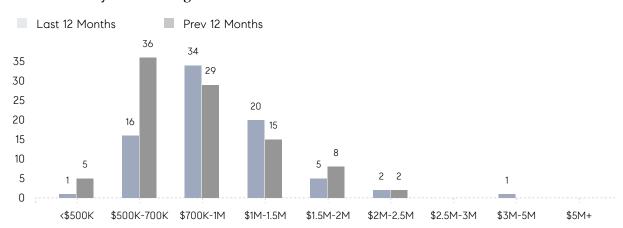
# Haworth

### DECEMBER 2022

## Monthly Inventory



# Contracts By Price Range







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# Hillsborough Market Insights

# Hillsborough

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$500K \$564K \$511K \$547K 17 28 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -39% Increase From Decrease From Increase From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

# **Property Statistics**

		DCC LOLL	DCC LOLI	70 Change
Overall	AVERAGE DOM	27	29	-7%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$564,944	\$466,529	21.1%
	# OF CONTRACTS	17	28	-39.3%
	NEW LISTINGS	8	24	-67%
Houses	AVERAGE DOM	31	37	-16%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$669,725	\$587,648	14%
	# OF CONTRACTS	10	15	-33%
	NEW LISTINGS	3	12	-75%
Condo/Co-op/TH	AVERAGE DOM	17	20	-15%
	% OF ASKING PRICE	104%	105%	
	AVERAGE SOLD PRICE	\$302,991	\$323,782	-6%
	# OF CONTRACTS	7	13	-46%
	NEW LISTINGS	5	12	-58%

Dec 2022

Dec 2021

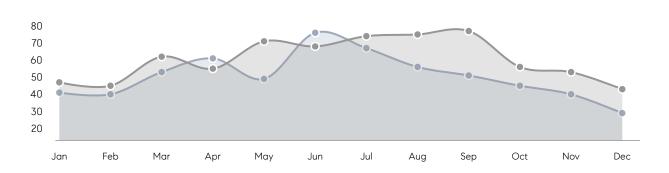
% Change

# Hillsborough

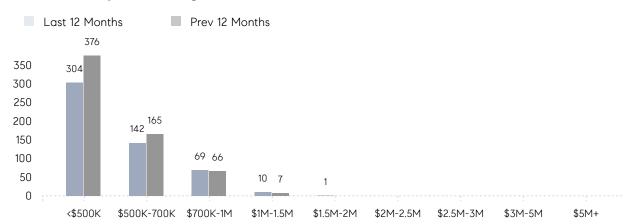
### DECEMBER 2022

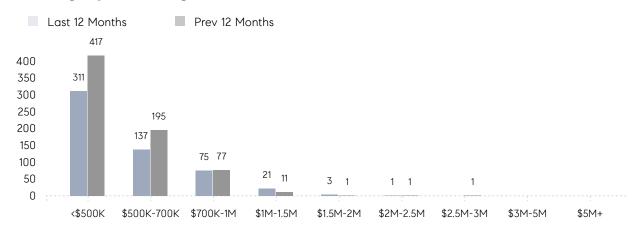
## Monthly Inventory





## Contracts By Price Range







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# Hillsdale Market Insights

# Hillsdale

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$567K \$616K \$639K \$600K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price Increase From Increase From Decrease From Increase From Increase From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	34	44	-23%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$616,268	\$577,347	6.7%
	# OF CONTRACTS	8	7	14.3%
	NEW LISTINGS	1	7	-86%
Houses	AVERAGE DOM	38	50	-24%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$602,500	\$625,505	-4%
	# OF CONTRACTS	8	7	14%
	NEW LISTINGS	1	7	-86%
Condo/Co-op/TH	AVERAGE DOM	11	11	0%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$698,875	\$312,475	124%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

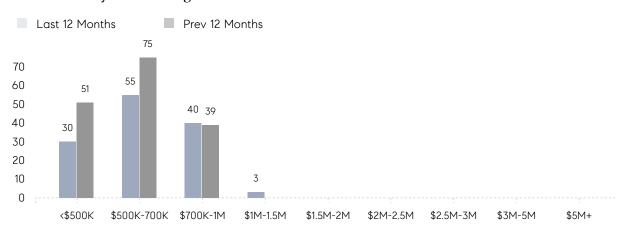
# Hillsdale

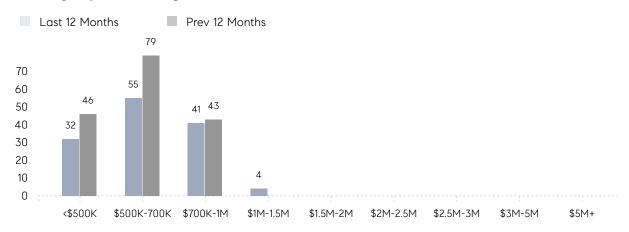
### DECEMBER 2022

## Monthly Inventory



# Contracts By Price Range







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# Hillside Market Insights

# Hillside

### DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Dec 2021

% Change

\$374K \$368K \$385K 16 Total Median Median Average Total Average Price **Properties** Price Price **Properties** Price Increase From Change From Increase From Increase From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

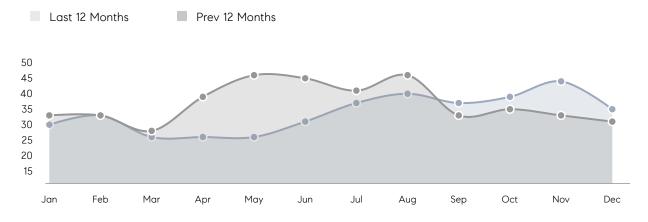
Dec 2022

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	97	33	194%
	% OF ASKING PRICE	112%	105%	
	AVERAGE SOLD PRICE	\$368,286	\$369,261	-0.3%
	# OF CONTRACTS	16	12	33.3%
	NEW LISTINGS	16	12	33%
Houses	AVERAGE DOM	97	33	194%
	% OF ASKING PRICE	112%	105%	
	AVERAGE SOLD PRICE	\$368,286	\$369,261	0%
	# OF CONTRACTS	15	11	36%
	NEW LISTINGS	16	12	33%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	0	0%

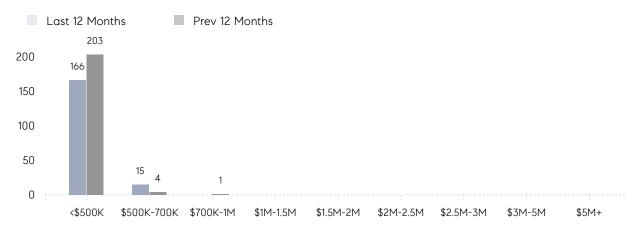
# Hillside

### DECEMBER 2022

## Monthly Inventory



# Contracts By Price Range







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# Ho-Ho-Kus Market Insights

# Ho-Ho-Kus

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$846K \$779K 4 \$1.0M \$727K Total Median Average Total Average Price **Properties** Price **Properties** Price Price Decrease From Decrease From Increase From Decrease From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

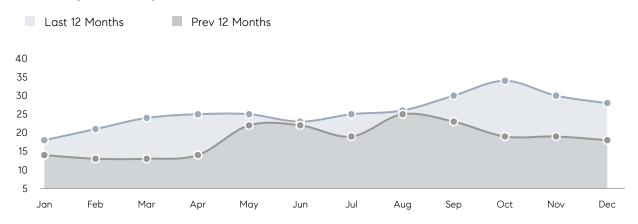
% Change

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	21	19	11%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$846,276	\$890,607	-5.0%
	# OF CONTRACTS	4	3	33.3%
	NEW LISTINGS	4	2	100%
Houses	AVERAGE DOM	21	16	31%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$846,276	\$921,786	-8%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	4	2	100%
Condo/Co-op/TH	AVERAGE DOM	-	38	-
	% OF ASKING PRICE	-	90%	
	AVERAGE SOLD PRICE	-	\$610,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Ho-Ho-Kus

### DECEMBER 2022

## Monthly Inventory



# Contracts By Price Range







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# Hoboken Market Insights

## Hoboken

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

36

\$1.0M

\$862K

40

\$983K

\$741K

Total **Properties**  Average Price

Median Price

Total **Properties** 

Average Price

Price

-64% Decrease From

Dec 2022

Dec 2021

Decrease From Dec 2021

Increase From Dec 2021

Increase From Dec 2021

Increase From Dec 2021 Dec 2021

Increase From Dec 2021

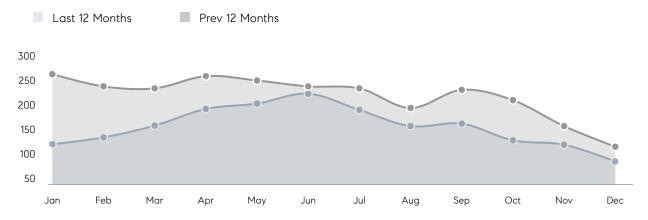
% Change

		DCC LOLL	DCC EOL1	70 Change
Overall	AVERAGE DOM	27	34	-21%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$983,453	\$889,525	10.6%
	# OF CONTRACTS	36	74	-51.4%
	NEW LISTINGS	12	53	-77%
Houses	AVERAGE DOM	7	8	-12%
	% OF ASKING PRICE	105%	98%	
	AVERAGE SOLD PRICE	\$3,450,000	\$2,145,000	61%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	1	1	0%
Condo/Co-op/TH	AVERAGE DOM	28	35	-20%
	% OF ASKING PRICE	97%	100%	
	AVERAGE SOLD PRICE	\$920,209	\$866,699	6%
	# OF CONTRACTS	34	73	-53%
	NEW LISTINGS	11	52	-79%

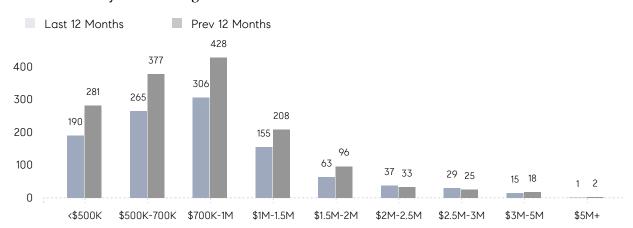
## Hoboken

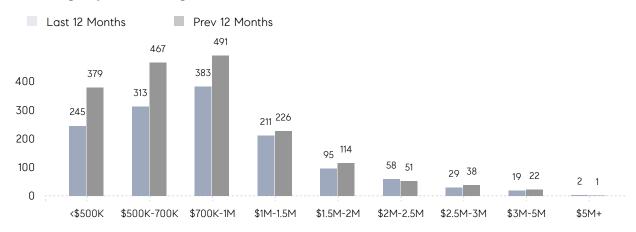
#### DECEMBER 2022

### Monthly Inventory



## Contracts By Price Range







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# Hopatcong Market Insights

## Hopatcong

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$315K \$329K \$346K \$327K 19 24 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -32%

Decrease From Dec 2021 Dec 202

Dec 2022

Dec 2021

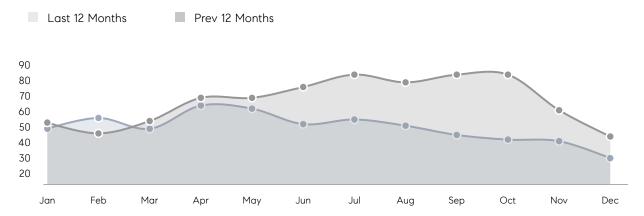
% Change

		DCC LOLL	DCC EGET	70 Change
Overall	AVERAGE DOM	48	50	-4%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$346,925	\$412,300	-15.9%
	# OF CONTRACTS	19	28	-32.1%
	NEW LISTINGS	12	21	-43%
Houses	AVERAGE DOM	48	51	-6%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$346,925	\$404,789	-14%
	# OF CONTRACTS	18	28	-36%
	NEW LISTINGS	12	21	-43%
Condo/Co-op/TH	AVERAGE DOM	-	25	-
	% OF ASKING PRICE	-	103%	
	AVERAGE SOLD PRICE	-	\$547,500	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	0	0%

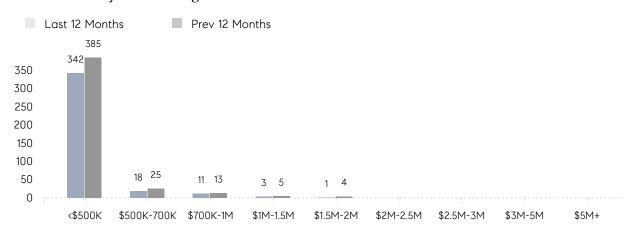
## Hopatcong

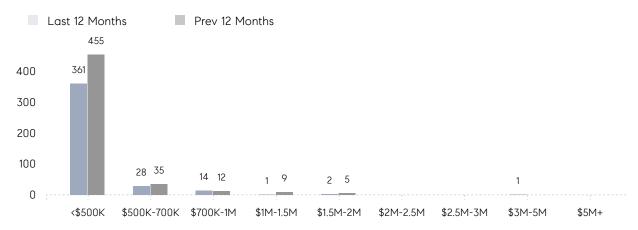
DECEMBER 2022

### Monthly Inventory



## Contracts By Price Range







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# Irvington Market Insights

## Irvington

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$331K \$325K \$330K 21 \$319K 21 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price 0% 11% Increase From Change From Increase From Increase From Increase From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

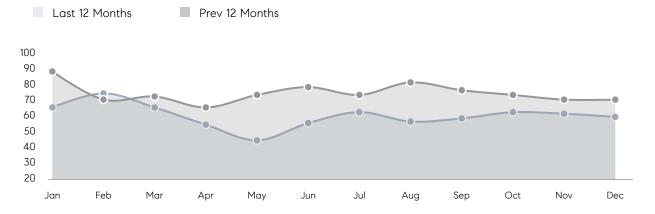
% Change

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	64	77	-17%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$331,048	\$265,329	24.8%
	# OF CONTRACTS	21	19	10.5%
	NEW LISTINGS	21	22	-5%
Houses	AVERAGE DOM	61	77	-21%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$336,050	\$268,595	25%
	# OF CONTRACTS	20	18	11%
	NEW LISTINGS	21	22	-5%
Condo/Co-op/TH	AVERAGE DOM	107	78	37%
	% OF ASKING PRICE	101%	89%	
	AVERAGE SOLD PRICE	\$231,000	\$200,000	16%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	0	0%

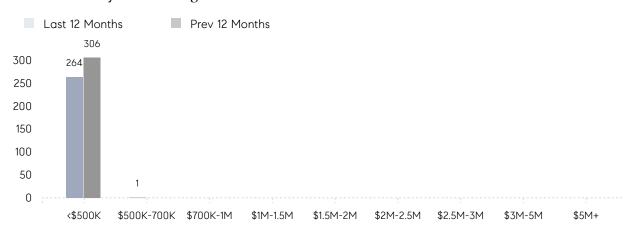
## Irvington

DECEMBER 2022

#### Monthly Inventory



### Contracts By Price Range







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# Jersey City Market Insights

## Jersey City

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

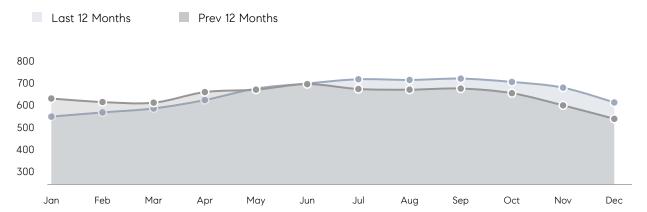
123	\$660K	\$625K	103	\$621K	\$520K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-22%	2%	8%	-43%	5%	-5%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Decrease From
Dec 2021					

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	43	44	-2%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$621,718	\$593,647	4.7%
	# OF CONTRACTS	123	158	-22.2%
	NEW LISTINGS	167	197	-15%
Houses	AVERAGE DOM	49	36	36%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$678,938	\$623,632	9%
	# OF CONTRACTS	16	30	-47%
	NEW LISTINGS	21	19	11%
Condo/Co-op/TH	AVERAGE DOM	42	46	-9%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$611,195	\$583,947	5%
	# OF CONTRACTS	107	128	-16%
	NEW LISTINGS	146	178	-18%

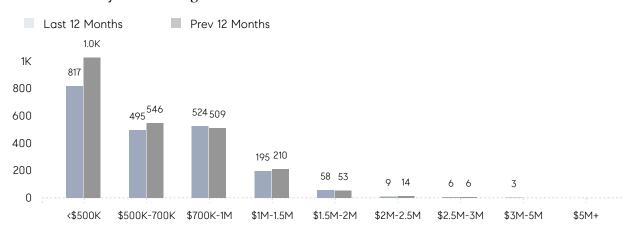
## Jersey City

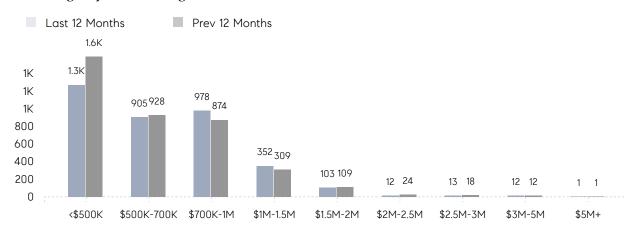
DECEMBER 2022

#### Monthly Inventory



### Contracts By Price Range







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# Kearny Market Insights

# Kearny

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

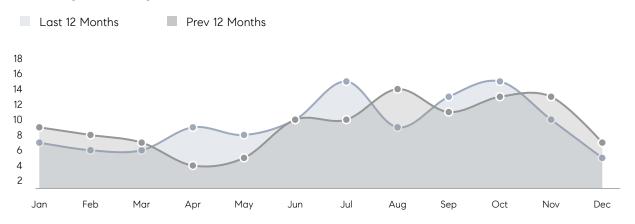
1	\$394K	\$394K	3	\$345K	\$350K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-75%	-3%	5%	-40%	-3%	13%
Decrease From	Decrease From	Increase From	Decrease From	Decrease From	Increase From
Dec 2021					

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	34	41	-17%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$345,083	\$357,000	-3.3%
	# OF CONTRACTS	1	4	-75.0%
	NEW LISTINGS	0	1	0%
Houses	AVERAGE DOM	40	25	60%
	% OF ASKING PRICE	99%	105%	
	AVERAGE SOLD PRICE	\$332,625	\$411,667	-19%
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	0	1	0%
Condo/Co-op/TH	AVERAGE DOM	24	65	-63%
	% OF ASKING PRICE	106%	97%	
	AVERAGE SOLD PRICE	\$370,000	\$275,000	35%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

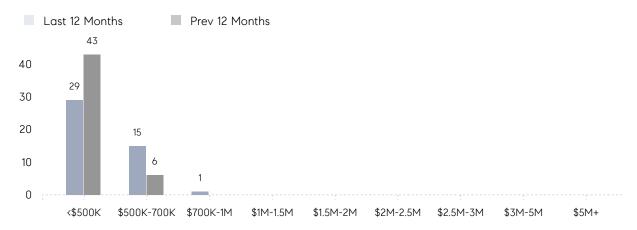
## Kearny

#### DECEMBER 2022

### Monthly Inventory



## Contracts By Price Range







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# Kenilworth Market Insights

## Kenilworth

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$610K \$398K \$410K \$610K Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -12% Increase From Decrease From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

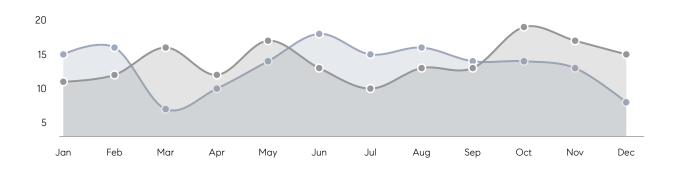
		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	66	31	113%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$610,000	\$496,907	22.8%
	# OF CONTRACTS	7	8	-12.5%
	NEW LISTINGS	2	7	-71%
Houses	AVERAGE DOM	66	31	113%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$610,000	\$496,907	23%
	# OF CONTRACTS	7	8	-12%
	NEW LISTINGS	2	7	-71%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Kenilworth

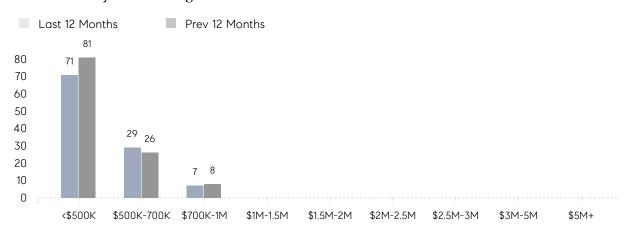
#### DECEMBER 2022

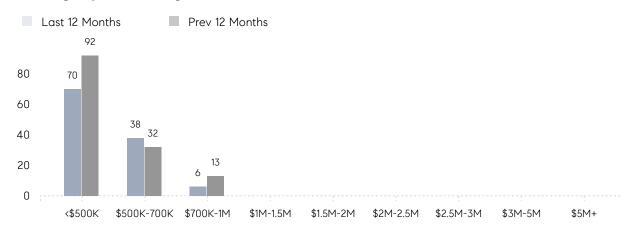
### Monthly Inventory





## Contracts By Price Range







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# Kinnelon Market Insights

## Kinnelon

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Decrease From

Dec 2021

Dec 2022

Increase From

Dec 2021

% Change

Decrease From

Dec 2021

Dec 2021

\$792K \$638K \$604K 12 12 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price

Decrease From

Dec 2021

Dec 2021

Decrease From

Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	27	53	-49%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$638,575	\$676,359	-5.6%
	# OF CONTRACTS	12	8	50.0%
	NEW LISTINGS	7	7	0%
Houses	AVERAGE DOM	23	53	-57%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$673,900	\$676,359	0%
	# OF CONTRACTS	12	8	50%
	NEW LISTINGS	7	7	0%
Condo/Co-op/TH	AVERAGE DOM	69	-	-
	% OF ASKING PRICE	97%	-	
	AVERAGE SOLD PRICE	\$250,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Kinnelon

#### DECEMBER 2022

### Monthly Inventory



## Contracts By Price Range







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# Leonia Market Insights

## Leonia

#### DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$414K \$329K \$582K \$598K 5 14 Median Total Median Total Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Decrease From Decrease From Increase From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		Dec Zozz	Dec Zozi	% Change
Overall	AVERAGE DOM	51	50	2%
	% OF ASKING PRICE	93%	101%	
	AVERAGE SOLD PRICE	\$582,143	\$590,600	-1.4%
	# OF CONTRACTS	5	11	-54.5%
	NEW LISTINGS	3	7	-57%
Houses	AVERAGE DOM	45	40	13%
	% OF ASKING PRICE	93%	101%	
	AVERAGE SOLD PRICE	\$676,364	\$597,829	13%
	# OF CONTRACTS	2	8	-75%
	NEW LISTINGS	2	6	-67%
Condo/Co-op/TH	AVERAGE DOM	73	118	-38%
	% OF ASKING PRICE	95%	100%	
	AVERAGE SOLD PRICE	\$236,667	\$540,000	-56%
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	1	1	0%

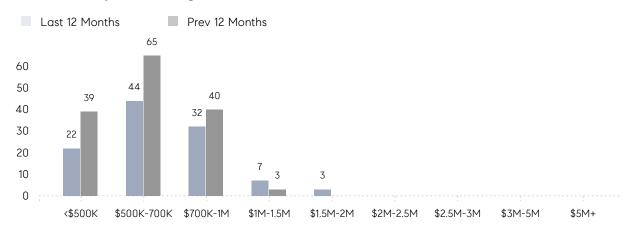
## Leonia

#### DECEMBER 2022

### Monthly Inventory



## Contracts By Price Range







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# Linden Market Insights

## Linden

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$474K \$431K \$496K \$435K 14 19 Total Median Average Total Average Price **Properties** Price Price **Properties** Price Increase From Increase From Change From Increase From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

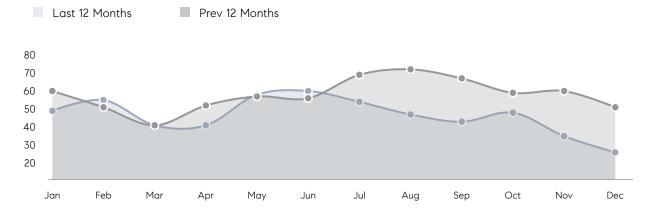
% Change

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	37	37	0%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$431,700	\$431,800	0.0%
	# OF CONTRACTS	14	33	-57.6%
	NEW LISTINGS	10	28	-64%
Houses	AVERAGE DOM	31	37	-16%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$443,711	\$449,691	-1%
	# OF CONTRACTS	14	29	-52%
	NEW LISTINGS	8	27	-70%
Condo/Co-op/TH	AVERAGE DOM	139	40	248%
	% OF ASKING PRICE	98%	103%	
	AVERAGE SOLD PRICE	\$215,500	\$235,000	-8%
	# OF CONTRACTS	0	4	0%
	NEW LISTINGS	2	1	100%

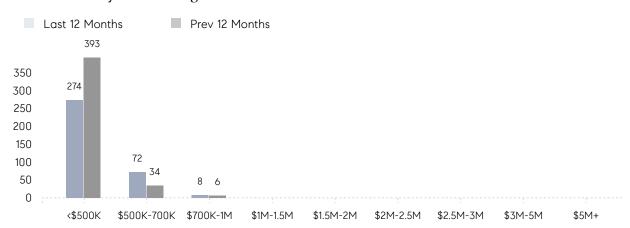
## Linden

#### DECEMBER 2022

### Monthly Inventory



## Contracts By Price Range







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## Little Ferry Market Insights

## Little Ferry

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$295K \$269K \$320K \$349K 5 Median Total Total Average Average **Properties** Price **Properties** Price Price Price Decrease From Decrease From Decrease From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

## **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	87	25	248%
	% OF ASKING PRICE	96%	101%	
	AVERAGE SOLD PRICE	\$320,700	\$415,900	-22.9%
	# OF CONTRACTS	5	11	-54.5%
	NEW LISTINGS	2	12	-83%
Houses	AVERAGE DOM	111	24	363%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$349,900	\$461,125	-24%
	# OF CONTRACTS	2	7	-71%
	NEW LISTINGS	1	9	-89%
Condo/Co-op/TH	AVERAGE DOM	64	28	129%
	% OF ASKING PRICE	93%	103%	
	AVERAGE SOLD PRICE	\$291,500	\$235,000	24%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	1	3	-67%

## Little Ferry

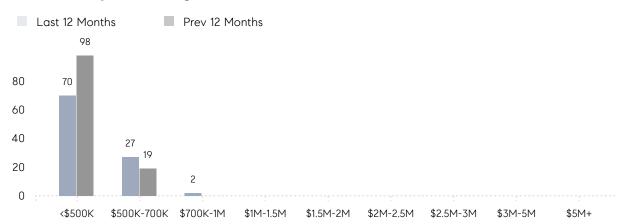
#### DECEMBER 2022

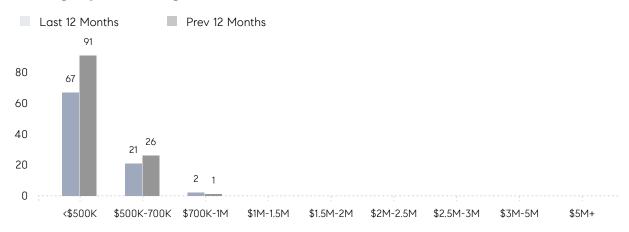
### Monthly Inventory





### Contracts By Price Range







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## Livingston Market Insights

## Livingston

DECEMBER 2022

UNDER CONTRACT

Decrease From

Dec 2021

UNITS SOLD

Decrease From

Dec 2021

Increase From

Dec 2021

Increase From

Dec 2021

\$913K 22 \$1.0M \$793K 26 \$772K Total Average Total Average **Properties** Price **Properties** Price Price Price -33% -42%

Decrease From

Dec 2021

Property Statistics

Decrease From

Dec 2021

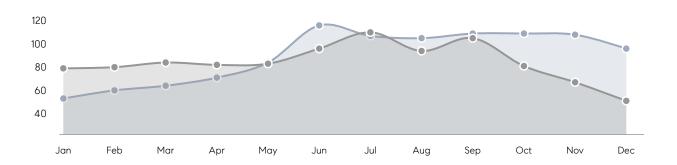
#### Dec 2022 Dec 2021 % Change Overall AVERAGE DOM 34 33 3% % OF ASKING PRICE 100% 100% AVERAGE SOLD PRICE \$913,229 \$886,357 3.0% # OF CONTRACTS 22 33 -33.3% **NEW LISTINGS** 17 22 -23% Houses AVERAGE DOM 38 33 15% % OF ASKING PRICE 101% 100% AVERAGE SOLD PRICE \$1,003,167 \$901,072 11% # OF CONTRACTS 16 31 -48% 16 **NEW LISTINGS** 15 -6% Condo/Co-op/TH AVERAGE DOM 23 52 -56% % OF ASKING PRICE 99% 100% AVERAGE SOLD PRICE \$710,870 \$570,000 25% # OF CONTRACTS 6 2 200% **NEW LISTINGS** -67%

## Livingston

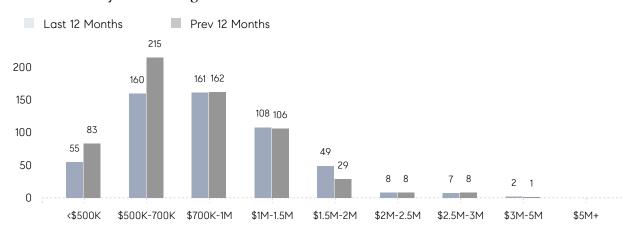
DECEMBER 2022

### Monthly Inventory





### Contracts By Price Range







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## Lodi Market Insights

## Lodi

#### DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$366K \$401K \$499K \$499K Total Median Average Total Average Price **Properties** Price Price **Properties** Price Decrease From Decrease From Decrease From Decrease From Increase From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

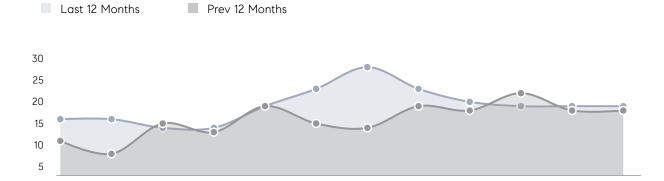
## **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	36	26	38%
	% OF ASKING PRICE	95%	101%	
	AVERAGE SOLD PRICE	\$366,750	\$436,917	-16.1%
	# OF CONTRACTS	2	4	-50.0%
	NEW LISTINGS	2	4	-50%
Houses	AVERAGE DOM	35	25	40%
	% OF ASKING PRICE	96%	101%	
	AVERAGE SOLD PRICE	\$505,000	\$458,455	10%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	2	4	-50%
Condo/Co-op/TH	AVERAGE DOM	36	27	33%
	% OF ASKING PRICE	95%	100%	
	AVERAGE SOLD PRICE	\$274,583	\$200,000	37%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

## Lodi

#### DECEMBER 2022

### Monthly Inventory



Jun

Sep

Oct

Nov

Dec

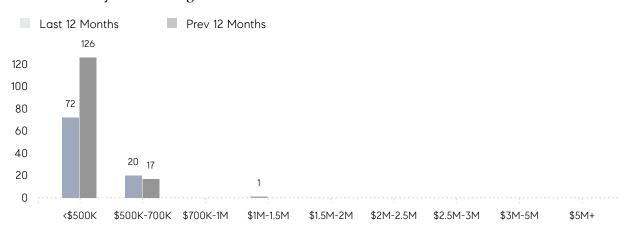
Мау

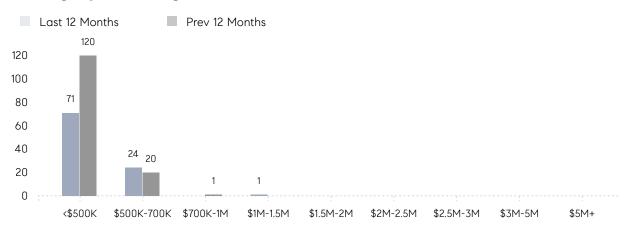
### Contracts By Price Range

Mar

Feb

Jan







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## Long Hill Market Insights

## Long Hill

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Dec 2022 Dec 2021

% Change

3	\$542K	\$550K	8	\$504K	\$480K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-50%	7%	7%	-38%	-25%	-20%
Decrease From Dec 2021	Increase From Dec 2021	Increase From Dec 2021	Decrease From Dec 2021	Decrease From Dec 2021	Decrease From Dec 2021

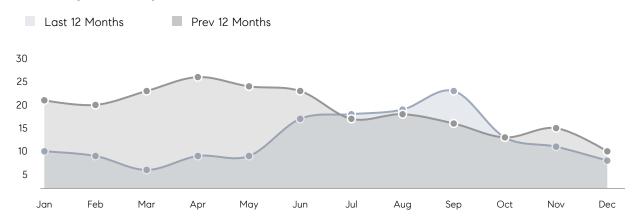
## **Property Statistics**

		DCC LOLL	DCC EOL1	70 Change
Overall	AVERAGE DOM	63	24	163%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$504,613	\$677,081	-25.5%
	# OF CONTRACTS	3	6	-50.0%
. <u>.</u>	NEW LISTINGS	1	3	-67%
Houses	AVERAGE DOM	79	27	193%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$492,980	\$700,914	-30%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	0	3	0%
Condo/Co-op/TH	AVERAGE DOM	36	10	260%
	% OF ASKING PRICE	99%	106%	
	AVERAGE SOLD PRICE	\$524,000	\$546,000	-4%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	0	0%

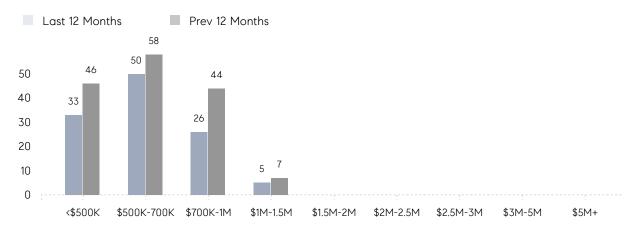
## Long Hill

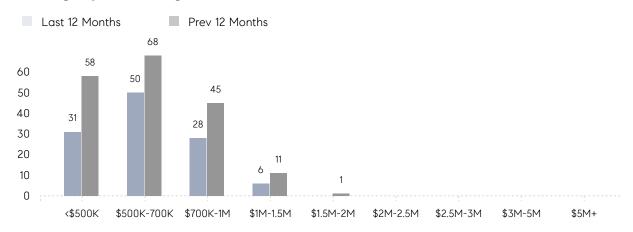
#### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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## Lyndhurst Market Insights

## Lyndhurst

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$442K \$457K \$493K \$446K 6 Median Total Average Total Average Price **Properties** Price Price **Properties** Price Increase From Increase From Decrease From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

## **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	56	37	51%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$493,938	\$448,750	10.1%
	# OF CONTRACTS	6	13	-53.8%
	NEW LISTINGS	6	10	-40%
Houses	AVERAGE DOM	58	44	32%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$508,071	\$487,778	4%
	# OF CONTRACTS	5	10	-50%
	NEW LISTINGS	5	8	-37%
Condo/Co-op/TH	AVERAGE DOM	42	16	163%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$395,000	\$331,667	19%
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	2	-50%

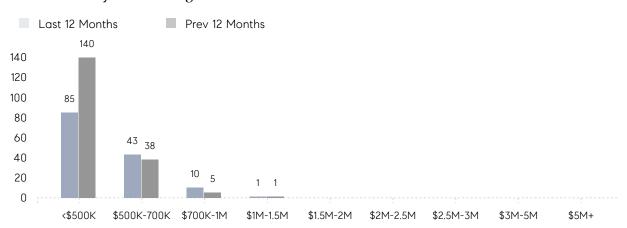
## Lyndhurst

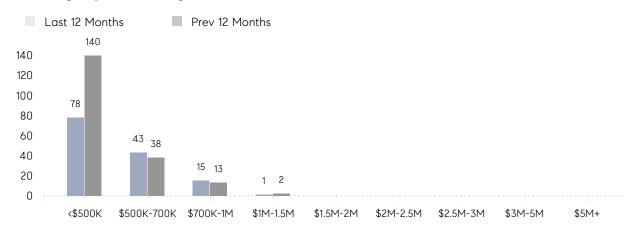
DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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## Madison Market Insights

## Madison

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$474K \$598K \$1.1M 5 12 \$1.0M Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

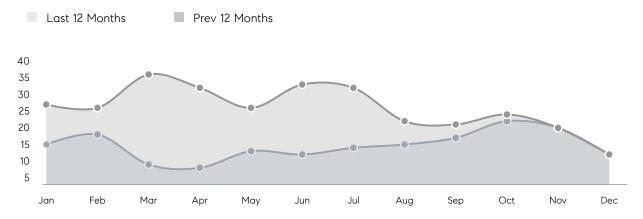
## **Property Statistics**

		DCC LOLL	DCC EOL1	70 Change
Overall	AVERAGE DOM	34	18	89%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$1,129,313	\$761,200	48.4%
	# OF CONTRACTS	5	13	-61.5%
	NEW LISTINGS	2	7	-71%
Houses	AVERAGE DOM	29	19	53%
	% OF ASKING PRICE	105%	99%	
	AVERAGE SOLD PRICE	\$1,261,550	\$805,000	57%
	# OF CONTRACTS	2	11	-82%
	NEW LISTINGS	1	5	-80%
Condo/Co-op/TH	AVERAGE DOM	60	14	329%
	% OF ASKING PRICE	96%	103%	
	AVERAGE SOLD PRICE	\$468,125	\$640,750	-27%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	1	2	-50%

## Madison

#### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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## Mahwah Market Insights

## Mahwah

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$599K \$695K \$507K 25 36 Median Total Median Total Average Average **Properties** Price Price **Properties** Price Price -29% Increase From Decrease From Increase From Decrease From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Chanae

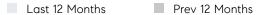
## **Property Statistics**

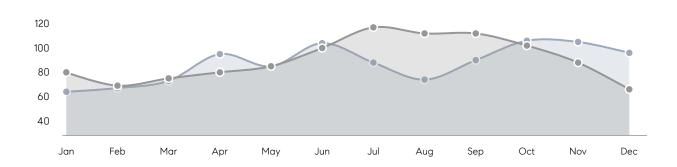
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	34	55	-38%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$695,833	\$1,019,290	-31.7%
	# OF CONTRACTS	25	35	-28.6%
	NEW LISTINGS	14	17	-18%
Houses	AVERAGE DOM	54	75	-28%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$1,058,429	\$1,831,260	-42%
	# OF CONTRACTS	10	14	-29%
	NEW LISTINGS	5	6	-17%
Condo/Co-op/TH	AVERAGE DOM	22	39	-44%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$465,091	\$404,161	15%
	# OF CONTRACTS	15	21	-29%
	NEW LISTINGS	9	11	-18%

## Mahwah

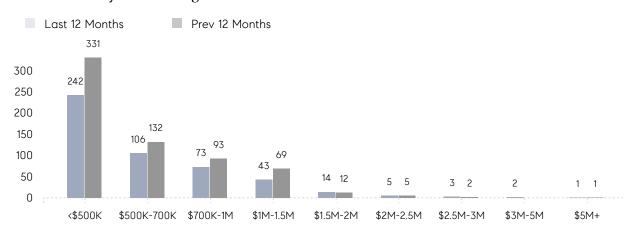
#### DECEMBER 2022

### Monthly Inventory





### Contracts By Price Range







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## Mantoloking Market Insights

## Mantoloking

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

O - - Median
Properties Price Median
Price

O 6 - - 
Change From Change From Dec 2021 Dec 2021

Dec 2021

2 \$2.4M \$2.4M

Total Average Median Price Price Price -50% -20% -18%

Decrease From Dec 2021 Dec 2021

Dec 2021

Decrease From Dec 2021

% Chanae

## **Property Statistics**

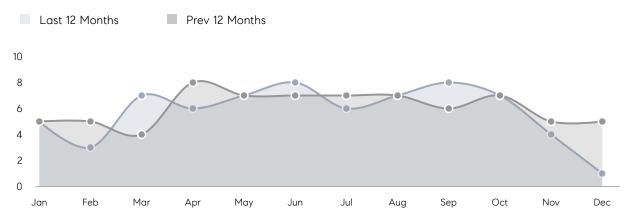
		Dec Zozz	Dec 2021	% Change
Overall	AVERAGE DOM	24	56	-57%
	% OF ASKING PRICE	89%	95%	
	AVERAGE SOLD PRICE	\$2,450,000	\$3,050,305	-19.7%
	# OF CONTRACTS	0	0	0.0%
	NEW LISTINGS	0	0	0%
Houses	AVERAGE DOM	24	56	-57%
	% OF ASKING PRICE	89%	95%	
	AVERAGE SOLD PRICE	\$2,450,000	\$3,050,305	-20%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Dec 2022

## Mantoloking

DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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## Maplewood Market Insights

## Maplewood

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

12

\$741K

\$724K

24

\$764K

\$642K

Total **Properties**  Price

Price

Total **Properties** 

Average Price

Price

-20%

Increase From

Dec 2021

-27% Decrease From

Dec 2022

Dec 2021

% Change

Decrease From Dec 2021

Increase From Dec 2021

Dec 2021

Increase From Dec 2021

Decrease From Dec 2021

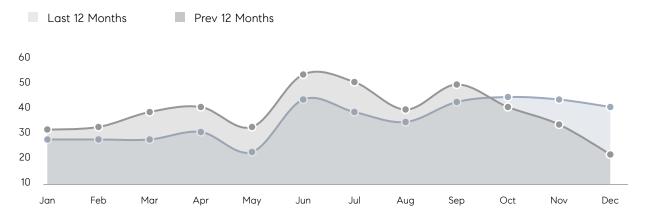
## **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	30	34	-12%
	% OF ASKING PRICE	105%	106%	
	AVERAGE SOLD PRICE	\$764,767	\$738,154	3.6%
	# OF CONTRACTS	12	15	-20.0%
	NEW LISTINGS	9	9	0%
Houses	AVERAGE DOM	26	25	4%
	% OF ASKING PRICE	106%	107%	
	AVERAGE SOLD PRICE	\$818,518	\$789,769	4%
	# OF CONTRACTS	12	10	20%
	NEW LISTINGS	9	7	29%
Condo/Co-op/TH	AVERAGE DOM	81	127	-36%
	% OF ASKING PRICE	90%	102%	
	AVERAGE SOLD PRICE	\$173,500	\$222,000	-22%
	# OF CONTRACTS	0	5	0%
	NEW LISTINGS	0	2	0%

## Maplewood

#### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Maywood Market Insights

# Maywood

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$580K \$499K \$540K 5 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -50% Decrease From Increase From Decrease From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

# **Property Statistics**

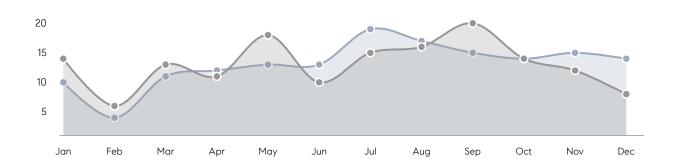
		Dec Zozz	Dec 2021	% Charige
Overall	AVERAGE DOM	14	23	-39%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$555,000	\$520,208	6.7%
	# OF CONTRACTS	5	10	-50.0%
	NEW LISTINGS	2	2	0%
Houses	AVERAGE DOM	14	23	-39%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$555,000	\$520,208	7%
	# OF CONTRACTS	5	10	-50%
	NEW LISTINGS	2	2	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Maywood

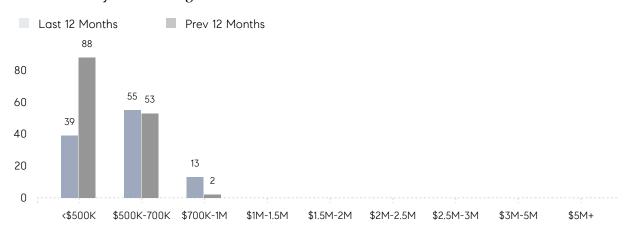
### DECEMBER 2022

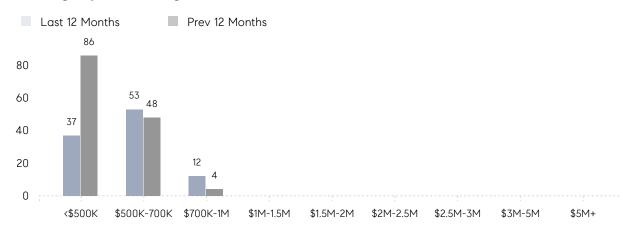
# Monthly Inventory





# Contracts By Price Range







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# Mendham Borough Market Insights

# Mendham Borough

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$592K \$1.9M \$592K \$1.9M Median Total Total Average **Properties** Price Price **Properties** Price Price Decrease From Increase From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

# **Property Statistics**

		DCC LOLL	DCC LOLI	70 Change
Overall	AVERAGE DOM	81	19	326%
	% OF ASKING PRICE	96%	105%	
	AVERAGE SOLD PRICE	\$1,947,500	\$1,132,500	72.0%
	# OF CONTRACTS	2	5	-60.0%
	NEW LISTINGS	4	3	33%
Houses	AVERAGE DOM	154	18	756%
	% OF ASKING PRICE	92%	105%	
	AVERAGE SOLD PRICE	\$3,200,000	\$1,243,429	157%
	# OF CONTRACTS	1	5	-80%
	NEW LISTINGS	1	2	-50%
Condo/Co-op/TH	AVERAGE DOM	7	27	-74%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$695,000	\$356,000	95%
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	3	1	200%

# Mendham Borough

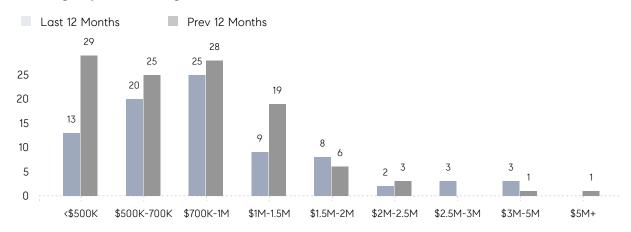
### DECEMBER 2022

# Monthly Inventory



# Contracts By Price Range







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# Mendham Township Market Insights

# Mendham Township

Dec 2021

DECEMBER 2022

UNDER CONTRACT

Dec 2021

UNITS SOLD

Dec 2021

Dec 2021

Dec 2021

6 \$1.1M \$1.0M \$1.1M \$1.3M Total Median Total **Properties** Price Price Price Price **Properties** Decrease From Change From Increase From Decrease From Decrease From Increase From

# **Property Statistics**

Dec 2021

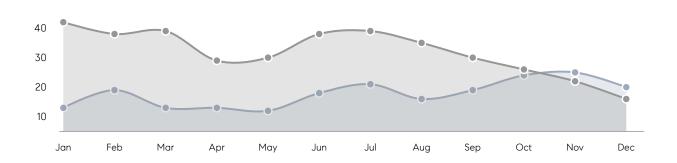
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	38	55	-31%
	% OF ASKING PRICE	95%	97%	
	AVERAGE SOLD PRICE	\$1,106,071	\$1,097,436	0.8%
	# OF CONTRACTS	6	7	-14.3%
	NEW LISTINGS	3	6	-50%
Houses	AVERAGE DOM	38	55	-31%
	% OF ASKING PRICE	95%	97%	
	AVERAGE SOLD PRICE	\$1,106,071	\$1,097,436	1%
	# OF CONTRACTS	6	7	-14%
	NEW LISTINGS	3	6	-50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Mendham Township

DECEMBER 2022

# Monthly Inventory





# Contracts By Price Range







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# Metuchen Borough Market Insights

# Metuchen Borough

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Total Median Average **Properties** Price Price 0% Change From

Change From Change From Dec 2021 Dec 2021 Dec 2021

\$601K Total **Properties** 

Price

Dec 2021

Increase From Increase From Dec 2021 Dec 2021

\$545K

Price

% Change

Increase From Dec 2021

# **Property Statistics**

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	28	25	12%
	% OF ASKING PRICE	101%	104%	
	AVERAGE SOLD PRICE	\$601,400	\$500,293	20.2%
	# OF CONTRACTS	0	2	0.0%
	NEW LISTINGS	0	1	0%
Houses	AVERAGE DOM	34	25	36%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$693,750	\$500,293	39%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	1	0%
Condo/Co-op/TH	AVERAGE DOM	6	-	-
	% OF ASKING PRICE	105%	-	
	AVERAGE SOLD PRICE	\$232,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

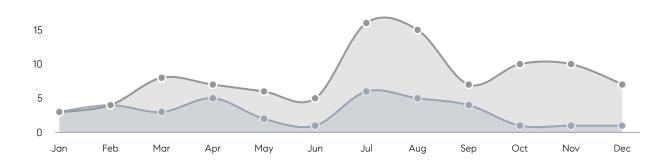
Dec 2022

# Metuchen Borough

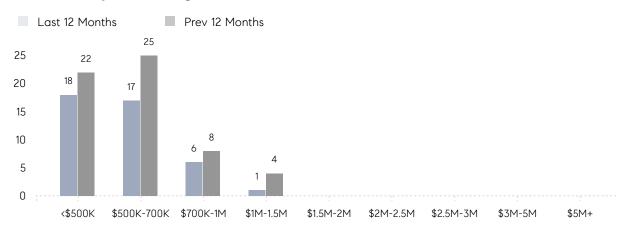
### DECEMBER 2022

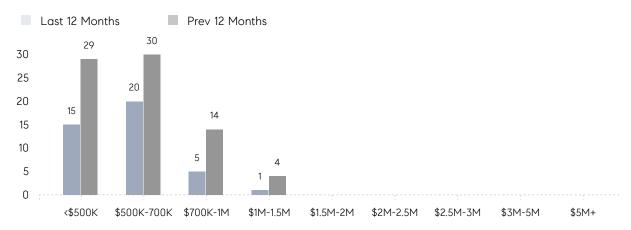
### Monthly Inventory





# Contracts By Price Range







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# Midland Park Market Insights

# Midland Park

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$569K \$489K \$451K \$450K Median Total Total Average Average Price **Properties** Price Price **Properties** Price -25% Decrease From Decrease From Decrease From Decrease From Increase From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

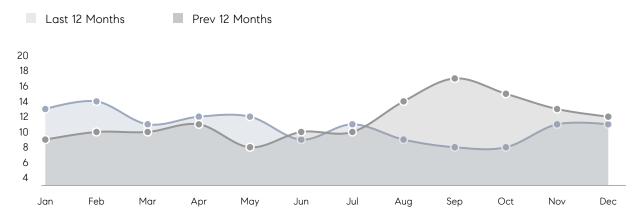
# **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	24	28	-14%
	% OF ASKING PRICE	105%	104%	
	AVERAGE SOLD PRICE	\$451,400	\$569,817	-20.8%
	# OF CONTRACTS	3	4	-25.0%
	NEW LISTINGS	3	2	50%
Houses	AVERAGE DOM	24	28	-14%
	% OF ASKING PRICE	105%	104%	
	AVERAGE SOLD PRICE	\$451,400	\$569,817	-21%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	3	2	50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Midland Park

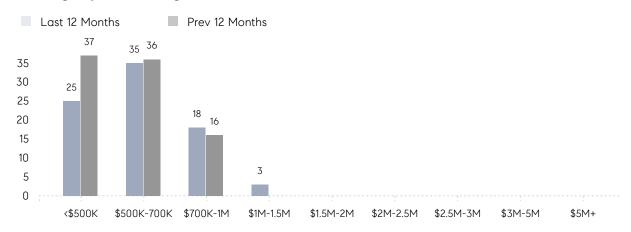
### DECEMBER 2022

# Monthly Inventory



# Contracts By Price Range







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# Millburn Market Insights

# Millburn

### DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$1.0M \$1.4M \$1.3M \$1.0M 5 6 Total Median Total Average Average Price **Properties** Price Price **Properties** Price Increase From Change From Decrease From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

# **Property Statistics**

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	13	37	-65%
	% OF ASKING PRICE	104%	107%	
	AVERAGE SOLD PRICE	\$1,091,500	\$950,361	14.9%
	# OF CONTRACTS	5	6	-16.7%
	NEW LISTINGS	3	5	-40%
Houses	AVERAGE DOM	13	40	-67%
	% OF ASKING PRICE	104%	108%	
	AVERAGE SOLD PRICE	\$1,091,500	\$943,429	16%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	3	4	-25%
Condo/Co-op/TH	AVERAGE DOM	-	16	-
	% OF ASKING PRICE	-	103%	
	AVERAGE SOLD PRICE	-	\$998,888	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

Dec 2022

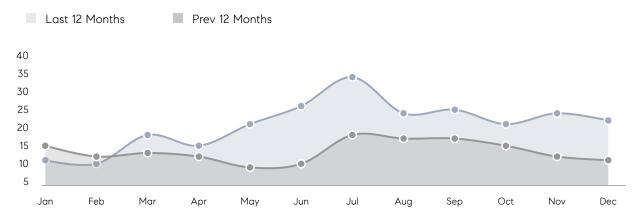
Dec 2021

% Change

# Millburn

### DECEMBER 2022

# Monthly Inventory



# Contracts By Price Range







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# Montclair Market Insights

# Montclair

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$649K \$1.0M \$700K 16 29 Median Total Total Average Average Price **Properties** Price Price **Properties** Price Increase From Increase From Increase From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

# **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	32	29	10%
	% OF ASKING PRICE	111%	120%	
	AVERAGE SOLD PRICE	\$1,016,983	\$972,935	4.5%
	# OF CONTRACTS	16	15	6.7%
	NEW LISTINGS	13	10	30%
Houses	AVERAGE DOM	32	18	78%
	% OF ASKING PRICE	111%	128%	
	AVERAGE SOLD PRICE	\$1,113,780	\$1,167,087	-5%
	# OF CONTRACTS	14	7	100%
	NEW LISTINGS	8	7	14%
Condo/Co-op/TH	AVERAGE DOM	30	60	-50%
	% OF ASKING PRICE	111%	98%	
	AVERAGE SOLD PRICE	\$412,000	\$414,750	-1%
	# OF CONTRACTS	2	8	-75%
	NEW LISTINGS	5	3	67%

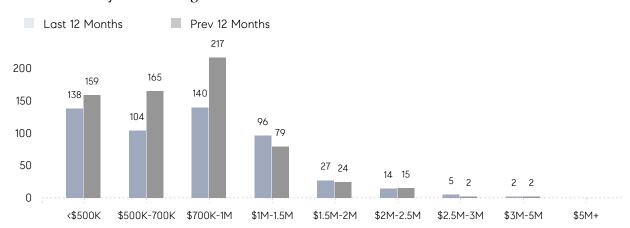
# Montclair

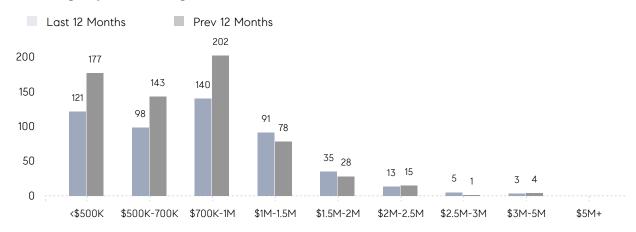
### DECEMBER 2022

# Monthly Inventory



# Contracts By Price Range







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# Montvale Market Insights

# Montvale

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$664K \$619K \$676K \$665K 5 Median Median Total Total Average Price **Properties** Price Price **Properties** Price Decrease From Decrease From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

# **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	37	33	12%
	% OF ASKING PRICE	98%	102%	
	AVERAGE SOLD PRICE	\$676,875	\$777,857	-13.0%
	# OF CONTRACTS	5	10	-50.0%
	NEW LISTINGS	3	2	50%
Houses	AVERAGE DOM	29	9	222%
	% OF ASKING PRICE	100%	108%	
	AVERAGE SOLD PRICE	\$712,000	\$860,000	-17%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	2	1	100%
Condo/Co-op/TH	AVERAGE DOM	48	64	-25%
	% OF ASKING PRICE	96%	95%	
	AVERAGE SOLD PRICE	\$624,186	\$668,333	-7%
	# OF CONTRACTS	1	7	-86%
	NEW LISTINGS	1	1	0%

# Montvale

### DECEMBER 2022

# Monthly Inventory





# Contracts By Price Range







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# Montville Market Insights

# Montville

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Dec 2021

% Change

\$665K \$798K 10 \$699K 11 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -59% 0% Change From Change From Decrease From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

# **Property Statistics**

		Dec Zozz	Dec 2021	% Change
Overall	AVERAGE DOM	30	26	15%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$798,082	\$828,195	-3.6%
	# OF CONTRACTS	10	10	0.0%
	NEW LISTINGS	5	8	-37%
Houses	AVERAGE DOM	15	27	-44%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$958,500	\$861,387	11%
	# OF CONTRACTS	6	9	-33%
	NEW LISTINGS	3	5	-40%
Condo/Co-op/TH	AVERAGE DOM	47	18	161%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$605,580	\$562,667	8%
	# OF CONTRACTS	4	1	300%
	NEW LISTINGS	2	3	-33%

# Montville

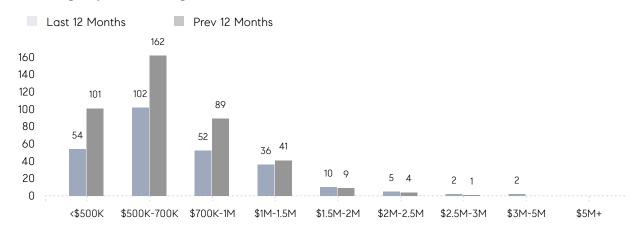
### DECEMBER 2022

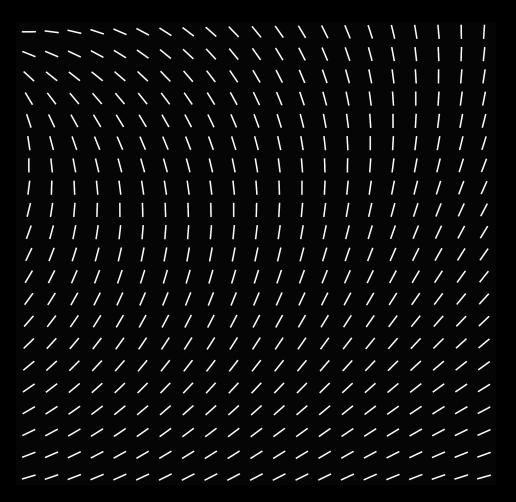
# Monthly Inventory



# Contracts By Price Range







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# Moonachie Market Insights

### Moonachie

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$646K \$649K Median Total Total Average Median **Properties** Price Price **Properties** Price Price 0% 0% Change From Dec 2021 Change From Change From Change From Change From Change From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

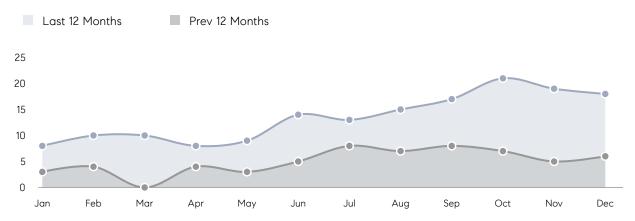
### **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	-	69	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$195,000	-
	# OF CONTRACTS	3	0	0.0%
	NEW LISTINGS	1	1	0%
Houses	AVERAGE DOM	-	69	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$195,000	-
	# OF CONTRACTS	3	0	0%
	NEW LISTINGS	1	1	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

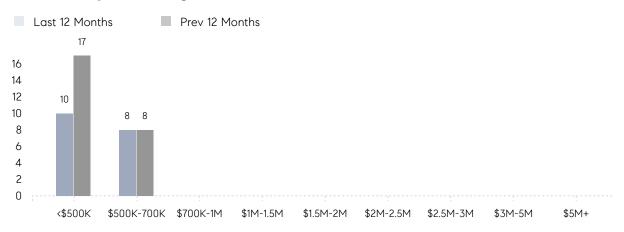
### Moonachie

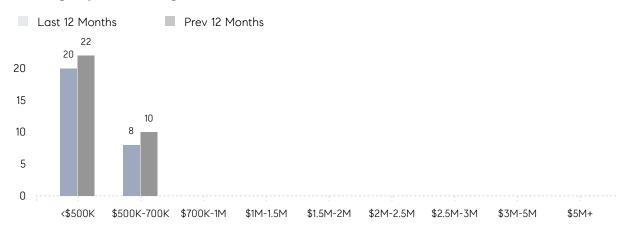
#### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Morris Plains Market Insights

## Morris Plains

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$682K \$712K \$710K 9 \$718K Median Total Total Average Price **Properties** Price Price Price **Properties** -12%

Increase From Dec 2021

Increase From Dec 2021 Increase From Dec 2021

Decrease From In Dec 2021 Dec

Increase From Dec 2021 Increase From Dec 2021

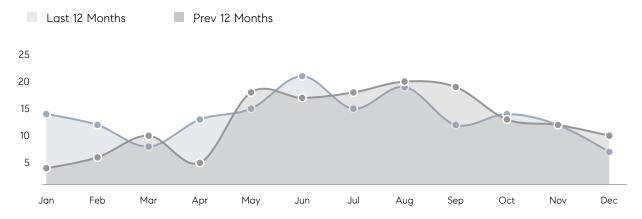
### **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	18	13	38%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$712,377	\$493,813	44.3%
	# OF CONTRACTS	9	4	125.0%
	NEW LISTINGS	11	7	57%
Houses	AVERAGE DOM	18	14	29%
	% OF ASKING PRICE	107%	101%	
	AVERAGE SOLD PRICE	\$687,130	\$561,083	22%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	1	2	-50%
Condo/Co-op/TH	AVERAGE DOM	19	8	138%
	% OF ASKING PRICE	96%	102%	
	AVERAGE SOLD PRICE	\$775,495	\$292,000	166%
	# OF CONTRACTS	8	2	300%
	NEW LISTINGS	10	5	100%

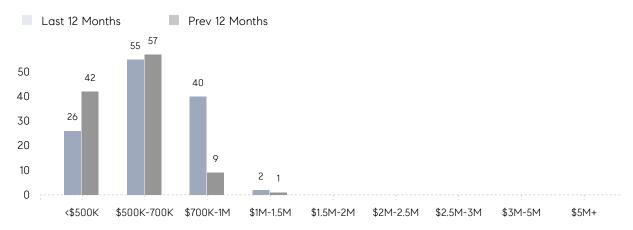
### Morris Plains

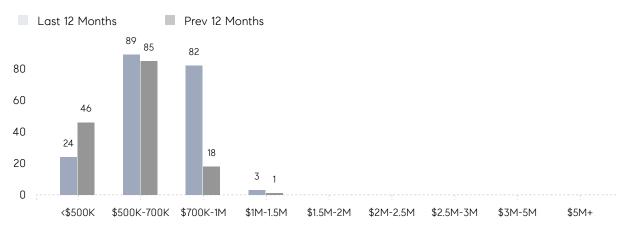
#### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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## Morris Township Market Insights

## Morris Township

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$771K 16 \$634K 28 \$765K Median Total Total Average **Properties** Price Price **Properties** Price Price -24% Increase From Decrease From Increase From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

### **Property Statistics**

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	24	36	-33%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$771,479	\$711,928	8.4%
	# OF CONTRACTS	16	26	-38.5%
	NEW LISTINGS	9	19	-53%
Houses	AVERAGE DOM	27	39	-31%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$789,438	\$753,204	5%
	# OF CONTRACTS	14	16	-12%
	NEW LISTINGS	5	11	-55%
Condo/Co-op/TH	AVERAGE DOM	6	23	-74%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$663,725	\$535,033	24%
	# OF CONTRACTS	2	10	-80%
	NEW LISTINGS	4	8	-50%

Dec 2022

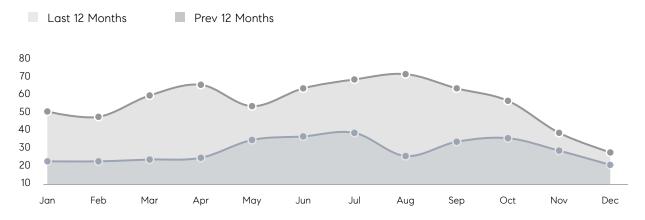
Dec 2021

% Change

## Morris Township

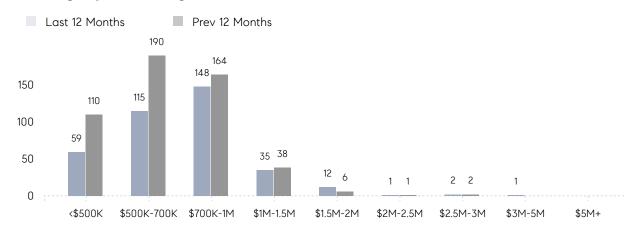
#### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Morristown Market Insights

## Morristown

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Dec 2022 Dec 2021

% Change

8	\$680K	\$552K	8	\$491K	\$457K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-47%	39%	7%	-62%	-6%	-19%
Decrease From Dec 2021	Increase From Dec 2021	Increase From Dec 2021	Decrease From Dec 2021	Decrease From Dec 2021	Decrease From Dec 2021

### **Property Statistics**

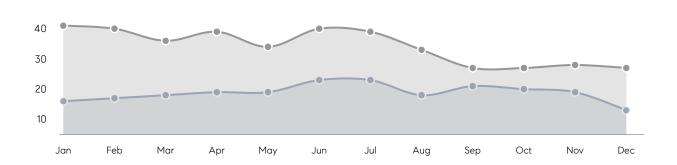
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	53	37	43%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$491,375	\$524,071	-6.2%
	# OF CONTRACTS	8	15	-46.7%
	NEW LISTINGS	5	16	-69%
Houses	AVERAGE DOM	49	29	69%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$485,250	\$567,056	-14%
	# OF CONTRACTS	4	5	-20%
	NEW LISTINGS	4	6	-33%
Condo/Co-op/TH	AVERAGE DOM	57	43	33%
	% OF ASKING PRICE	96%	100%	
	AVERAGE SOLD PRICE	\$497,500	\$491,833	1%
	# OF CONTRACTS	4	10	-60%
	NEW LISTINGS	1	10	-90%

### Morristown

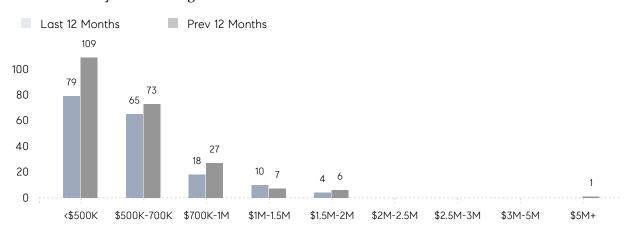
#### DECEMBER 2022

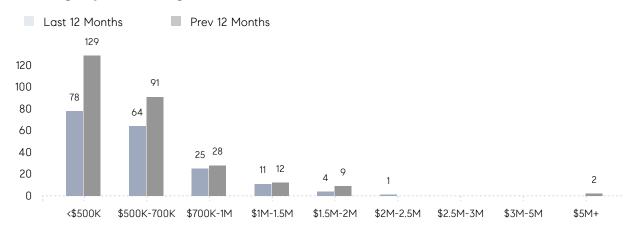
### Monthly Inventory





### Contracts By Price Range







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# Mount Arlington Market Insights

## Mount Arlington

DECEMBER 2022

UNDER CONTRACT

Dec 2021

UNITS SOLD

Dec 2021

Dec 2021

Dec 2021

\$340K \$410K \$299K 5 Median Total Average Total Price **Properties** Price Price **Properties** Price -29% -10% Decrease From Decrease From Decrease From Increase From Decrease From

Property Statistics

Dec 2021

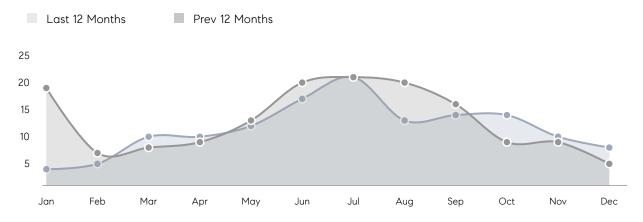
Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	38	40	-5%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$377,211	\$406,000	-7.1%
	# OF CONTRACTS	5	7	-28.6%
	NEW LISTINGS	4	4	0%
Houses	AVERAGE DOM	43	39	10%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$381,150	\$426,250	-11%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	2	1	100%
Condo/Co-op/TH	AVERAGE DOM	28	47	-40%
	% OF ASKING PRICE	98%	103%	
	AVERAGE SOLD PRICE	\$369,333	\$325,000	14%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	2	3	-33%

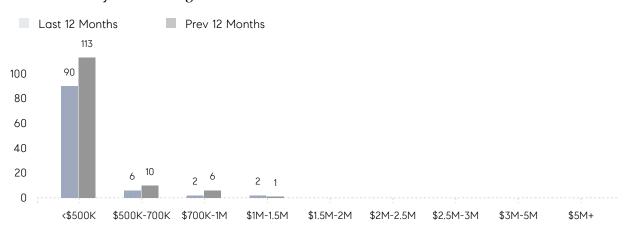
## Mount Arlington

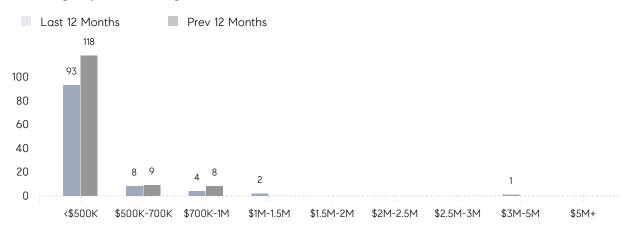
#### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Mountain Lakes Market Insights

## Mountain Lakes

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

5 Total \$1.3M

\$965K Median

**Properties** 

\$900K \$813K

**Properties** 

Price

Total

Average Price

Median Price

Increase From

Dec 2021

Price

Decrease From

Increase From Dec 2021

Increase From Dec 2021

Dec 2021

Change From Dec 2021

Increase From Dec 2021

### **Property Statistics**

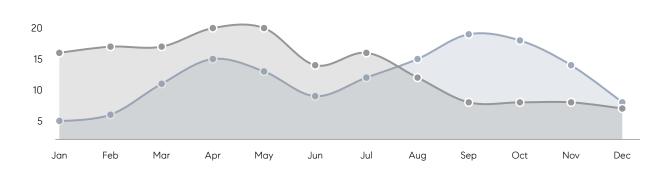
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	37	46	-20%
	% OF ASKING PRICE	99%	105%	
	AVERAGE SOLD PRICE	\$900,125	\$898,508	0.2%
	# OF CONTRACTS	5	3	66.7%
	NEW LISTINGS	4	3	33%
Houses	AVERAGE DOM	42	53	-21%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$938,714	\$1,046,799	-10%
	# OF CONTRACTS	5	2	150%
	NEW LISTINGS	3	3	0%
Condo/Co-op/TH	AVERAGE DOM	8	39	-79%
	% OF ASKING PRICE	102%	111%	
	AVERAGE SOLD PRICE	\$630,000	\$750,218	-16%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	0	0%

## Mountain Lakes

#### DECEMBER 2022

### Monthly Inventory





### Contracts By Price Range







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# Mountainside Market Insights

### Mountainside

DECEMBER 2022

UNDER CONTRACT

Dec 2021

UNITS SOLD

Dec 2021

Dec 2022

Dec 2021

Dec 2021

Dec 2021

% Change

\$499K \$499K \$850K Median Total Average Total Average **Properties** Price Price **Properties** Price Price Decrease From Decrease From Decrease From Change From Increase From Increase From

### **Property Statistics**

Dec 2021

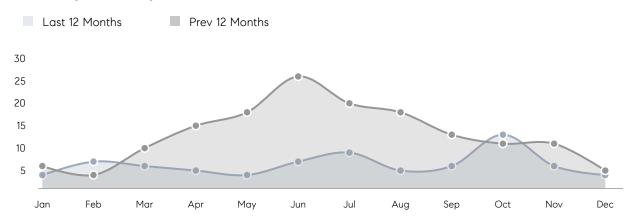
Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	24	69	-65%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$875,414	\$594,786	47.2%
	# OF CONTRACTS	1	5	-80.0%
	NEW LISTINGS	0	0	0%
Houses	AVERAGE DOM	24	69	-65%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$875,414	\$594,786	47%
	# OF CONTRACTS	1	5	-80%
	NEW LISTINGS	0	0	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

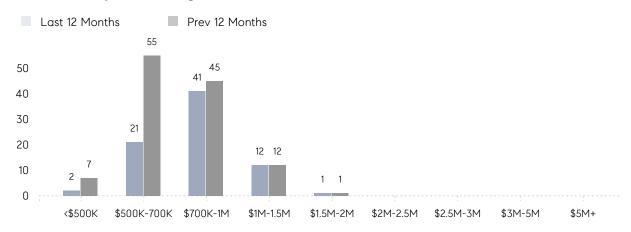
## Mountainside

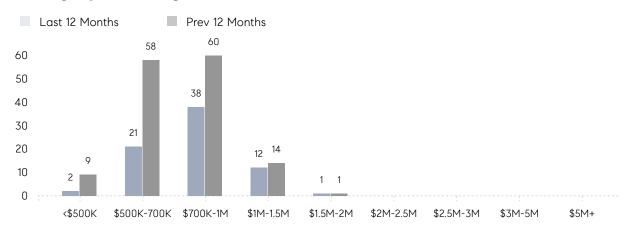
#### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# New Milford Market Insights

### New Milford

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$596K \$592K \$627K \$605K 6 Median Median Total Total Average **Properties** Price Price **Properties** Price Price Decrease From Decrease From Change From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

### **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	24	42	-43%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$627,722	\$515,417	21.8%
	# OF CONTRACTS	6	13	-53.8%
	NEW LISTINGS	4	3	33%
Houses	AVERAGE DOM	24	42	-43%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$627,722	\$515,417	22%
	# OF CONTRACTS	6	13	-54%
	NEW LISTINGS	4	3	33%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

### New Milford

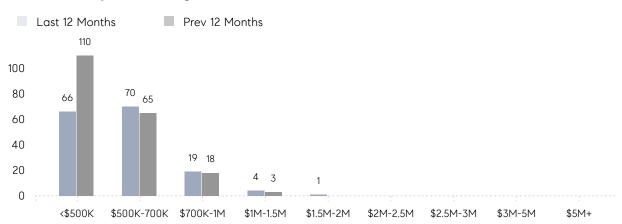
#### DECEMBER 2022

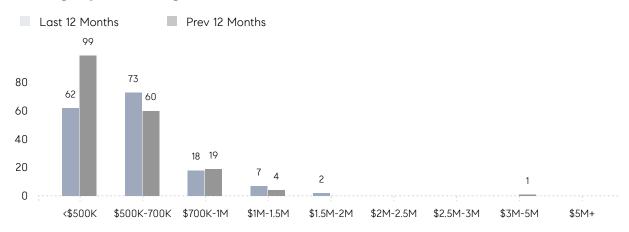
### Monthly Inventory





### Contracts By Price Range







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## New Providence Market Insights

### **New Providence**

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$740K \$692K \$691K \$699K Median Median Total Total Average Average **Properties** Price Price **Properties** Price Price Change From Decrease From Decrease From Increase From Increase From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

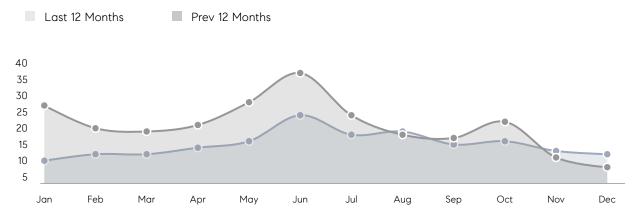
### **Property Statistics**

		Dec ZoZZ	Dec 2021	% Change
Overall	AVERAGE DOM	14	30	-53%
	% OF ASKING PRICE	106%	103%	
	AVERAGE SOLD PRICE	\$740,572	\$738,383	0.3%
	# OF CONTRACTS	3	8	-62.5%
	NEW LISTINGS	4	6	-33%
Houses	AVERAGE DOM	12	21	-43%
	% OF ASKING PRICE	106%	103%	
	AVERAGE SOLD PRICE	\$776,368	\$721,931	8%
	# OF CONTRACTS	2	7	-71%
	NEW LISTINGS	4	6	-33%
Condo/Co-op/TH	AVERAGE DOM	28	100	-72%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$490,000	\$870,000	-44%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	0	0%

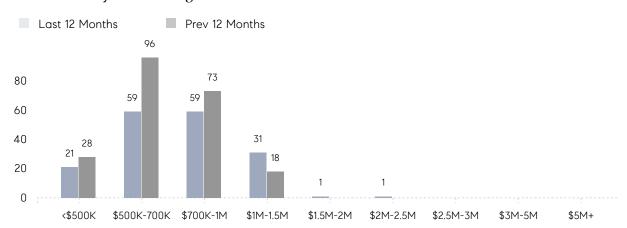
### **New Providence**

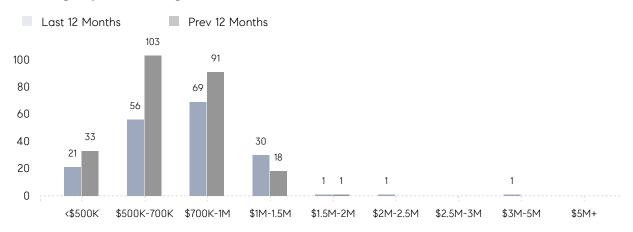
#### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Newark Market Insights

### Newark

#### DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$406K \$350K \$392K \$350K 53 65 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -13% Increase From Decrease From Increase From Increase From Increase From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	78	53	47%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$392,508	\$350,352	12.0%
	# OF CONTRACTS	53	61	-13.1%
	NEW LISTINGS	48	48	0%
Houses	AVERAGE DOM	73	56	30%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$410,827	\$377,464	9%
	# OF CONTRACTS	44	42	5%
	NEW LISTINGS	40	36	11%
Condo/Co-op/TH	AVERAGE DOM	95	41	132%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$319,231	\$255,458	25%
	# OF CONTRACTS	9	19	-53%
	NEW LISTINGS	8	12	-33%

## Newark

#### DECEMBER 2022

### Monthly Inventory





### Contracts By Price Range







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## North Arlington Market Insights

## North Arlington

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$454K \$471K \$497K 10 \$482K 6 Total Total Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Decrease From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

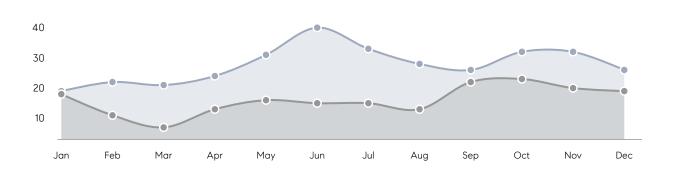
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	39	23	70%
	% OF ASKING PRICE	99%	104%	
	AVERAGE SOLD PRICE	\$497,667	\$447,990	11.1%
	# OF CONTRACTS	10	11	-9.1%
	NEW LISTINGS	5	7	-29%
Houses	AVERAGE DOM	39	23	70%
	% OF ASKING PRICE	99%	104%	
	AVERAGE SOLD PRICE	\$497,667	\$447,990	11%
	# OF CONTRACTS	10	11	-9%
	NEW LISTINGS	5	7	-29%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## North Arlington

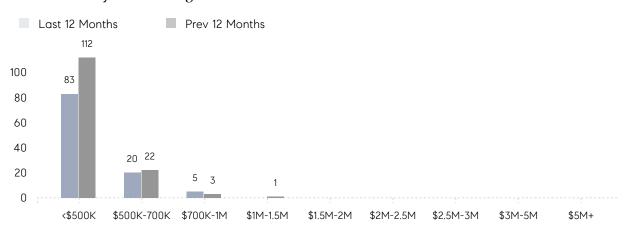
### DECEMBER 2022

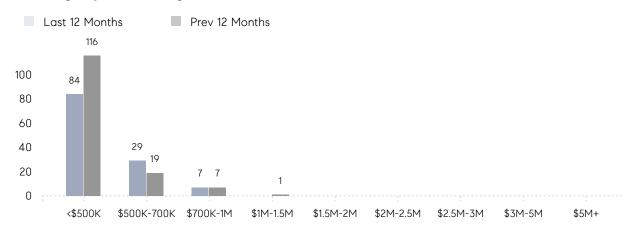
### Monthly Inventory





### Contracts By Price Range







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# North Bergen Market Insights

## North Bergen

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$362K \$327K 22 \$604K \$489K 19 Total Median Median Average Total Average **Properties** Price Price **Properties** Price Price -35% Decrease From Decrease From Increase From Increase From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

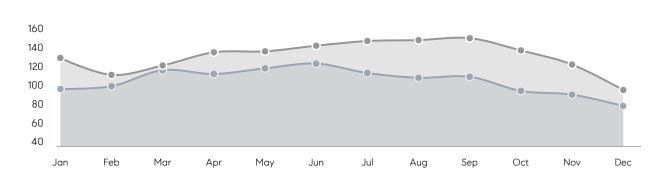
		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	45	57	-21%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$362,132	\$488,450	-25.9%
	# OF CONTRACTS	22	34	-35.3%
	NEW LISTINGS	26	28	-7%
Houses	AVERAGE DOM	24	58	-59%
	% OF ASKING PRICE	96%	98%	
	AVERAGE SOLD PRICE	\$586,333	\$548,455	7%
	# OF CONTRACTS	7	11	-36%
	NEW LISTINGS	14	10	40%
Condo/Co-op/TH	AVERAGE DOM	49	56	-12%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$320,094	\$453,711	-29%
	# OF CONTRACTS	15	23	-35%
	NEW LISTINGS	12	18	-33%

## North Bergen

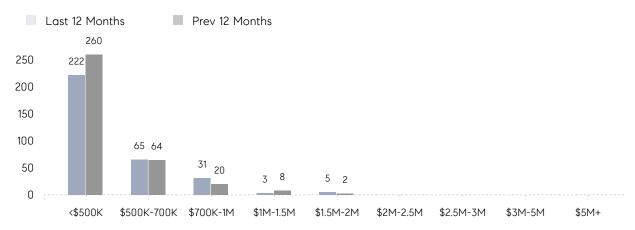
### DECEMBER 2022

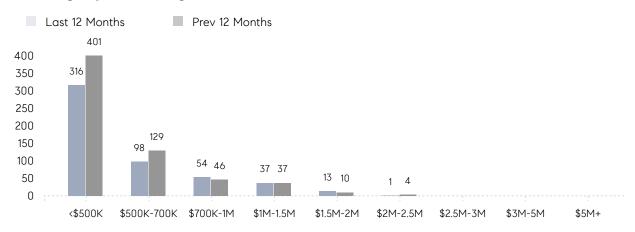
### Monthly Inventory





### Contracts By Price Range







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# North Caldwell Market Insights

## North Caldwell

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

4 Total \$1.3M

\$889K

\$1.2M

\$1.1M

**Properties** 

Average Price

Median Price

Total **Properties** 

Average Price

Median Price

0%

Increase From

Dec 2021

Decrease From

Change From Dec 2021

Increase From Dec 2021

Dec 2021

Increase From Dec 2021

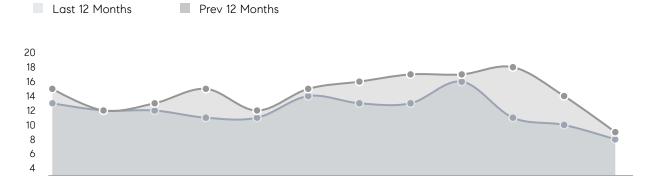
Increase From Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	38	53	-28%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$1,223,125	\$1,004,611	21.8%
	# OF CONTRACTS	4	4	0.0%
	NEW LISTINGS	3	0	0%
Houses	AVERAGE DOM	38	58	-34%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$1,223,125	\$1,028,313	19%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	2	0	0%
Condo/Co-op/TH	AVERAGE DOM	-	14	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$815,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	0	0%

## North Caldwell

#### DECEMBER 2022

### Monthly Inventory



Jul

Aug

Sep

Oct

Nov

Dec

Jun

Мау

### Contracts By Price Range

Mar

Feb

Jan







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# North Plainfield Market Insights

## North Plainfield

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$290K \$368K \$365K 11 \$305K 11 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -39% Increase From Decrease From Decrease From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

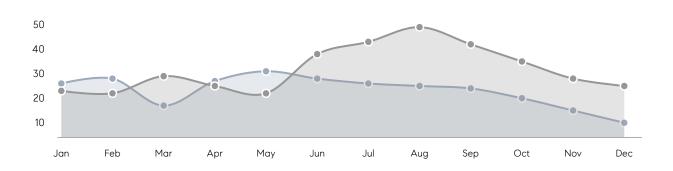
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	48	33	45%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$368,909	\$299,106	23.3%
	# OF CONTRACTS	11	12	-8.3%
	NEW LISTINGS	12	15	-20%
Houses	AVERAGE DOM	49	30	63%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$380,300	\$334,136	14%
	# OF CONTRACTS	9	10	-10%
	NEW LISTINGS	11	12	-8%
Condo/Co-op/TH	AVERAGE DOM	33	41	-20%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$255,000	\$176,500	44%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	1	3	-67%

## North Plainfield

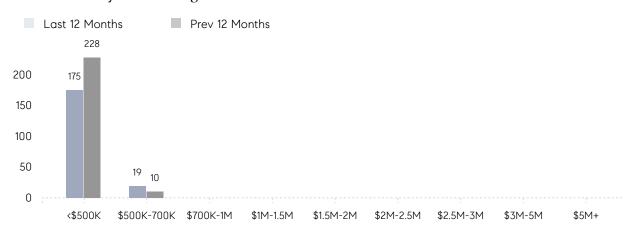
#### DECEMBER 2022

### Monthly Inventory





### Contracts By Price Range







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# Northvale Market Insights

### Northvale

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Dec 2021

% Change

\$504K \$602K \$617K 4 \$581K Total Median Total Median Average Average **Properties** Price Price **Properties** Price Price 0% Change From Decrease From Change From Change From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

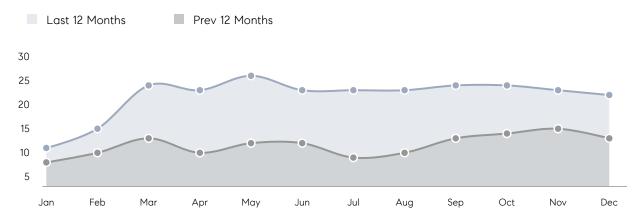
Dec 2022

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	72	22	227%
	% OF ASKING PRICE	90%	102%	
	AVERAGE SOLD PRICE	\$602,500	\$596,675	1.0%
	# OF CONTRACTS	4	4	0.0%
	NEW LISTINGS	3	0	0%
Houses	AVERAGE DOM	72	23	213%
	% OF ASKING PRICE	90%	102%	
	AVERAGE SOLD PRICE	\$602,500	\$624,786	-4%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	2	0	0%
Condo/Co-op/TH	AVERAGE DOM	-	12	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$399,900	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

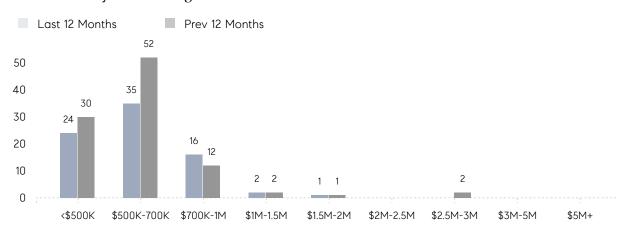
## Northvale

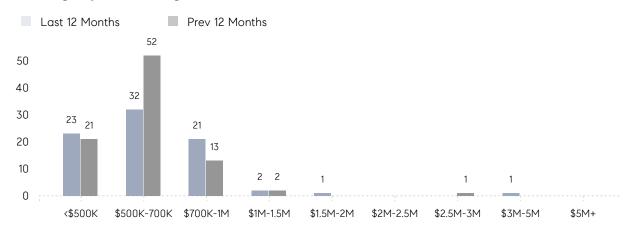
#### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Norwood Market Insights

### Norwood

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$794K \$794K \$650K \$650K Total Median Total Average Price **Properties** Price Price **Properties** Price Decrease From Decrease From Decrease From Decrease From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		200 2022	200 202.	o onange
Overall	AVERAGE DOM	17	53	-68%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$650,000	\$833,125	-22.0%
	# OF CONTRACTS	2	9	-77.8%
	NEW LISTINGS	2	9	-78%
Houses	AVERAGE DOM	17	59	-71%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$650,000	\$871,429	-25%
	# OF CONTRACTS	1	9	-89%
	NEW LISTINGS	1	8	-87%
Condo/Co-op/TH	AVERAGE DOM	-	16	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$565,000	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	1	0%

### Norwood

#### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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## Nutley Market Insights

## Nutley

### DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Dec 2022

Dec 2021

% Change

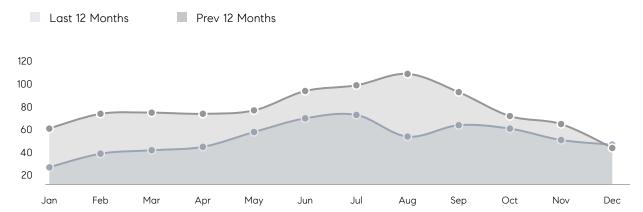
14	\$433K	\$445K	13	\$590K	\$535K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-62%	4%	7%	-77%	33%	18%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
Dec 2021					

		DCC LOLL	DCC LOL1	70 Change
Overall	AVERAGE DOM	39	39	0%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$590,291	\$444,525	32.8%
	# OF CONTRACTS	14	37	-62.2%
	NEW LISTINGS	15	20	-25%
Houses	AVERAGE DOM	38	39	-3%
	% OF ASKING PRICE	98%	102%	
	AVERAGE SOLD PRICE	\$614,252	\$535,638	15%
	# OF CONTRACTS	5	23	-78%
	NEW LISTINGS	6	13	-54%
Condo/Co-op/TH	AVERAGE DOM	44	41	7%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$458,500	\$267,095	72%
	# OF CONTRACTS	9	14	-36%
	NEW LISTINGS	9	7	29%

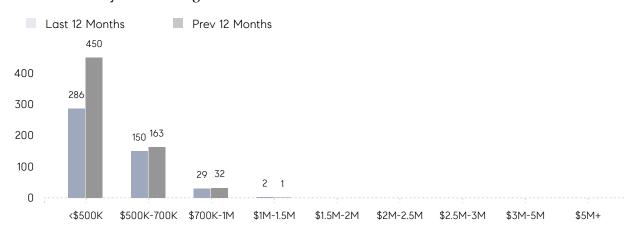
## Nutley

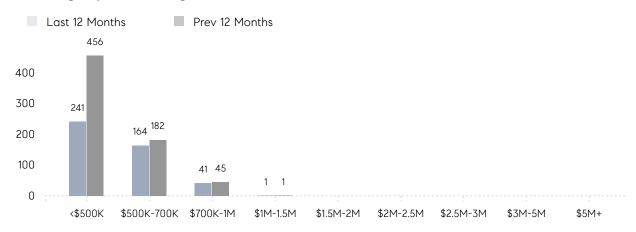
### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Oakland Market Insights

### Oakland

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$542K \$495K \$638K 12 \$587K Total Median Total Average Average **Properties** Price Price **Properties** Price Price Increase From Decrease From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

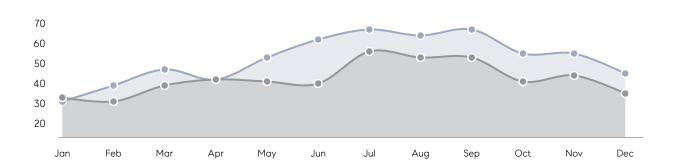
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	33	49	-33%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$638,781	\$589,442	8.4%
	# OF CONTRACTS	7	18	-61.1%
	NEW LISTINGS	4	8	-50%
Houses	AVERAGE DOM	35	51	-31%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$657,761	\$597,078	10%
	# OF CONTRACTS	6	18	-67%
	NEW LISTINGS	4	8	-50%
Condo/Co-op/TH	AVERAGE DOM	16	14	14%
	% OF ASKING PRICE	100%	105%	
	AVERAGE SOLD PRICE	\$430,000	\$452,000	-5%
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	0	0%

## Oakland

#### DECEMBER 2022

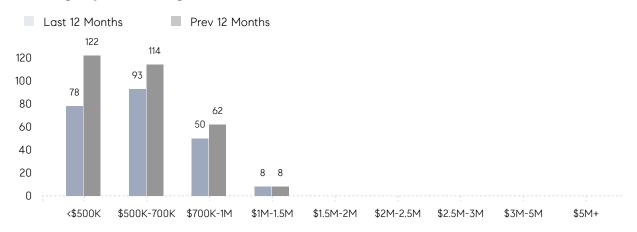
### Monthly Inventory

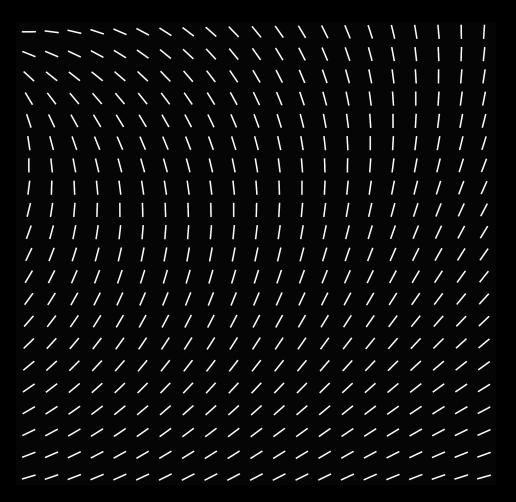




### Contracts By Price Range







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# Old Tappan Market Insights

## Old Tappan

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$904K \$892K \$890K \$885K 14 11 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price 10% Decrease From Increase From Increase From Decrease From Increase From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Chanae

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	73	18	306%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$890,352	\$956,900	-7.0%
	# OF CONTRACTS	14	5	180.0%
	NEW LISTINGS	7	3	133%
Houses	AVERAGE DOM	19	14	36%
	% OF ASKING PRICE	96%	98%	
	AVERAGE SOLD PRICE	\$1,628,000	\$1,113,167	46%
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	2	3	-33%
Condo/Co-op/TH	AVERAGE DOM	78	23	239%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$816,587	\$722,500	13%
	# OF CONTRACTS	11	0	0%
	NEW LISTINGS	5	0	0%

## Old Tappan

#### DECEMBER 2022

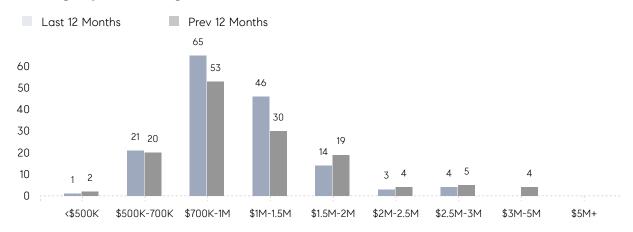
#### Monthly Inventory





#### Contracts By Price Range







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# Oradell Market Insights

## Oradell

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$729K \$764K \$672K \$550K 5 Median Median Total Total Average Average Price **Properties** Price Price **Properties** Price -64% Decrease From Decrease From Increase From Decrease From Increase From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

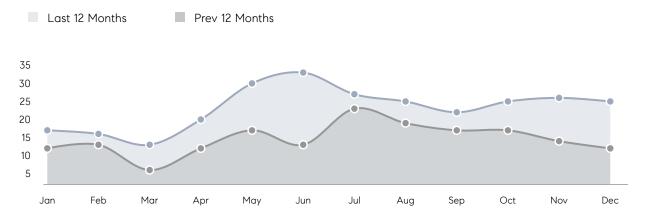
% Change

		DCC LOLL	DCC LOL1	70 Change
Overall	AVERAGE DOM	31	27	15%
	% OF ASKING PRICE	95%	103%	
	AVERAGE SOLD PRICE	\$764,800	\$739,071	3.5%
	# OF CONTRACTS	5	3	66.7%
	NEW LISTINGS	4	2	100%
Houses	AVERAGE DOM	31	27	15%
	% OF ASKING PRICE	95%	103%	
	AVERAGE SOLD PRICE	\$764,800	\$739,071	3%
	# OF CONTRACTS	5	3	67%
	NEW LISTINGS	4	2	100%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

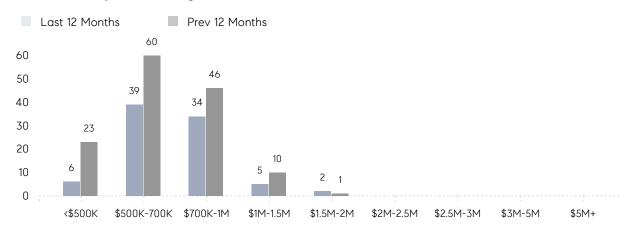
## Oradell

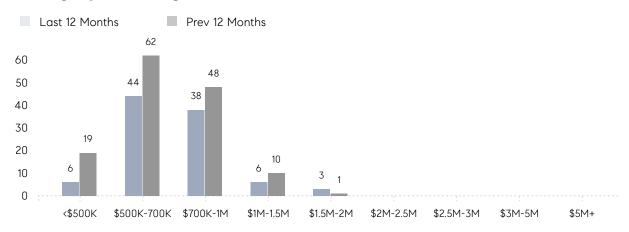
#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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# Orange Market Insights

## Orange

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

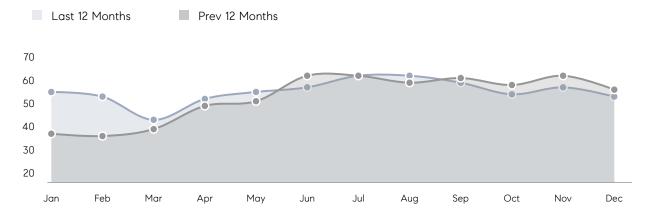
\$347K \$280K \$297K \$250K 9 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -31% Decrease From Decrease From Decrease From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	54	44	23%
	% OF ASKING PRICE	101%	110%	
	AVERAGE SOLD PRICE	\$297,636	\$404,625	-26.4%
	# OF CONTRACTS	9	26	-65.4%
	NEW LISTINGS	8	20	-60%
Houses	AVERAGE DOM	43	59	-27%
	% OF ASKING PRICE	102%	111%	
	AVERAGE SOLD PRICE	\$336,000	\$480,800	-30%
	# OF CONTRACTS	8	22	-64%
	NEW LISTINGS	7	13	-46%
Condo/Co-op/TH	AVERAGE DOM	72	19	279%
	% OF ASKING PRICE	99%	109%	
	AVERAGE SOLD PRICE	\$230,500	\$277,667	-17%
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	1	7	-86%

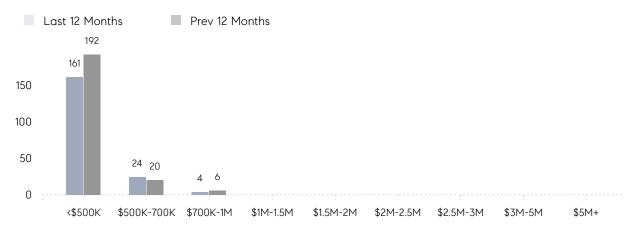
## Orange

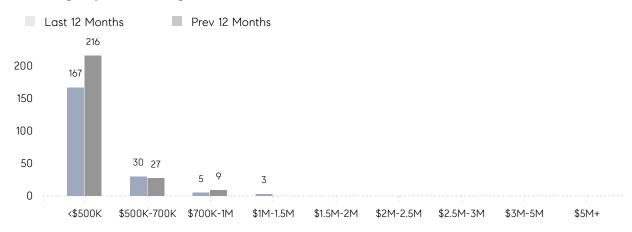
#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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# Palisades Park Market Insights

## Palisades Park

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

6 Total \$1.1M

\$1.2M

6

\$659K

\$676K

**Properties** 

Price

Median Price

Total **Properties** 

Average Price

Median Price

Dec 2021

-54% Decrease From Dec 2021

Dec 2021

% Change

Decrease From Dec 2021

Increase From Dec 2021

Increase From

Dec 2022

Increase From Dec 2021

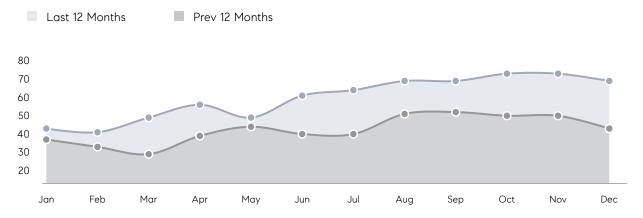
Increase From Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	66	76	-13%
	% OF ASKING PRICE	93%	96%	
	AVERAGE SOLD PRICE	\$659,333	\$635,154	3.8%
	# OF CONTRACTS	6	15	-60.0%
	NEW LISTINGS	2	8	-75%
Houses	AVERAGE DOM	51	-	-
	% OF ASKING PRICE	87%	-	
	AVERAGE SOLD PRICE	\$790,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%
Condo/Co-op/TH	AVERAGE DOM	74	76	-3%
	% OF ASKING PRICE	96%	96%	
	AVERAGE SOLD PRICE	\$594,000	\$635,154	-6%
	# OF CONTRACTS	6	15	-60%
	NEW LISTINGS	2	8	-75%

## Palisades Park

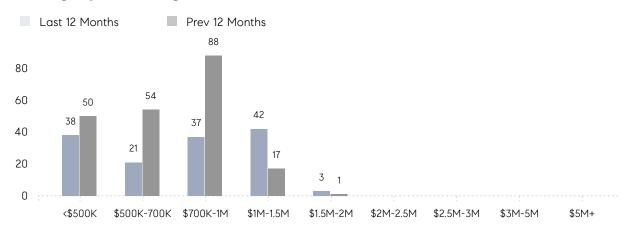
#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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# Paramus Market Insights

## Paramus

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$901K \$1.0M \$790K 16 \$1.1M 16 Median Total Total Average Price **Properties** Price Price **Properties** Price -36% Increase From Decrease From Decrease From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		Dec ZoZZ	Dec 2021	% Change
Overall	AVERAGE DOM	51	42	21%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$901,875	\$822,680	9.6%
	# OF CONTRACTS	16	25	-36.0%
	NEW LISTINGS	7	14	-50%
Houses	AVERAGE DOM	48	41	17%
	% OF ASKING PRICE	96%	100%	
	AVERAGE SOLD PRICE	\$940,167	\$841,826	12%
	# OF CONTRACTS	16	24	-33%
	NEW LISTINGS	7	13	-46%
Condo/Co-op/TH	AVERAGE DOM	101	57	77%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$327,500	\$602,500	-46%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

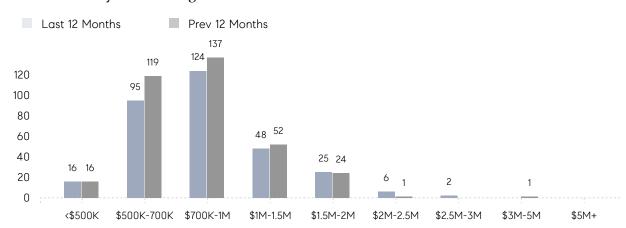
## Paramus

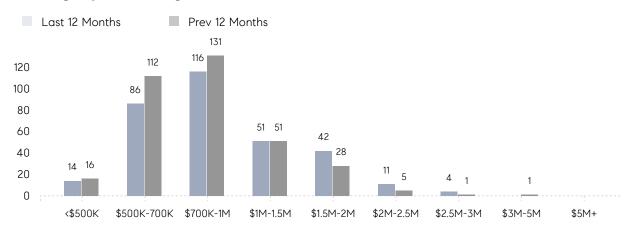
#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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# Park Ridge Market Insights

## Park Ridge

DECEMBER 2022

UNDER CONTRACT

Dec 2021

UNITS SOLD

Dec 2021

Dec 2021

Dec 2021

\$749K \$829K \$783K 4 Total Median Average Total Average **Properties** Price Price **Properties** Price Price Decrease From Increase From Increase From Increase From Decrease From Increase From

### **Property Statistics**

Dec 2021

Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	60	37	62%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$783,789	\$657,994	19.1%
	# OF CONTRACTS	4	10	-60.0%
	NEW LISTINGS	5	2	150%
Houses	AVERAGE DOM	51	37	38%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$706,820	\$657,994	7%
	# OF CONTRACTS	3	8	-62%
	NEW LISTINGS	3	2	50%
Condo/Co-op/TH	AVERAGE DOM	71	-	-
	% OF ASKING PRICE	99%	-	
	AVERAGE SOLD PRICE	\$880,000	-	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	2	0	0%

# Park Ridge

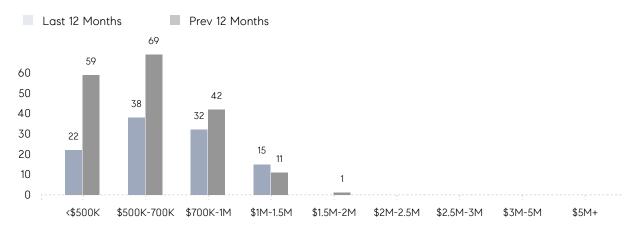
DECEMBER 2022

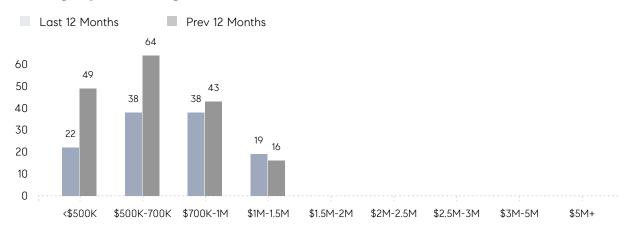
#### Monthly Inventory





#### Contracts By Price Range







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# Parsippany Market Insights

## Parsippany

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

32

\$468K \$467K

41

\$498K \$450K

Total **Properties**  Average Price

Median Price

Total **Properties** 

Average Price

Median Price

-14%

Decrease From

Decrease From Dec 2021

Increase From Dec 2021

Increase From Dec 2021

Increase From Dec 2021 Dec 2021

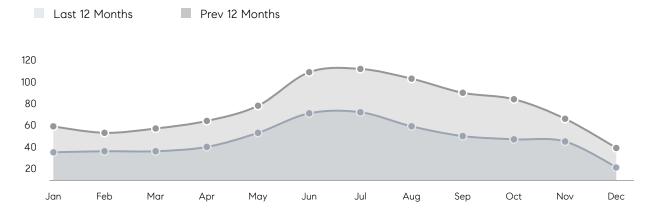
Decrease From Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	36	40	-10%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$498,717	\$434,232	14.9%
	# OF CONTRACTS	32	37	-13.5%
	NEW LISTINGS	13	23	-43%
Houses	AVERAGE DOM	40	38	5%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$581,776	\$498,767	17%
	# OF CONTRACTS	24	28	-14%
	NEW LISTINGS	7	17	-59%
Condo/Co-op/TH	AVERAGE DOM	27	46	-41%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$297,992	\$224,492	33%
	# OF CONTRACTS	8	9	-11%
	NEW LISTINGS	6	6	0%

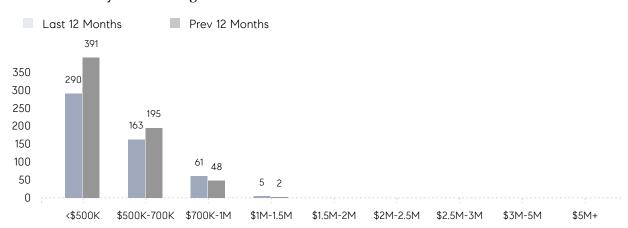
## Parsippany

#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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# Passaic Market Insights

## **Passaic**

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$285K \$307K \$312K 9 Median Median Total Total Average Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Decrease From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

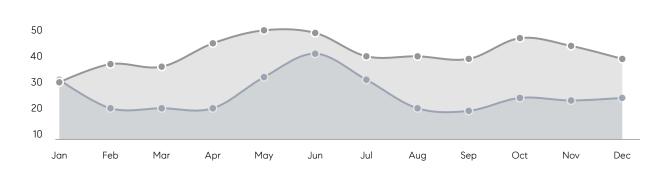
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	30	68	-56%
	% OF ASKING PRICE	107%	98%	
	AVERAGE SOLD PRICE	\$307,889	\$344,000	-10.5%
	# OF CONTRACTS	9	10	-10.0%
	NEW LISTINGS	9	11	-18%
Houses	AVERAGE DOM	29	45	-36%
	% OF ASKING PRICE	106%	102%	
	AVERAGE SOLD PRICE	\$405,000	\$510,500	-21%
	# OF CONTRACTS	3	7	-57%
	NEW LISTINGS	3	5	-40%
Condo/Co-op/TH	AVERAGE DOM	30	91	-67%
	% OF ASKING PRICE	107%	94%	
	AVERAGE SOLD PRICE	\$280,143	\$177,500	58%
	# OF CONTRACTS	6	3	100%
	NEW LISTINGS	6	6	0%

## Passaic

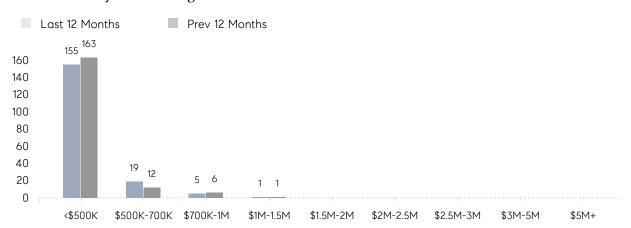
#### DECEMBER 2022

#### Monthly Inventory





#### Contracts By Price Range







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# Paterson Market Insights

## Paterson

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$354K \$411K \$375K \$410K 30 28 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -33% 0% Change From Increase From Increase From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

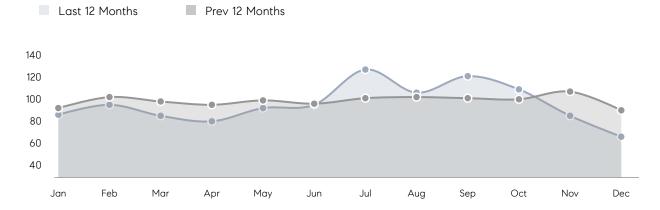
% Change

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	63	92	-32%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$411,179	\$323,665	27.0%
	# OF CONTRACTS	30	30	0.0%
	NEW LISTINGS	15	21	-29%
Houses	AVERAGE DOM	54	65	-17%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$426,640	\$355,415	20%
	# OF CONTRACTS	25	25	0%
	NEW LISTINGS	14	20	-30%
Condo/Co-op/TH	AVERAGE DOM	131	168	-22%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$282,333	\$234,186	21%
	# OF CONTRACTS	5	5	0%
	NEW LISTINGS	1	1	0%

## Paterson

#### DECEMBER 2022

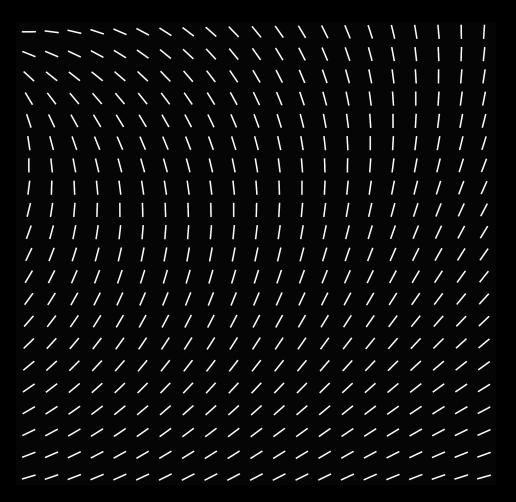
#### Monthly Inventory



#### Contracts By Price Range







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## Peapack Gladstone Market Insights

## Peapack Gladstone

DECEMBER 2022

UNDER CONTRACT

Dec 2021

UNITS SOLD

Dec 2021

Dec 2021

Dec 2021

\$534K \$534K \$875K Median Total Average Total Average Median **Properties** Price Price **Properties** Price Price Decrease From Decrease From Decrease From Decrease From Decrease From

Property Statistics

Dec 2021

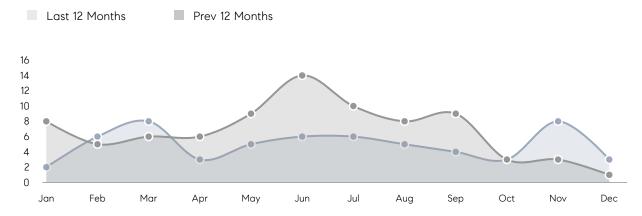
Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	140	21	567%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$875,000	\$1,610,000	-45.7%
	# OF CONTRACTS	2	3	-33.3%
	NEW LISTINGS	0	1	0%
Houses	AVERAGE DOM	140	21	567%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$875,000	\$1,610,000	-46%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	0	1	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Peapack Gladstone

DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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## Plainfield Market Insights

### Plainfield

DECEMBER 2022

UNDER CONTRACT

Dec 2021

UNITS SOLD

Dec 2021

Dec 2022

Dec 2021

Dec 2021

Dec 2021

% Change

\$418K \$439K \$399K \$400K 29 18 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -45% Increase From Decrease From Increase From Increase From Decrease From Change From

### **Property Statistics**

Dec 2021

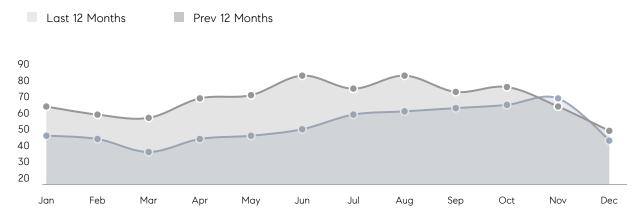
Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	29	48	-40%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$418,906	\$402,312	4.1%
	# OF CONTRACTS	29	31	-6.5%
	NEW LISTINGS	15	30	-50%
Houses	AVERAGE DOM	21	50	-58%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$468,620	\$414,881	13%
	# OF CONTRACTS	29	30	-3%
	NEW LISTINGS	15	29	-48%
Condo/Co-op/TH	AVERAGE DOM	70	16	338%
	% OF ASKING PRICE	102%	92%	
	AVERAGE SOLD PRICE	\$170,333	\$207,500	-18%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

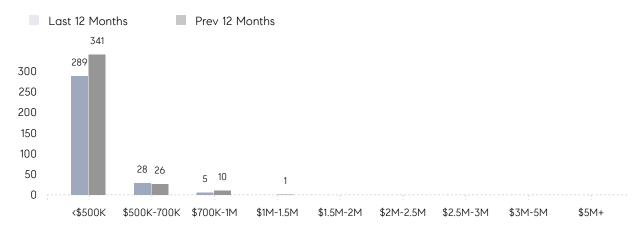
### Plainfield

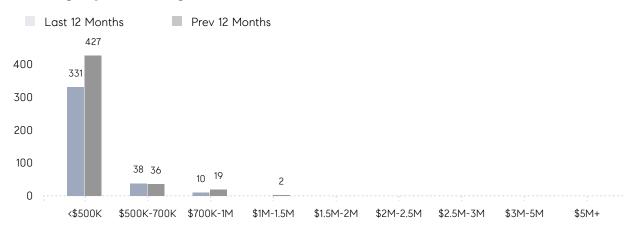
#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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## Rahway Market Insights

## Rahway

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$415K \$419K \$430K \$440K 16 Median Total Average Total Average Price **Properties** Price Price **Properties** Price -54% Increase From Decrease From Increase From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

### **Property Statistics**

		Dec Zozz	Dec Zozi	% Change
Overall	AVERAGE DOM	19	30	-37%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$430,007	\$383,747	12.1%
	# OF CONTRACTS	16	35	-54.3%
	NEW LISTINGS	18	32	-44%
Houses	AVERAGE DOM	19	29	-34%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$437,181	\$384,835	14%
	# OF CONTRACTS	16	30	-47%
	NEW LISTINGS	17	21	-19%
Condo/Co-op/TH	AVERAGE DOM	15	77	-81%
	% OF ASKING PRICE	105%	100%	
	AVERAGE SOLD PRICE	\$315,227	\$350,000	-10%
	# OF CONTRACTS	0	5	0%
	NEW LISTINGS	1	11	-91%

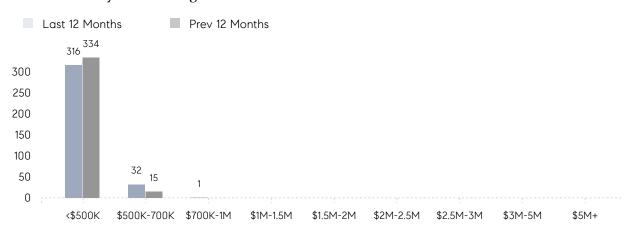
## Rahway

#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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## Ramsey Market Insights

## Ramsey

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Dec 2022 Dec 2021

% Change

12	\$509K	\$449K	21	\$584K	\$587K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-25%	-12%	-23%	31%	-1%	-1%
Decrease From	Decrease From	Decrease From	Increase From	Decrease From	Change From
Dec 2021	Dec 2021				

### **Property Statistics**

		DCC LOLL	DCC EOL1	70 Change
Overall	AVERAGE DOM	39	31	26%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$584,760	\$590,906	-1.0%
	# OF CONTRACTS	12	16	-25.0%
	NEW LISTINGS	5	7	-29%
Houses	AVERAGE DOM	31	21	48%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$701,829	\$776,375	-10%
	# OF CONTRACTS	4	9	-56%
	NEW LISTINGS	3	4	-25%
Condo/Co-op/TH	AVERAGE DOM	48	41	17%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$428,667	\$405,438	6%
	# OF CONTRACTS	8	7	14%
	NEW LISTINGS	2	3	-33%

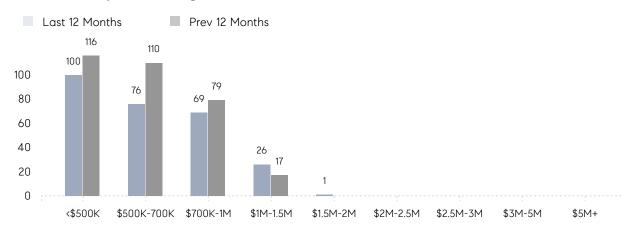
## Ramsey

#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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## Randolph Market Insights

## Randolph

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$595K 14 \$825K 21 \$633K Total Median Total Median Average Average **Properties** Price Price **Properties** Price Price -19% Increase From Decrease From Increase From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

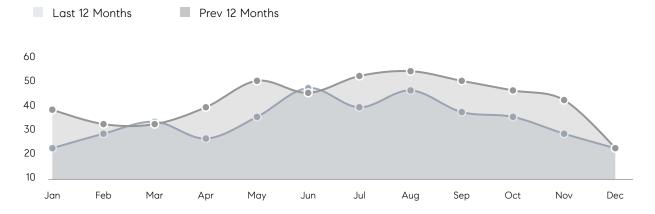
### **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	40	43	-7%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$633,635	\$603,660	5.0%
	# OF CONTRACTS	14	25	-44.0%
	NEW LISTINGS	8	9	-11%
Houses	AVERAGE DOM	40	41	-2%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$644,201	\$619,033	4%
	# OF CONTRACTS	14	23	-39%
	NEW LISTINGS	8	9	-11%
Condo/Co-op/TH	AVERAGE DOM	42	57	-26%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$533,250	\$485,800	10%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	0	0%

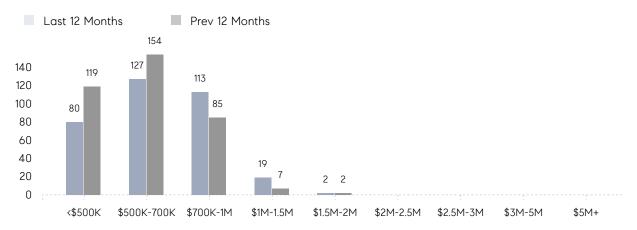
## Randolph

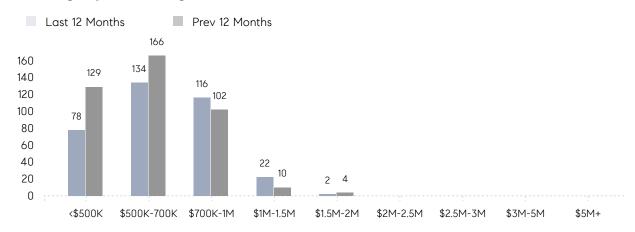
#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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## Raritan Township Market Insights

## Raritan Township

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Dec 2022 Dec 2021

% Change

21	\$520K	\$425K	26	\$521K	\$460K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
24%	13%	-8%	-4%	-12%	-29%
Increase From	Increase From	Decrease From	Decrease From	Decrease From	Decrease From
Dec 2021					

### **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	23	30	-23%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$521,635	\$590,251	-11.6%
	# OF CONTRACTS	21	17	23.5%
	NEW LISTINGS	10	14	-29%
Houses	AVERAGE DOM	29	30	-3%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$614,265	\$704,653	-13%
	# OF CONTRACTS	10	9	11%
	NEW LISTINGS	5	5	0%
Condo/Co-op/TH	AVERAGE DOM	13	28	-54%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$346,667	\$318,549	9%
	# OF CONTRACTS	11	8	38%
	NEW LISTINGS	5	9	-44%

## Raritan Township

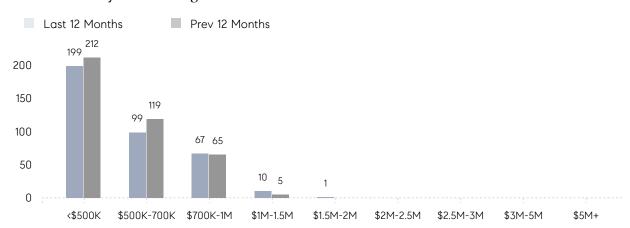
DECEMBER 2022

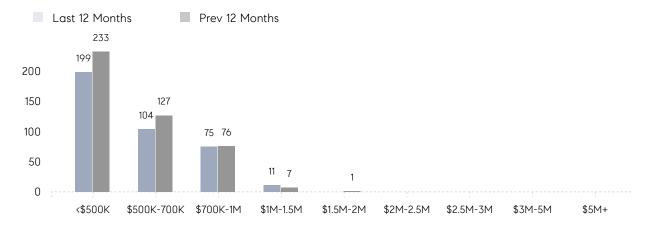
#### Monthly Inventory





#### Contracts By Price Range







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## Ridgefield Market Insights

## Ridgefield

DECEMBER 2022

UNDER CONTRACT

Dec 2021

UNITS SOLD

Dec 2021

Dec 2022

Dec 2021

Dec 2021

Dec 2021

% Change

\$707K \$702K \$775K Total Median Total Average **Properties** Price Price **Properties** Price Price Change From Increase From Increase From Decrease From Decrease From Increase From

### **Property Statistics**

Dec 2021

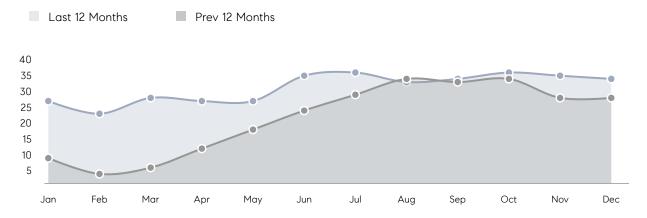
Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	62	65	-5%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$702,333	\$485,571	44.6%
	# OF CONTRACTS	2	4	-50.0%
	NEW LISTINGS	1	3	-67%
Houses	AVERAGE DOM	62	65	-5%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$702,333	\$485,571	45%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	1	2	-50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

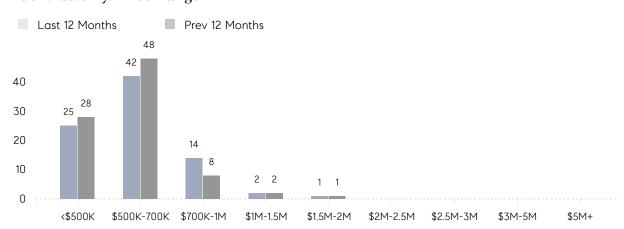
## Ridgefield

DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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## Ridgefield Park Market Insights

## Ridgefield Park

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$313K \$336K \$371K \$460K 6 Median Total Total **Properties** Price Price Price Price **Properties** Decrease From Decrease From Decrease From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

### **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	54	34	59%
	% OF ASKING PRICE	96%	101%	
	AVERAGE SOLD PRICE	\$371,444	\$456,800	-18.7%
	# OF CONTRACTS	6	8	-25.0%
	NEW LISTINGS	2	2	0%
Houses	AVERAGE DOM	45	34	32%
	% OF ASKING PRICE	93%	101%	
	AVERAGE SOLD PRICE	\$457,600	\$456,800	0%
	# OF CONTRACTS	3	7	-57%
	NEW LISTINGS	1	2	-50%
Condo/Co-op/TH	AVERAGE DOM	65	-	-
	% OF ASKING PRICE	99%	-	
	AVERAGE SOLD PRICE	\$263,750	-	-
	# OF CONTRACTS	3	1	200%
	NEW LISTINGS	1	0	0%

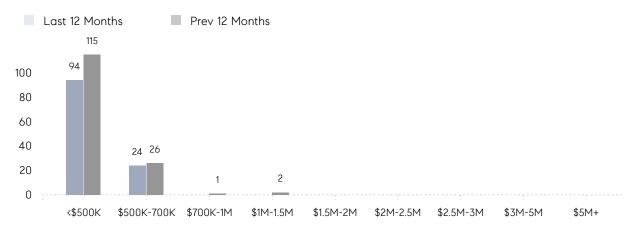
## Ridgefield Park

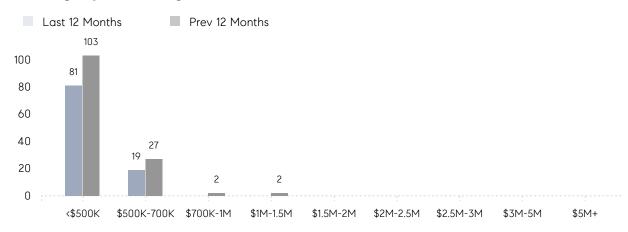
DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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## Ridgewood Market Insights

## Ridgewood

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$905K \$637K \$1.1M \$980K 4 15 Total Median Median Average Total Average Price **Properties** Price Price **Properties** Price -19% -12% Decrease From Decrease From Increase From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

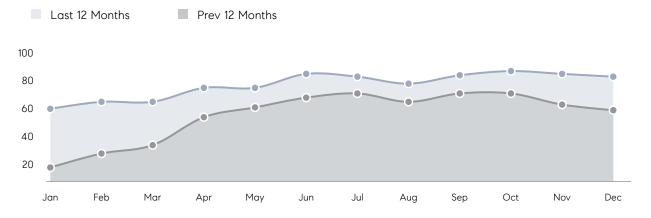
**Property Statistics** 

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	16	35	-54%
	% OF ASKING PRICE	103%	105%	
	AVERAGE SOLD PRICE	\$1,187,187	\$1,080,765	9.8%
	# OF CONTRACTS	4	12	-66.7%
	NEW LISTINGS	2	6	-67%
Houses	AVERAGE DOM	16	35	-54%
	% OF ASKING PRICE	103%	105%	
	AVERAGE SOLD PRICE	\$1,187,187	\$1,123,313	6%
	# OF CONTRACTS	4	12	-67%
	NEW LISTINGS	2	6	-67%
Condo/Co-op/TH	AVERAGE DOM	-	44	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$400,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

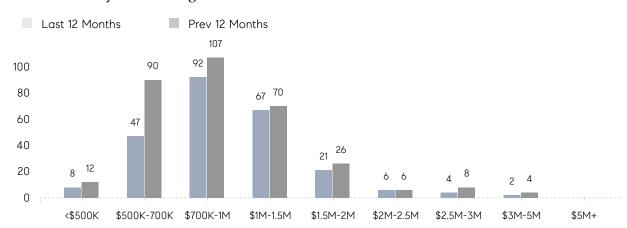
## Ridgewood

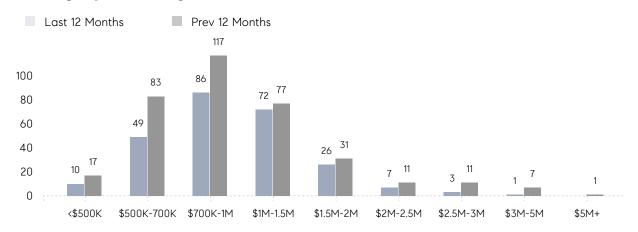
#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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# River Edge Market Insights

# River Edge

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$599K \$688K \$616K \$559K Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Decrease From Decrease From Increase From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	28	26	8%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$688,725	\$701,062	-1.8%
	# OF CONTRACTS	3	12	-75.0%
	NEW LISTINGS	2	8	-75%
Houses	AVERAGE DOM	23	26	-12%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$703,882	\$701,062	0%
	# OF CONTRACTS	2	11	-82%
	NEW LISTINGS	1	7	-86%
Condo/Co-op/TH	AVERAGE DOM	83	-	-
	% OF ASKING PRICE	95%	-	
	AVERAGE SOLD PRICE	\$522,000	-	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	1	0%

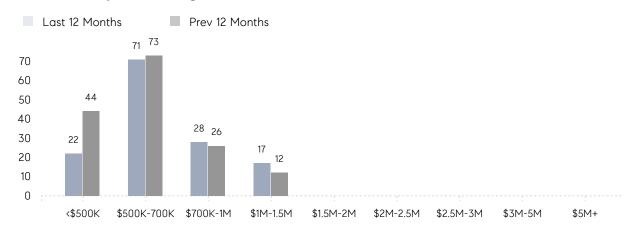
# River Edge

### DECEMBER 2022

## Monthly Inventory



## Contracts By Price Range







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# River Vale Market Insights

# River Vale

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$710K \$690K \$789K 13 Median Total Total Average Price **Properties** Price Price **Properties** Price -13% Increase From Increase From Increase From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

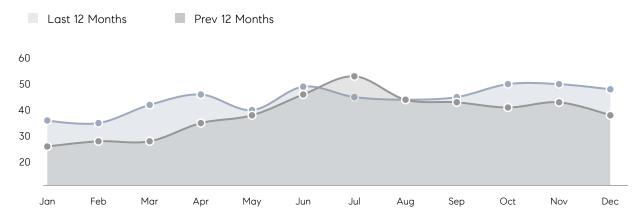
% Change

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	45	50	-10%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$710,301	\$691,797	2.7%
	# OF CONTRACTS	7	6	16.7%
	NEW LISTINGS	3	3	0%
Houses	AVERAGE DOM	39	52	-25%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$658,889	\$705,568	-7%
	# OF CONTRACTS	7	4	75%
	NEW LISTINGS	2	3	-33%
Condo/Co-op/TH	AVERAGE DOM	57	27	111%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$825,979	\$499,000	66%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	1	0	0%

# River Vale

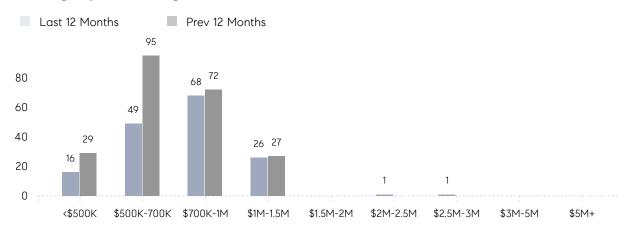
### DECEMBER 2022

## Monthly Inventory



## Contracts By Price Range







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# Rochelle Park Market Insights

# Rochelle Park

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Dec 2022

Dec 2021

% Change

3	\$445K	\$469K	6	\$473K	\$490K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
50%	10%	16%	20%	-8%	13%
Increase From	Increase From	Increase From	Increase From	Decrease From	Increase From
Dec 2021					

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	22	23	-4%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$473,417	\$513,000	-7.7%
	# OF CONTRACTS	3	2	50.0%
	NEW LISTINGS	3	2	50%
Houses	AVERAGE DOM	22	23	-4%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$473,417	\$513,000	-8%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	2	2	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	0	0%

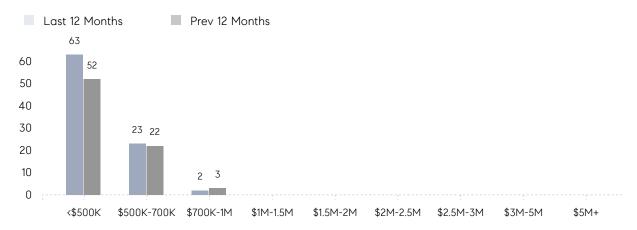
# Rochelle Park

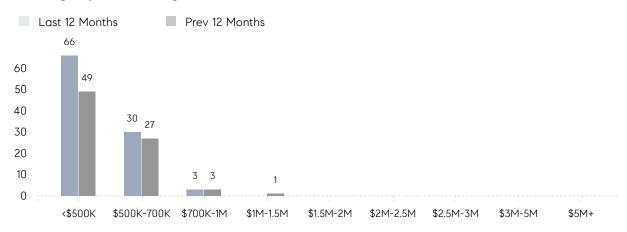
### DECEMBER 2022

## Monthly Inventory



## Contracts By Price Range







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# Rockaway Market Insights

# Rockaway

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$459K \$401K \$470K \$437K 26 26 Median Total Total Average Average Price **Properties** Price Price **Properties** Price Increase From Increase From Increase From Increase From Increase From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	33	32	3%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$470,871	\$438,410	7.4%
	# OF CONTRACTS	26	24	8.3%
	NEW LISTINGS	13	17	-24%
Houses	AVERAGE DOM	31	28	11%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$495,714	\$483,462	3%
	# OF CONTRACTS	16	15	7%
	NEW LISTINGS	6	13	-54%
Condo/Co-op/TH	AVERAGE DOM	39	41	-5%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$414,975	\$299,500	39%
	# OF CONTRACTS	10	9	11%
	NEW LISTINGS	7	4	75%

# Rockaway

### DECEMBER 2022

## Monthly Inventory



## Contracts By Price Range







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# Roseland Market Insights

# Roseland

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$760K \$569K \$745K 5 Median Total Average Total Average Price **Properties** Price Price **Properties** Price 25% Increase From Increase From Increase From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

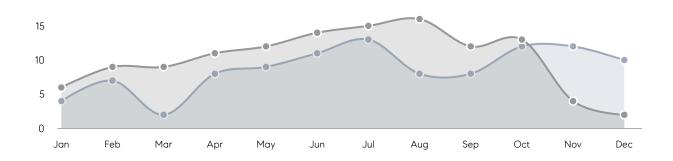
		Dec ZoZZ	Dec Zozi	% Change
Overall	AVERAGE DOM	42	44	-5%
	% OF ASKING PRICE	98%	102%	
	AVERAGE SOLD PRICE	\$760,000	\$629,900	20.7%
	# OF CONTRACTS	5	4	25.0%
	NEW LISTINGS	4	2	100%
Houses	AVERAGE DOM	19	39	-51%
	% OF ASKING PRICE	96%	103%	
	AVERAGE SOLD PRICE	\$745,000	\$615,857	21%
	# OF CONTRACTS	4	2	100%
	NEW LISTINGS	2	1	100%
Condo/Co-op/TH	AVERAGE DOM	54	56	-4%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$767,500	\$662,667	16%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	2	1	100%

# Roseland

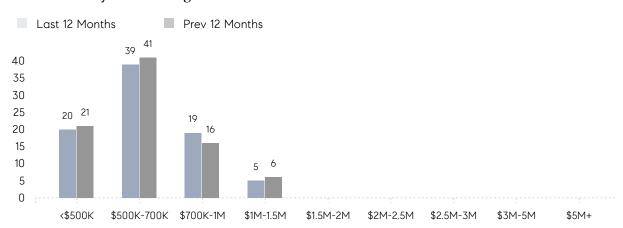
### DECEMBER 2022

## Monthly Inventory





## Contracts By Price Range







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# Roselle Market Insights

# Roselle

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$399K \$368K \$389K \$400K 23 20 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price Increase From Increase From Increase From Increase From Increase From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	44	33	33%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$399,500	\$356,158	12.2%
	# OF CONTRACTS	23	22	4.5%
	NEW LISTINGS	8	15	-47%
Houses	AVERAGE DOM	43	35	23%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$414,444	\$379,088	9%
	# OF CONTRACTS	20	18	11%
	NEW LISTINGS	8	15	-47%
Condo/Co-op/TH	AVERAGE DOM	50	11	355%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$265,000	\$161,250	64%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	0	0	0%

# Roselle

### DECEMBER 2022

## Monthly Inventory





## Contracts By Price Range







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# Roselle Park Market Insights

# Roselle Park

DECEMBER 2022

UNDER CONTRACT

Dec 2021

UNITS SOLD

Dec 2021

Dec 2021

Dec 2021

\$462K \$462K \$449K \$462K 6 Median Total Average Total Price **Properties** Price Price **Properties** Price Decrease From Increase From Increase From Increase From Increase From Decrease From

## **Property Statistics**

Dec 2021

Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	39	50	-22%
	% OF ASKING PRICE	107%	102%	
	AVERAGE SOLD PRICE	\$449,429	\$420,264	6.9%
	# OF CONTRACTS	6	13	-53.8%
	NEW LISTINGS	2	12	-83%
Houses	AVERAGE DOM	44	55	-20%
	% OF ASKING PRICE	107%	102%	
	AVERAGE SOLD PRICE	\$480,167	\$450,308	7%
	# OF CONTRACTS	6	11	-45%
	NEW LISTINGS	2	11	-82%
Condo/Co-op/TH	AVERAGE DOM	9	22	-59%
	% OF ASKING PRICE	106%	99%	
	AVERAGE SOLD PRICE	\$265,000	\$240,000	10%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	1	0%

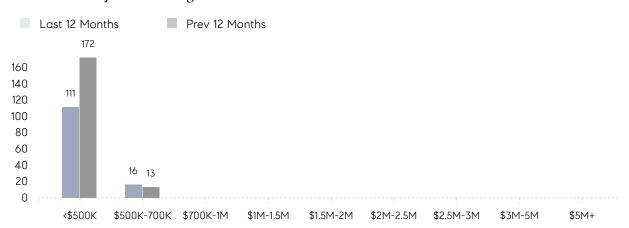
# Roselle Park

### DECEMBER 2022

## Monthly Inventory



## Contracts By Price Range







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# Rutherford Market Insights

# Rutherford

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$599K \$548K \$580K 11 18 Median Median Total Total Average Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Increase From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

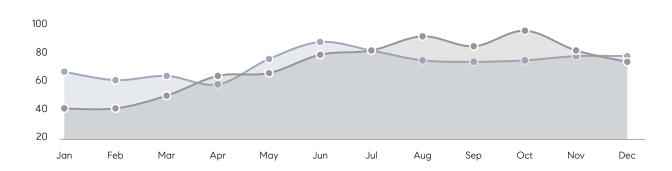
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	42	33	27%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$548,158	\$464,563	18.0%
	# OF CONTRACTS	11	31	-64.5%
	NEW LISTINGS	8	22	-64%
Houses	AVERAGE DOM	36	37	-3%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$625,600	\$525,750	19%
	# OF CONTRACTS	8	20	-60%
	NEW LISTINGS	7	14	-50%
Condo/Co-op/TH	AVERAGE DOM	71	21	238%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$160,948	\$281,000	-43%
	# OF CONTRACTS	3	11	-73%
	NEW LISTINGS	1	8	-87%

# Rutherford

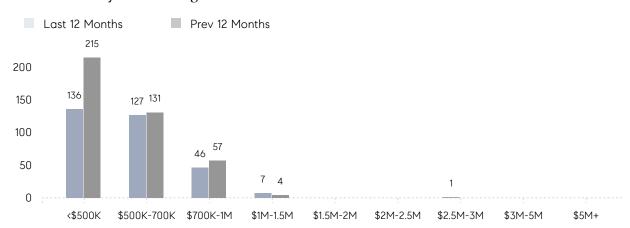
### DECEMBER 2022

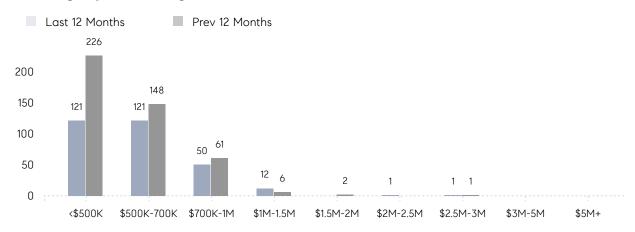
## Monthly Inventory





## Contracts By Price Range







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# Saddle Brook Market Insights

# Saddle Brook

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

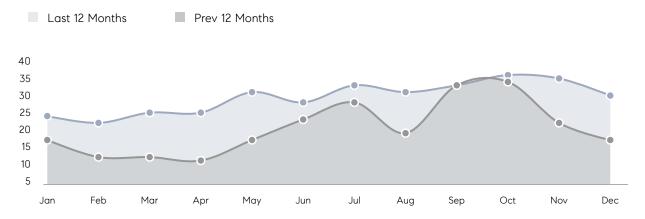
\$479K \$475K \$462K 5 Total Average Total Average Price **Properties** Price Price **Properties** Price Decrease From Decrease From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	43	31	39%
	% OF ASKING PRICE	96%	102%	
	AVERAGE SOLD PRICE	\$475,975	\$517,676	-8.1%
	# OF CONTRACTS	5	10	-50.0%
	NEW LISTINGS	2	5	-60%
Houses	AVERAGE DOM	45	31	45%
	% OF ASKING PRICE	93%	102%	
	AVERAGE SOLD PRICE	\$489,633	\$517,676	-5%
	# OF CONTRACTS	5	10	-50%
	NEW LISTINGS	2	5	-60%
Condo/Co-op/TH	AVERAGE DOM	39	-	-
	% OF ASKING PRICE	102%	-	
	AVERAGE SOLD PRICE	\$435,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

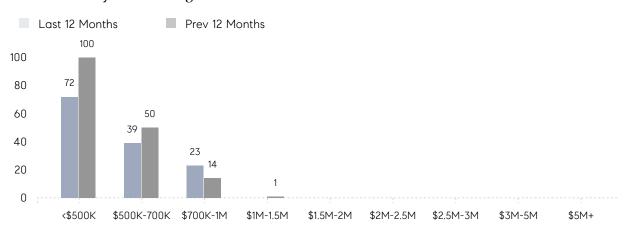
# Saddle Brook

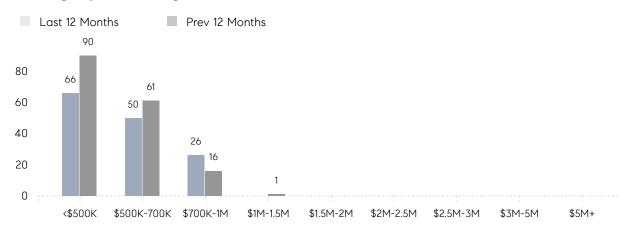
### DECEMBER 2022

## Monthly Inventory



## Contracts By Price Range







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# Saddle River Market Insights

## Saddle River

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

6 Total \$3.8M Average

\$2.1M

Total

\$1.8M

\$1.8M

**Properties** 

Price

Median Price **Properties** 

Average Price

Median Price

Increase From

Dec 2021

Increase From Dec 2021

-14% Decrease From

Dec 2021

Change From Dec 2021

Decrease From Dec 2021

Decrease From Dec 2021

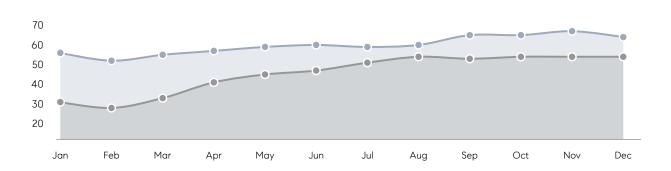
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	39	11	255%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$1,829,000	\$1,950,000	-6.2%
	# OF CONTRACTS	6	3	100.0%
	NEW LISTINGS	0	3	0%
Houses	AVERAGE DOM	4	11	-64%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$1,359,000	\$1,950,000	-30%
	# OF CONTRACTS	6	3	100%
	NEW LISTINGS	0	3	0%
Condo/Co-op/TH	AVERAGE DOM	74	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$2,299,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Saddle River

#### DECEMBER 2022

#### Monthly Inventory





#### Contracts By Price Range







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# Scotch Plains Market Insights

## Scotch Plains

DECEMBER 2022

UNDER CONTRACT

Dec 2021

UNITS SOLD

Dec 2021

Dec 2022

Dec 2021

Dec 2021

Dec 2021

% Change

\$705K 20 \$677K 24 \$555K Median Total Median Total Average Average **Properties** Price Price **Properties** Price Price Increase From Increase From Increase From Increase From Decrease From Increase From

#### **Property Statistics**

Dec 2021

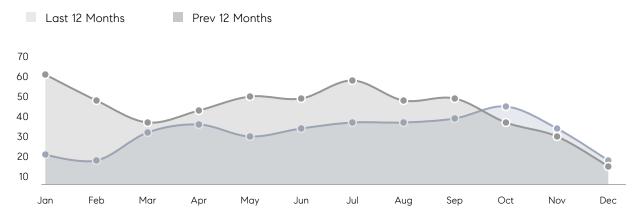
Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	47	27	74%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$705,370	\$543,255	29.8%
	# OF CONTRACTS	20	17	17.6%
	NEW LISTINGS	8	6	33%
Houses	AVERAGE DOM	49	24	104%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$729,494	\$626,120	17%
	# OF CONTRACTS	18	12	50%
	NEW LISTINGS	6	5	20%
Condo/Co-op/TH	AVERAGE DOM	22	33	-33%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$440,000	\$359,111	23%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	2	1	100%

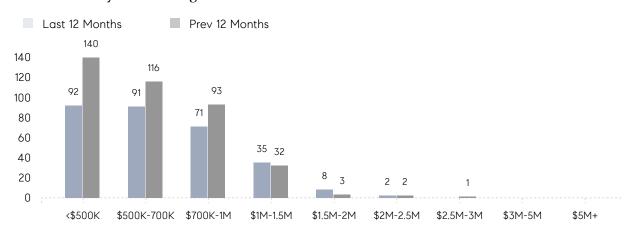
## Scotch Plains

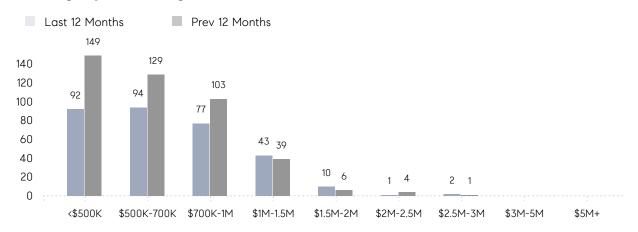
#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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# Secaucus Market Insights

### Secaucus

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$454K \$437K \$402K 6 Median Total Average Total Price **Properties** Price Price **Properties** Price 0% Change From Increase From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

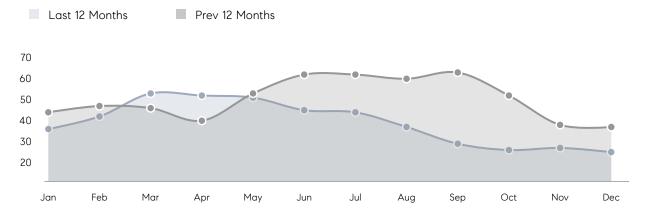
% Change

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	37	36	3%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$437,338	\$482,950	-9.4%
	# OF CONTRACTS	6	6	0.0%
	NEW LISTINGS	9	15	-40%
Houses	AVERAGE DOM	39	19	105%
	% OF ASKING PRICE	96%	101%	
	AVERAGE SOLD PRICE	\$687,500	\$731,800	-6%
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	1	3	-67%
Condo/Co-op/TH	AVERAGE DOM	36	42	-14%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$353,950	\$400,000	-12%
	# OF CONTRACTS	4	6	-33%
	NEW LISTINGS	8	12	-33%

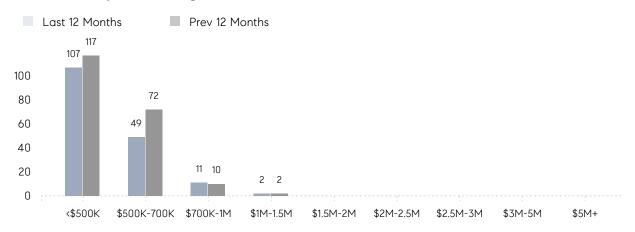
### Secaucus

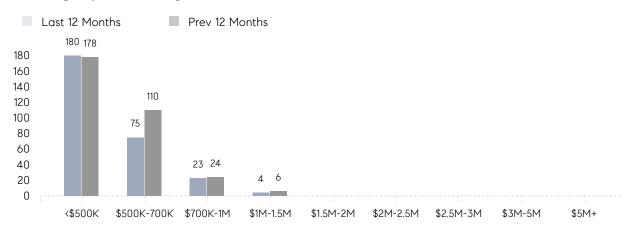
#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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# Short Hills Market Insights

## Short Hills

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$2.2M

\$1.4M

\$1.6M

\$1.4M

Total **Properties**  Average Price

Median Total **Properties** 

Average Price

Price

Decrease From

Decrease From Increase From Dec 2021

Dec 2021

Decrease From Dec 2021

Decrease From Dec 2021 Dec 2021

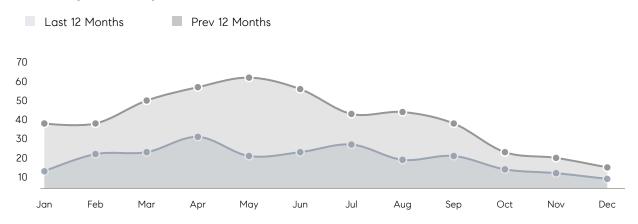
Decrease From Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	35	40	-12%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$1,650,488	\$1,843,667	-10.5%
	# OF CONTRACTS	3	11	-72.7%
	NEW LISTINGS	3	6	-50%
Houses	AVERAGE DOM	35	43	-19%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$1,650,488	\$1,863,929	-11%
	# OF CONTRACTS	3	11	-73%
	NEW LISTINGS	3	6	-50%
Condo/Co-op/TH	AVERAGE DOM	-	8	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$1,560,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

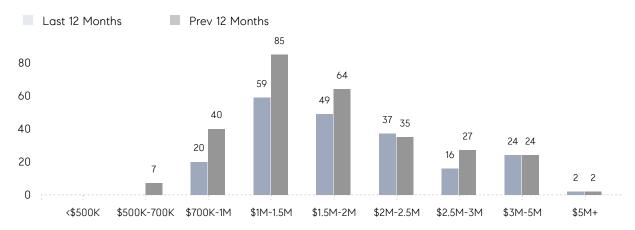
## Short Hills

#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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# Somerville Market Insights

### Somerville

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$554K \$524K \$560K \$553K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -31% 14% Increase From Increase From Increase From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

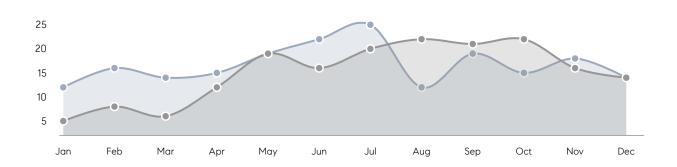
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	31	46	-33%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$524,704	\$377,231	39.1%
	# OF CONTRACTS	8	7	14.3%
	NEW LISTINGS	8	6	33%
Houses	AVERAGE DOM	20	44	-55%
	% OF ASKING PRICE	107%	103%	
	AVERAGE SOLD PRICE	\$507,500	\$386,583	31%
	# OF CONTRACTS	3	7	-57%
	NEW LISTINGS	4	6	-33%
Condo/Co-op/TH	AVERAGE DOM	34	72	-53%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$529,620	\$265,000	100%
	# OF CONTRACTS	5	0	0%
	NEW LISTINGS	4	0	0%

## Somerville

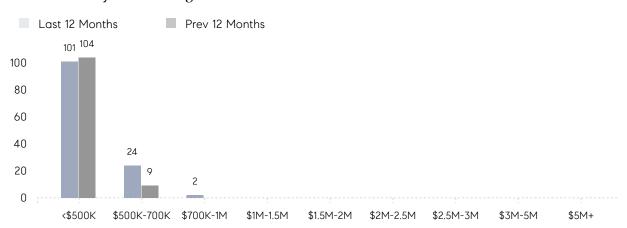
#### DECEMBER 2022

#### Monthly Inventory





#### Contracts By Price Range







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# South Orange Market Insights

## South Orange

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$875K \$822K \$772K \$1.0M Total Total Price **Properties** Price Price **Properties** Price Decrease From Decrease From Increase From Increase From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

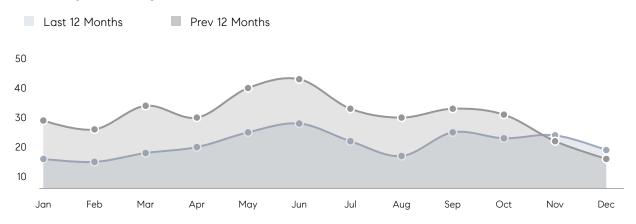
% Change

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	32	28	14%
	% OF ASKING PRICE	107%	106%	
	AVERAGE SOLD PRICE	\$822,905	\$832,445	-1.1%
	# OF CONTRACTS	7	15	-53.3%
	NEW LISTINGS	2	12	-83%
Houses	AVERAGE DOM	16	29	-45%
	% OF ASKING PRICE	109%	106%	
	AVERAGE SOLD PRICE	\$903,320	\$847,235	7%
	# OF CONTRACTS	7	12	-42%
	NEW LISTINGS	2	7	-71%
Condo/Co-op/TH	AVERAGE DOM	147	4	3,575%
	% OF ASKING PRICE	93%	106%	
	AVERAGE SOLD PRICE	\$260,000	\$477,500	-46%
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	0	5	0%

## South Orange

#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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# Springfield Market Insights

# Springfield

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

15	\$554K	\$529K	15	\$596K	\$615K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
7%	7%	-2%	-29%	19%	11%
Increase From	Increase From	Decrease From	Decrease From	Increase From	Increase From
Dec 2021					

Dec 2022

Dec 2021

% Change

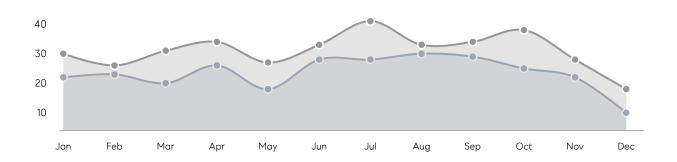
		Dec Zozz	Dec 2021	% Change
Overall	AVERAGE DOM	39	39	0%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$596,067	\$500,000	19.2%
	# OF CONTRACTS	15	14	7.1%
	NEW LISTINGS	6	10	-40%
Houses	AVERAGE DOM	46	37	24%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$644,500	\$581,875	11%
	# OF CONTRACTS	15	11	36%
	NEW LISTINGS	6	8	-25%
Condo/Co-op/TH	AVERAGE DOM	11	46	-76%
	% OF ASKING PRICE	108%	98%	
	AVERAGE SOLD PRICE	\$402,333	\$238,000	69%
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	0	2	0%

## Springfield

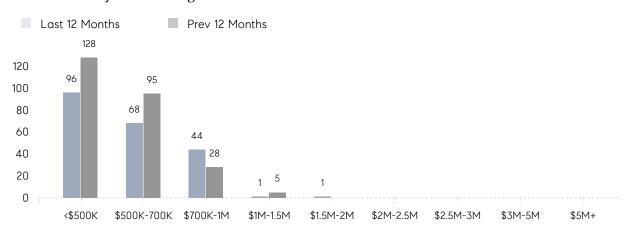
DECEMBER 2022

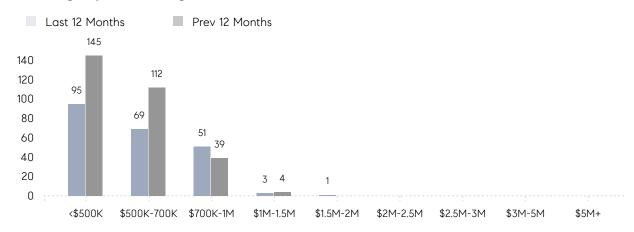
#### Monthly Inventory





#### Contracts By Price Range







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# Summit Market Insights

### Summit

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$949K \$1.0M 11 \$1.5M 16 \$757K Median Total Total Average Average Price **Properties** Price Price **Properties** Price -43% Increase From Increase From Decrease From Decrease From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

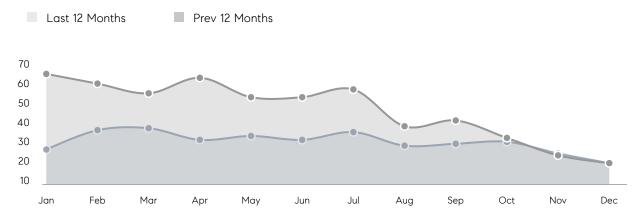
% Chanae

		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	34	62	-45%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$1,052,956	\$1,379,321	-23.7%
	# OF CONTRACTS	11	13	-15.4%
	NEW LISTINGS	8	10	-20%
Houses	AVERAGE DOM	35	42	-17%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$1,143,021	\$1,560,227	-27%
	# OF CONTRACTS	7	12	-42%
	NEW LISTINGS	5	10	-50%
Condo/Co-op/TH	AVERAGE DOM	27	135	-80%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$422,500	\$716,000	-41%
	# OF CONTRACTS	4	1	300%
	NEW LISTINGS	3	0	0%

### Summit

#### DECEMBER 2022

#### Monthly Inventory



#### Contracts By Price Range







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# Teaneck Market Insights

## Teaneck

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

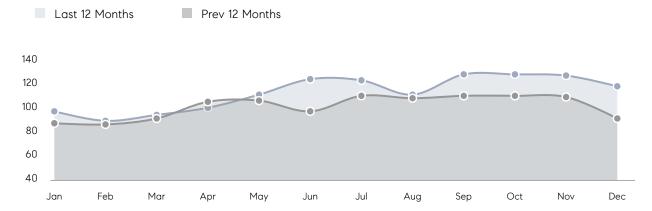
\$523K \$495K \$534K \$520K 19 34 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -32% Decrease From Increase From Decrease From Increase From Increase From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	35	48	-27%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$534,656	\$527,148	1.4%
	# OF CONTRACTS	19	44	-56.8%
	NEW LISTINGS	12	25	-52%
Houses	AVERAGE DOM	32	51	-37%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$557,365	\$571,629	-2%
	# OF CONTRACTS	17	39	-56%
	NEW LISTINGS	12	22	-45%
Condo/Co-op/TH	AVERAGE DOM	72	30	140%
	% OF ASKING PRICE	91%	99%	
	AVERAGE SOLD PRICE	\$300,000	\$293,625	2%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	0	3	0%

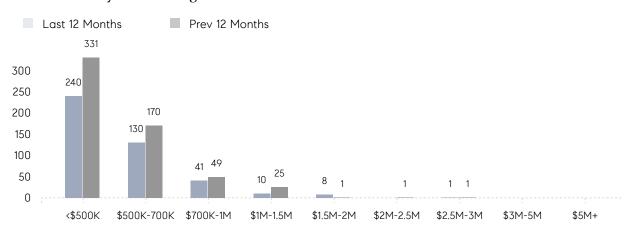
## Teaneck

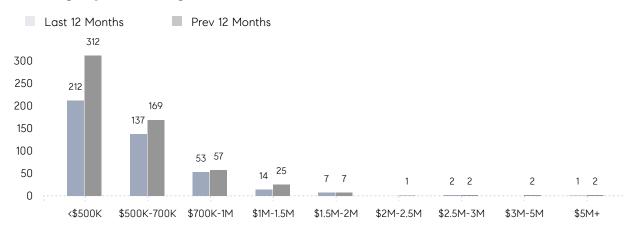
#### DECEMBER 2022

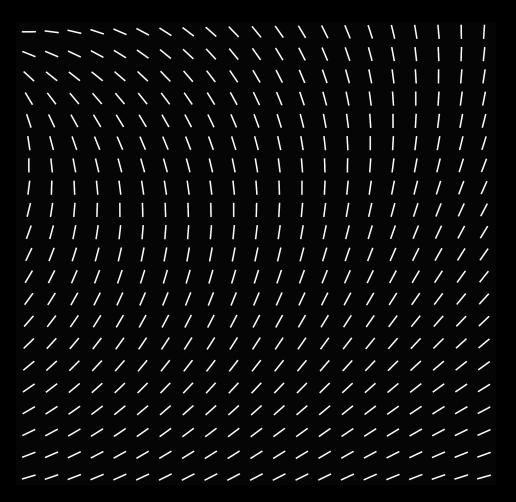
#### Monthly Inventory



#### Contracts By Price Range







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# Tenafly Market Insights

# Tenafly

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$933K \$850K \$940K \$956K 11 Median Total Total Average Median Average Price **Properties** Price Price **Properties** Price -39% Decrease From Increase From Decrease From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

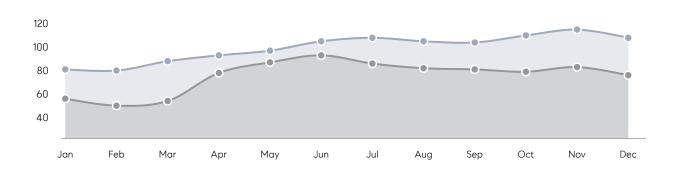
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	42	53	-21%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$940,750	\$1,137,300	-17.3%
	# OF CONTRACTS	11	18	-38.9%
	NEW LISTINGS	4	10	-60%
Houses	AVERAGE DOM	42	58	-28%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$940,750	\$1,248,308	-25%
	# OF CONTRACTS	11	16	-31%
	NEW LISTINGS	3	8	-62%
Condo/Co-op/TH	AVERAGE DOM	-	20	-
	% OF ASKING PRICE	-	104%	
	AVERAGE SOLD PRICE	-	\$415,750	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	1	2	-50%

# Tenafly

### DECEMBER 2022

# Monthly Inventory





# Contracts By Price Range







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# Tewksbury Township Market Insights

# Tewksbury Township

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Total

\$1.1M

\$610K Median

Total

\$1.7M

\$2.3M

**Properties** 

Price

**Properties** 

Average Price

Price

Price

Decrease From

Decrease From Dec 2021

Increase From Dec 2021

Decrease From Dec 2021

Increase From Dec 2021 Dec 2021

Increase From Dec 2021

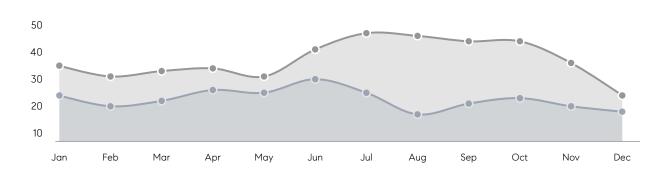
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	114	42	171%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$1,783,333	\$761,800	134.1%
	# OF CONTRACTS	3	9	-66.7%
	NEW LISTINGS	5	4	25%
Houses	AVERAGE DOM	114	42	171%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$1,783,333	\$761,800	134%
	# OF CONTRACTS	3	9	-67%
	NEW LISTINGS	5	4	25%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Tewksbury Township

DECEMBER 2022

## Monthly Inventory





# Contracts By Price Range







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# Union Market Insights

# Union

### DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

39	\$479K	\$484K	45	\$501K	\$489K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-5%	15%	14%	-15%	18%	14%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
Dec 2021					

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	40	36	11%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$501,371	\$425,457	17.8%
	# OF CONTRACTS	39	41	-4.9%
	NEW LISTINGS	31	38	-18%
Houses	AVERAGE DOM	42	33	27%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$497,664	\$460,337	8%
	# OF CONTRACTS	37	37	0%
	NEW LISTINGS	24	35	-31%
Condo/Co-op/TH	AVERAGE DOM	16	46	-65%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$553,267	\$275,470	101%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	7	3	133%
Condo/Co-op/TH	# OF CONTRACTS  NEW LISTINGS  AVERAGE DOM  % OF ASKING PRICE  AVERAGE SOLD PRICE  # OF CONTRACTS	37 24 16 102% \$553,267 2	37 35 46 101% \$275,470	0% -31% -65% 101% -50%

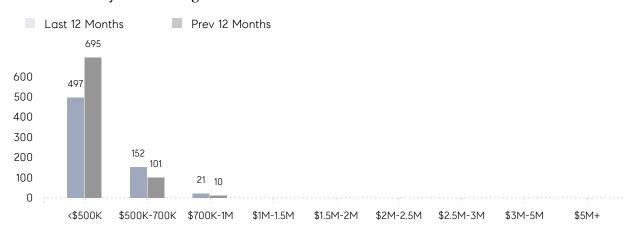
# Union

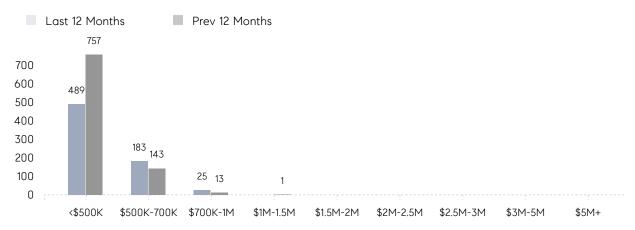
### DECEMBER 2022

# Monthly Inventory



# Contracts By Price Range







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# Union City Market Insights

# **Union City**

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$409K \$371K \$325K 21 21 Median Total Total Average Average Price **Properties** Price Price **Properties** Price -25% Decrease From Decrease From Decrease From Increase From Increase From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

		Dec Zozz	Dec 2021	% Change
Overall	AVERAGE DOM	70	57	23%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$371,238	\$439,894	-15.6%
	# OF CONTRACTS	21	28	-25.0%
	NEW LISTINGS	8	24	-67%
Houses	AVERAGE DOM	183	30	510%
	% OF ASKING PRICE	96%	103%	
	AVERAGE SOLD PRICE	\$385,000	\$633,500	-39%
	# OF CONTRACTS	6	3	100%
	NEW LISTINGS	1	2	-50%
Condo/Co-op/TH	AVERAGE DOM	65	60	8%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$370,550	\$413,190	-10%
	# OF CONTRACTS	15	25	-40%
	NEW LISTINGS	7	22	-68%

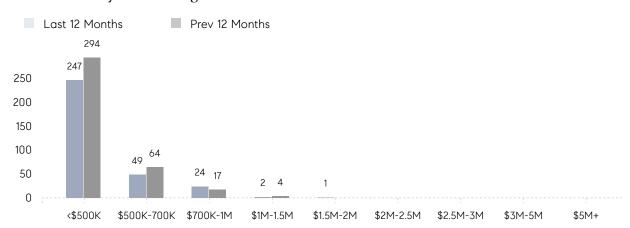
# **Union City**

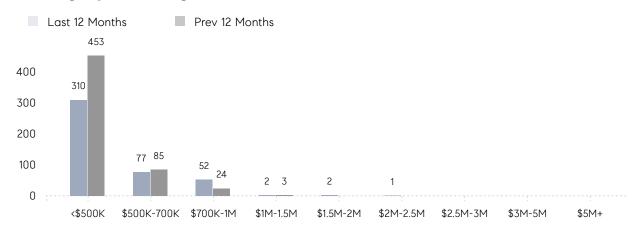
### DECEMBER 2022

# Monthly Inventory



# Contracts By Price Range







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# Upper Saddle River Market Insights

# Upper Saddle River

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

6 \$1.1M \$1.0M \$1.1M \$1.0M Total Median Total Average Median **Properties** Price Price **Properties** Price Price -12% Change From Decrease From Increase From Increase From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Chanae

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	60	51	18%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$1,165,172	\$1,210,695	-3.8%
	# OF CONTRACTS	6	15	-60.0%
	NEW LISTINGS	6	18	-67%
Houses	AVERAGE DOM	53	50	6%
	% OF ASKING PRICE	96%	98%	
	AVERAGE SOLD PRICE	\$1,233,100	\$1,219,469	1%
	# OF CONTRACTS	5	8	-37%
	NEW LISTINGS	6	8	-25%
Condo/Co-op/TH	AVERAGE DOM	74	69	7%
	% OF ASKING PRICE	107%	111%	
	AVERAGE SOLD PRICE	\$1,029,315	\$1,070,308	-4%
	# OF CONTRACTS	1	7	-86%
	NEW LISTINGS	0	10	0%

# Upper Saddle River

DECEMBER 2022

## Monthly Inventory



# Contracts By Price Range







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# Verona Market Insights

# Verona

### DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

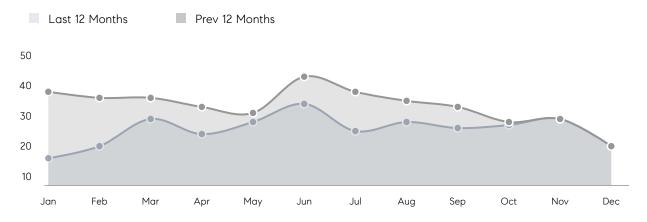
11	\$499K	\$515K	12	\$598K	\$631K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-31%	-7%	0%	-25%	10%	20%
Decrease From	Decrease From	Change From	Decrease From	Increase From	Increase From
Dec 2021	Dec 2021	Dec 2021	Dec 2021	Dec 2021	Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	28	24	17%
	% OF ASKING PRICE	104%	108%	
	AVERAGE SOLD PRICE	\$598,667	\$546,313	9.6%
	# OF CONTRACTS	11	16	-31.2%
	NEW LISTINGS	8	8	0%
Houses	AVERAGE DOM	23	21	10%
	% OF ASKING PRICE	105%	114%	
	AVERAGE SOLD PRICE	\$649,200	\$709,111	-8%
	# OF CONTRACTS	7	10	-30%
	NEW LISTINGS	1	5	-80%
Condo/Co-op/TH	AVERAGE DOM	51	29	76%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$346,000	\$337,000	3%
	# OF CONTRACTS	4	6	-33%
	NEW LISTINGS	7	3	133%

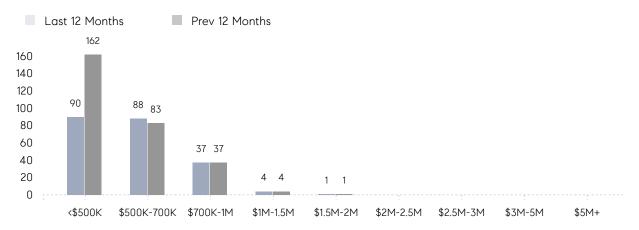
# Verona

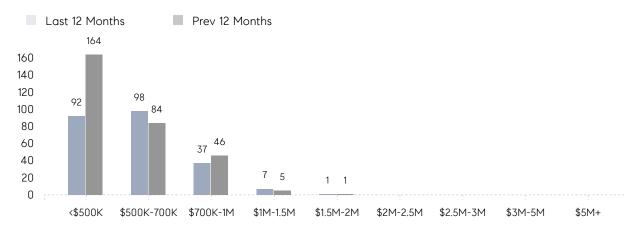
### DECEMBER 2022

# Monthly Inventory



# Contracts By Price Range







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# Waldwick Market Insights

# Waldwick

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Decrease From

Dec 2021

Decrease From

Dec 2021

\$525K \$529K \$497K \$501K Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price

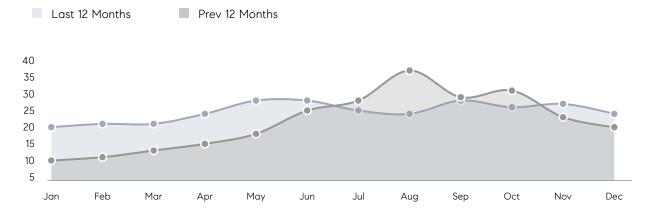
Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	57	30	90%
	% OF ASKING PRICE	92%	100%	
	AVERAGE SOLD PRICE	\$497,000	\$527,028	-5.7%
	# OF CONTRACTS	3	12	-75.0%
	NEW LISTINGS	1	9	-89%
Houses	AVERAGE DOM	57	30	90%
	% OF ASKING PRICE	92%	100%	
	AVERAGE SOLD PRICE	\$497,000	\$527,028	-6%
	# OF CONTRACTS	3	9	-67%
	NEW LISTINGS	1	6	-83%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	0	3	0%

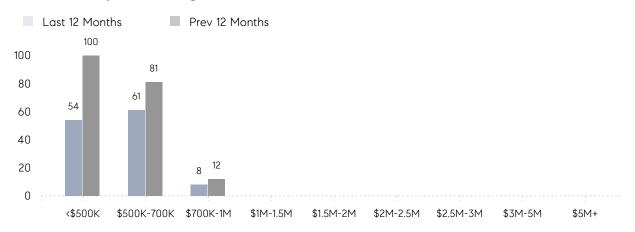
# Waldwick

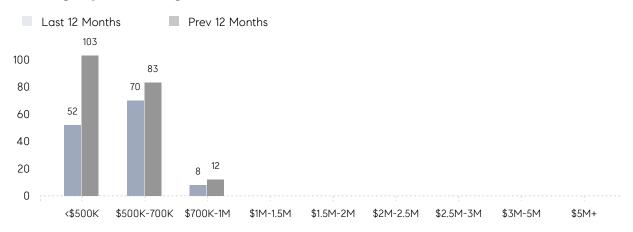
### DECEMBER 2022

# Monthly Inventory



# Contracts By Price Range







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# Wallington Market Insights

# Wallington

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Total

\$374K

\$374K

Total

\$672K

\$735K

**Properties** 

Price

Median Price

**Properties** 

Average Price

Price

Dec 2021

Increase From

Dec 2021

Decrease From Decrease From Dec 2021

Dec 2021

Increase From Dec 2021

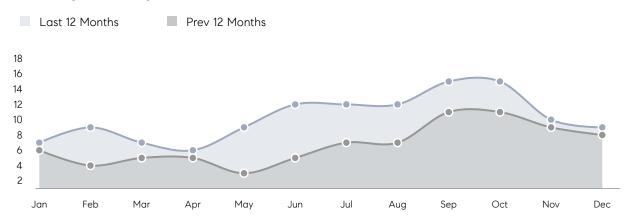
Increase From Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	21	38	-45%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$672,000	\$456,250	47.3%
	# OF CONTRACTS	2	3	-33.3%
	NEW LISTINGS	2	3	-33%
Houses	AVERAGE DOM	19	38	-50%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$743,750	\$456,250	63%
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	3	-67%
Condo/Co-op/TH	AVERAGE DOM	27	-	-
	% OF ASKING PRICE	103%	-	
	AVERAGE SOLD PRICE	\$385,000	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

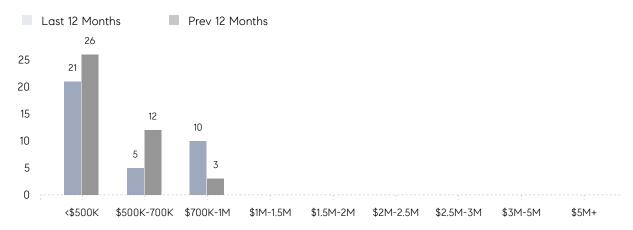
# Wallington

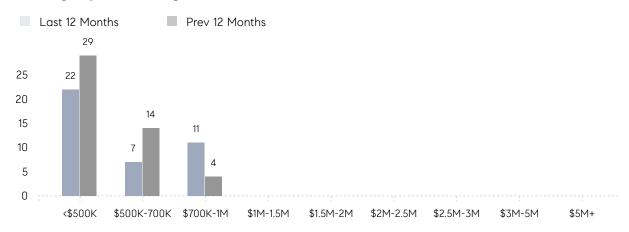
### DECEMBER 2022

# Monthly Inventory



# Contracts By Price Range







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# Warren Market Insights

# Warren

### DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Dec 2022 Dec 2021

% Change

10	\$945K	\$852K	20	\$962K	\$921K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-41%	-7%	-2%	33%	0%	-4%
Decrease From	Decrease From	Decrease From	Increase From	Change From	Decrease From
Dec 2021	Dec 2021	Dec 2021	Dec 2021	Dec 2021	Dec 2021

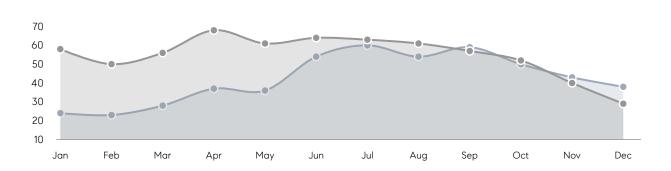
		Dec Zozz	Dec Zozi	% Change
Overall	AVERAGE DOM	50	65	-23%
	% OF ASKING PRICE	98%	102%	
	AVERAGE SOLD PRICE	\$962,913	\$962,952	0.0%
	# OF CONTRACTS	10	17	-41.2%
	NEW LISTINGS	11	12	-8%
Houses	AVERAGE DOM	51	62	-18%
	% OF ASKING PRICE	98%	102%	
	AVERAGE SOLD PRICE	\$965,941	\$963,186	0%
	# OF CONTRACTS	8	17	-53%
	NEW LISTINGS	7	8	-12%
Condo/Co-op/TH	AVERAGE DOM	43	107	-60%
	% OF ASKING PRICE	99%	107%	
	AVERAGE SOLD PRICE	\$945,754	\$959,680	-1%
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	4	4	0%

# Warren

### DECEMBER 2022

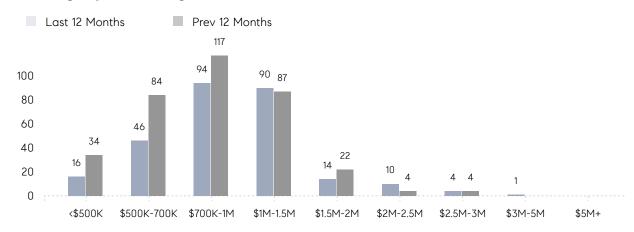
# Monthly Inventory





# Contracts By Price Range







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## Washington Township Market Insights

## Washington Township

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$612K \$628K 15 \$619K \$499K 12 Total Total Median Average Average **Properties** Price **Properties** Price Price Price -61% Increase From Increase From Increase From Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

### **Property Statistics**

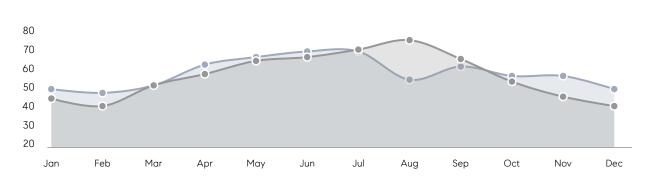
		Dec 2022	Dec Zozi	% Change
Overall	AVERAGE DOM	23	27	-15%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$612,750	\$626,347	-2.2%
	# OF CONTRACTS	15	13	15.4%
	NEW LISTINGS	10	11	-9%
Houses	AVERAGE DOM	23	24	-4%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$612,750	\$657,843	-7%
	# OF CONTRACTS	11	12	-8%
	NEW LISTINGS	6	8	-25%
Condo/Co-op/TH	AVERAGE DOM	-	48	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$413,750	-
	# OF CONTRACTS	4	1	300%
	NEW LISTINGS	4	3	33%

## Washington Township

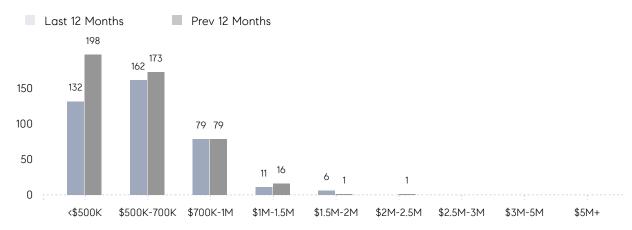
DECEMBER 2022

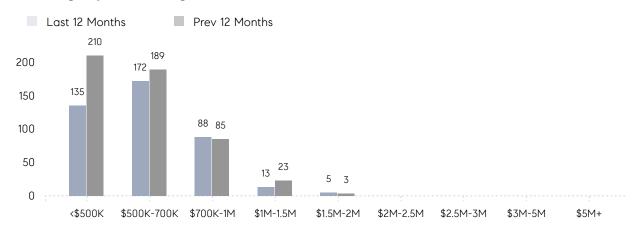
### Monthly Inventory





### Contracts By Price Range







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# Watchung Market Insights

## Watchung

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

4 Total

\$1.4M

\$1.4M

11 Total \$999K

\$1.1M

**Properties** 

Average Price

Median Price

**Properties** 

Average Price

Median Price

Dec 2021

Decrease From

Increase From

Dec 2021

Increase From Dec 2021

Increase From Dec 2021

Dec 2022

Increase From Dec 2021

Dec 2021

Increase From Dec 2021

% Change

### **Property Statistics**

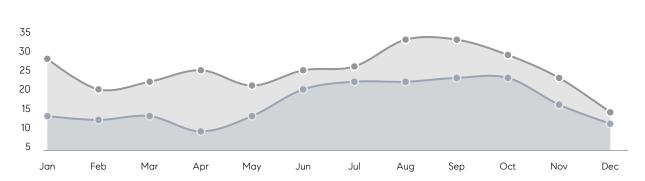
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	55	25	120%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$999,136	\$851,125	17.4%
	# OF CONTRACTS	4	9	-55.6%
	NEW LISTINGS	2	3	-33%
Houses	AVERAGE DOM	55	25	120%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$1,121,167	\$851,125	32%
	# OF CONTRACTS	3	7	-57%
	NEW LISTINGS	2	3	-33%
Condo/Co-op/TH	AVERAGE DOM	54	-	-
	% OF ASKING PRICE	97%	-	
	AVERAGE SOLD PRICE	\$450,000	-	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	0	0	0%

## Watchung

#### DECEMBER 2022

### Monthly Inventory





### Contracts By Price Range







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# Wayne Market Insights

## Wayne

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

33	\$554K	\$539K	51	\$627K	\$650K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-45%	3%	9%	-43%	10%	23%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
Dec 2021					

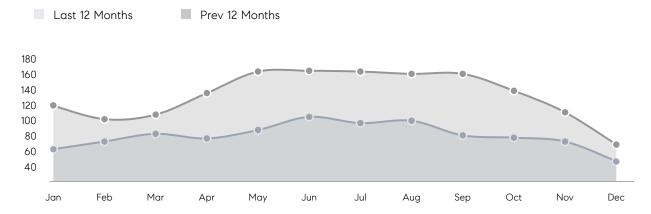
### **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	39	47	-17%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$627,714	\$571,691	9.8%
	# OF CONTRACTS	33	60	-45.0%
	NEW LISTINGS	13	30	-57%
Houses	AVERAGE DOM	34	51	-33%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$663,367	\$658,151	1%
	# OF CONTRACTS	28	46	-39%
	NEW LISTINGS	11	25	-56%
Condo/Co-op/TH	AVERAGE DOM	82	37	122%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$299,700	\$362,192	-17%
	# OF CONTRACTS	5	14	-64%
	NEW LISTINGS	2	5	-60%

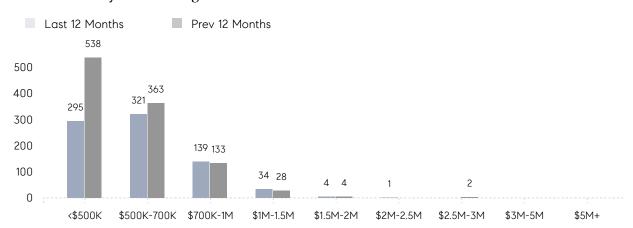
## Wayne

### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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# Weehawken Market Insights

### Weehawken

DECEMBER 2022

UNDER CONTRACT

Dec 2021

UNITS SOLD

Dec 2021

Dec 2021

\$551K \$1.2M 10 \$672K 12 \$607K Median Total Median Total Average Average Price **Properties** Price **Properties** Price Price Decrease From Decrease From Increase From Decrease From Decrease From Dec 2021 Dec 2021

### **Property Statistics**

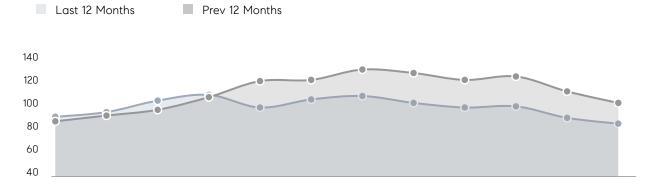
Dec 2021

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	32	37	-14%
	% OF ASKING PRICE	96%	98%	
	AVERAGE SOLD PRICE	\$551,708	\$1,071,911	-48.5%
	# OF CONTRACTS	10	23	-56.5%
	NEW LISTINGS	9	19	-53%
Houses	AVERAGE DOM	20	39	-49%
	% OF ASKING PRICE	98%	95%	
	AVERAGE SOLD PRICE	\$400,000	\$1,462,500	-73%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	3	2	50%
Condo/Co-op/TH	AVERAGE DOM	33	37	-11%
	% OF ASKING PRICE	96%	98%	
	AVERAGE SOLD PRICE	\$565,500	\$1,023,087	-45%
	# OF CONTRACTS	9	22	-59%
	NEW LISTINGS	6	17	-65%

### Weehawken

#### DECEMBER 2022

### Monthly Inventory



Jun

Jul

Sep

Oct

Nov

Dec

Мау

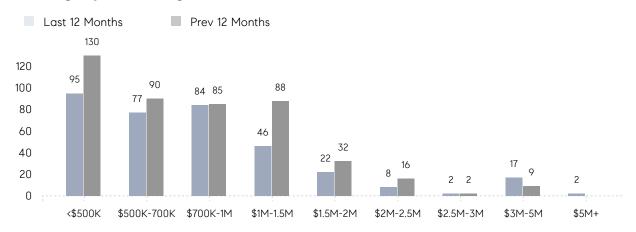
### Contracts By Price Range

Mar

Feb

Jan







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# West Caldwell Market Insights

### West Caldwell

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$600K \$604K \$592K 6 \$585K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -40% Increase From Decrease From Increase From Decrease From Decrease From Change From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

### **Property Statistics**

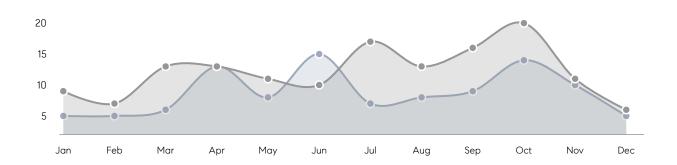
		Dec 2022	Dec 2021	% Charige
Overall	AVERAGE DOM	21	22	-5%
	% OF ASKING PRICE	106%	102%	
	AVERAGE SOLD PRICE	\$592,989	\$598,300	-0.9%
	# OF CONTRACTS	6	9	-33.3%
	NEW LISTINGS	3	5	-40%
Houses	AVERAGE DOM	21	21	0%
	% OF ASKING PRICE	106%	103%	
	AVERAGE SOLD PRICE	\$625,988	\$623,893	0%
	# OF CONTRACTS	6	9	-33%
	NEW LISTINGS	3	5	-40%
Condo/Co-op/TH	AVERAGE DOM	20	35	-43%
	% OF ASKING PRICE	104%	92%	
	AVERAGE SOLD PRICE	\$329,000	\$240,000	37%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

### West Caldwell

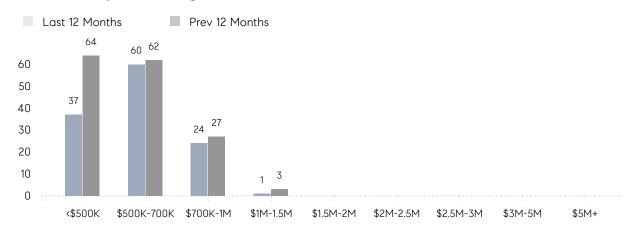
#### DECEMBER 2022

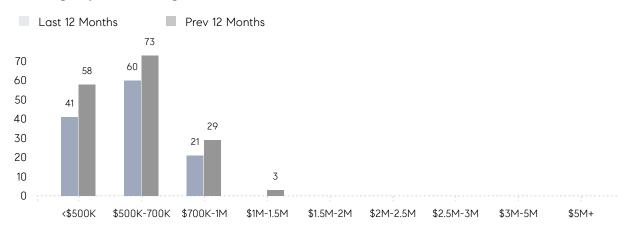
### Monthly Inventory





### Contracts By Price Range







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# West Milford Market Insights

### West Milford

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

41 Total \$353K

\$299K

45

\$329K

**Properties** 

Average Price

Median Price

Total **Properties** 

Average Price

Median Price

Dec 2021

Increase From

-34%

Increase From Dec 2021

Increase From Dec 2021

Decrease From Dec 2021

Increase From Dec 2021

Change From Dec 2021

### **Property Statistics**

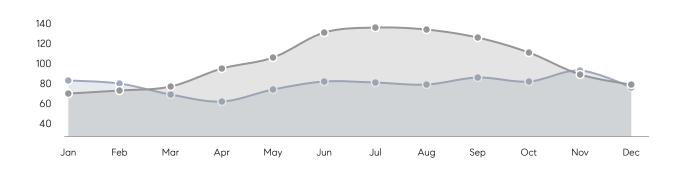
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	50	60	-17%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$377,657	\$337,726	11.8%
	# OF CONTRACTS	41	35	17.1%
	NEW LISTINGS	17	27	-37%
Houses	AVERAGE DOM	51	62	-18%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$397,357	\$360,006	10%
	# OF CONTRACTS	34	30	13%
	NEW LISTINGS	12	21	-43%
Condo/Co-op/TH	AVERAGE DOM	44	51	-14%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$270,714	\$233,750	16%
	# OF CONTRACTS	7	5	40%
	NEW LISTINGS	5	6	-17%

## West Milford

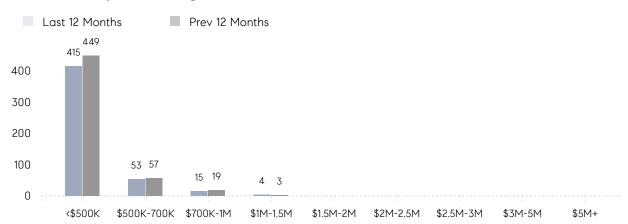
#### DECEMBER 2022

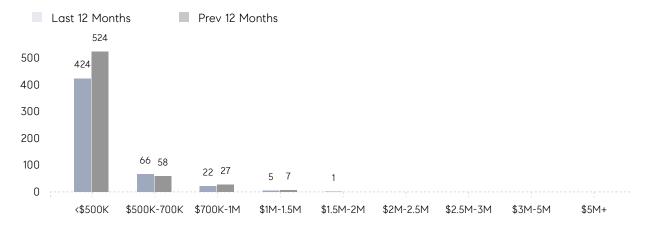
### Monthly Inventory





### Contracts By Price Range







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## West New York Market Insights

### West New York

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$318K \$399K \$290K 15 \$452K 14 Median Total Median Total Average Average **Properties** Price Price **Properties** Price Price -33% Decrease From Decrease From Decrease From Decrease From Decrease From Decrease From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

### **Property Statistics**

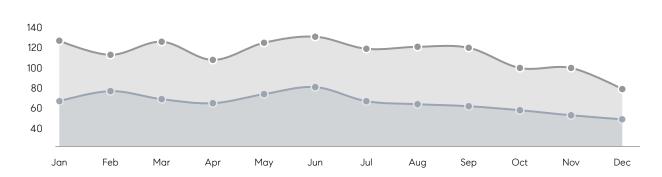
		DCC LOLL	DCC LOLI	70 Change
Overall	AVERAGE DOM	60	65	-8%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$399,500	\$419,072	-4.7%
	# OF CONTRACTS	15	20	-25.0%
	NEW LISTINGS	17	14	21%
Houses	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	1	0	0%
Condo/Co-op/TH	AVERAGE DOM	60	65	-8%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$399,500	\$419,072	-5%
	# OF CONTRACTS	15	17	-12%
	NEW LISTINGS	16	14	14%

### West New York

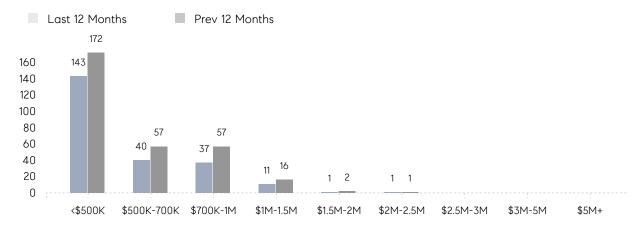
#### DECEMBER 2022

### Monthly Inventory





### Contracts By Price Range







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## West Orange Market Insights

## West Orange

DECEMBER 2022

UNDER CONTRACT

Dec 2021

UNITS SOLD

Dec 2021

Dec 2021

Dec 2021

\$535K 29 \$499K 46 \$545K Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -34% Increase From Increase From Decrease From Increase From Decrease From Increase From

### **Property Statistics**

Dec 2021

Dec 2021

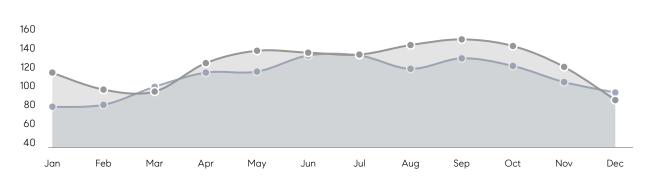
		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	32	27	19%
	% OF ASKING PRICE	104%	105%	
	AVERAGE SOLD PRICE	\$575,542	\$507,985	13.3%
	# OF CONTRACTS	29	58	-50.0%
	NEW LISTINGS	31	28	11%
Houses	AVERAGE DOM	30	27	11%
	% OF ASKING PRICE	104%	105%	
	AVERAGE SOLD PRICE	\$622,664	\$529,619	18%
	# OF CONTRACTS	20	41	-51%
	NEW LISTINGS	27	19	42%
Condo/Co-op/TH	AVERAGE DOM	42	30	40%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$381,822	\$434,969	-12%
	# OF CONTRACTS	9	17	-47%
	NEW LISTINGS	4	9	-56%

## West Orange

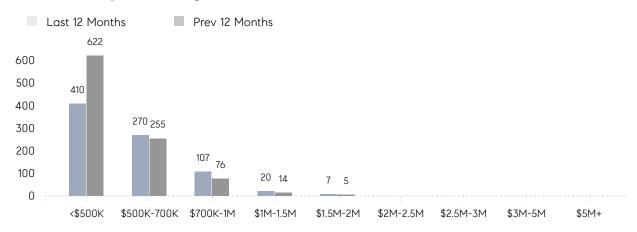
#### DECEMBER 2022

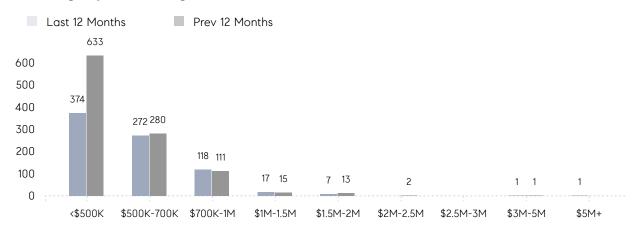
### Monthly Inventory





### Contracts By Price Range







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# Westfield Market Insights

### Westfield

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$1.1M 10 \$1.1M \$799K 35 \$970K Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -41% Decrease From Increase From Decrease From Increase From Increase From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Chanae

### **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	22	36	-39%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$1,156,148	\$993,255	16.4%
	# OF CONTRACTS	10	17	-41.2%
	NEW LISTINGS	10	12	-17%
Houses	AVERAGE DOM	20	34	-41%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$1,222,818	\$1,019,097	20%
	# OF CONTRACTS	9	16	-44%
	NEW LISTINGS	8	11	-27%
Condo/Co-op/TH	AVERAGE DOM	41	98	-58%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$445,000	\$218,000	104%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	2	1	100%

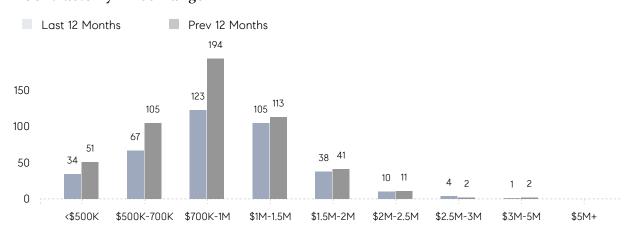
### Westfield

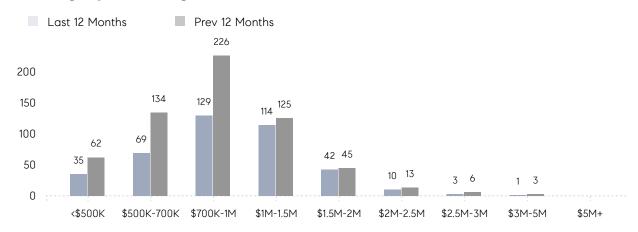
#### DECEMBER 2022

### Monthly Inventory



### Contracts By Price Range







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December 2022

# Westwood Market Insights

## Westwood

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$574K \$532K \$609K \$620K 6 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -40% Change From Decrease From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

## **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	27	31	-13%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$609,167	\$519,600	17.2%
	# OF CONTRACTS	7	5	40.0%
	NEW LISTINGS	3	4	-25%
Houses	AVERAGE DOM	27	28	-4%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$609,167	\$589,250	3%
	# OF CONTRACTS	7	5	40%
	NEW LISTINGS	3	3	0%
Condo/Co-op/TH	AVERAGE DOM	-	43	-
	% OF ASKING PRICE	-	97%	
	AVERAGE SOLD PRICE	-	\$241,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

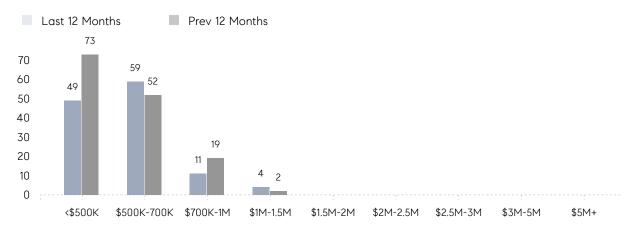
## Westwood

#### DECEMBER 2022

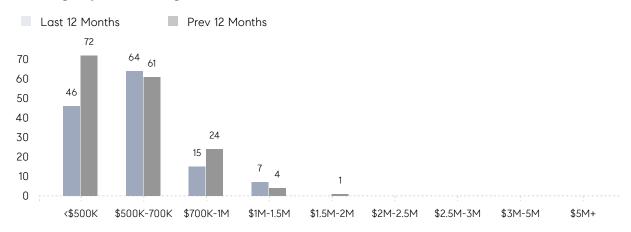
### Monthly Inventory



## Contracts By Price Range



### Listings By Price Range



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December 2022

# Whippany Market Insights

## Whippany

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$425K \$452K \$528K 4 \$502K Total Median Median Average Total Average Price **Properties** Price Price **Properties** Price -60%

Decrease From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021

Decrease From Decrease From Dec 2021 Dec 2021

Dec 2021

Decrease From Dec 2021

% Change

## **Property Statistics**

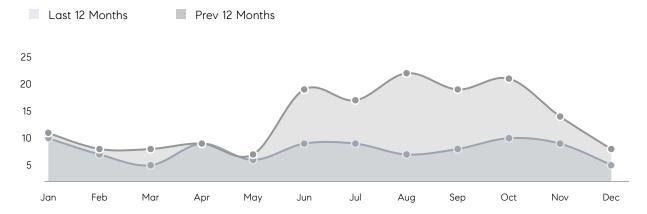
		DCC LOLL	DCC EOE1	70 Change
Overall	AVERAGE DOM	35	29	21%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$528,500	\$544,496	-2.9%
	# OF CONTRACTS	4	10	-60.0%
	NEW LISTINGS	2	8	-75%
Houses	AVERAGE DOM	38	21	81%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$592,500	\$621,750	-5%
	# OF CONTRACTS	1	5	-80%
	NEW LISTINGS	0	4	0%
Condo/Co-op/TH	AVERAGE DOM	31	44	-30%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$464,500	\$389,988	19%
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	2	4	-50%

Dec 2022

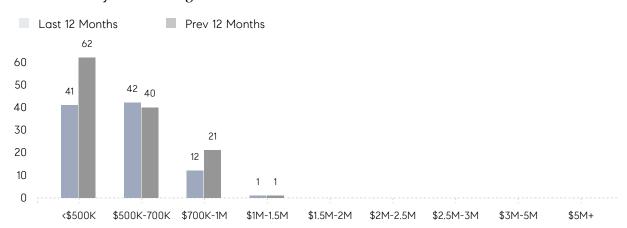
## Whippany

#### DECEMBER 2022

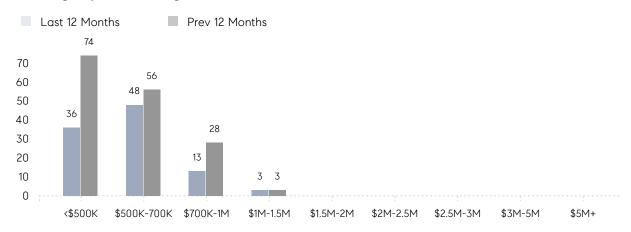
### Monthly Inventory



## Contracts By Price Range



### Listings By Price Range



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December 2022

# Wood-Ridge Market Insights

## Wood-Ridge

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$551K \$675K 5 6 \$549K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price Decrease From Change From Decrease From Increase From Increase From Change From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

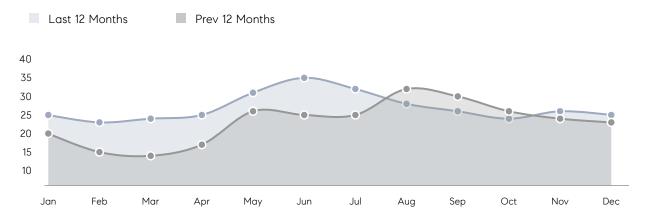
## **Property Statistics**

		Dec Zozz	Dec Zozi	% Change
Overall	AVERAGE DOM	18	28	-36%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$551,982	\$555,308	-0.6%
	# OF CONTRACTS	5	14	-64.3%
	NEW LISTINGS	5	13	-62%
Houses	AVERAGE DOM	18	38	-53%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$516,778	\$531,083	-3%
	# OF CONTRACTS	2	7	-71%
	NEW LISTINGS	3	7	-57%
Condo/Co-op/TH	AVERAGE DOM	15	24	-37%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$728,000	\$566,488	29%
	# OF CONTRACTS	3	7	-57%
	NEW LISTINGS	2	6	-67%

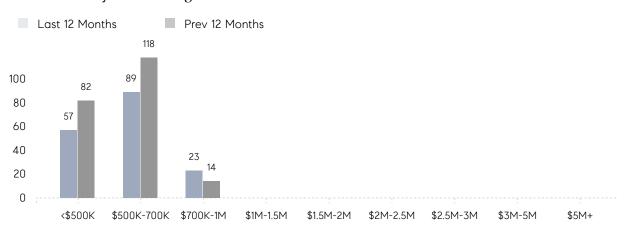
## Wood-Ridge

#### DECEMBER 2022

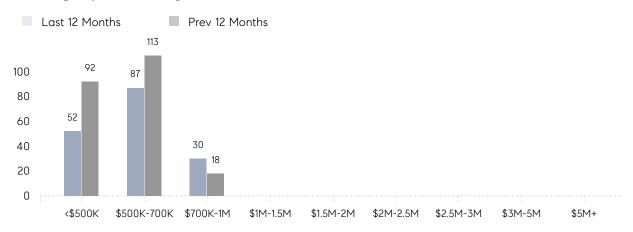
#### Monthly Inventory



### Contracts By Price Range



## Listings By Price Range



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December 2022

# Woodbridge Township Market Insights

## Woodbridge Township

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$396K \$389K \$441K \$439K 18 14 Median Total Total Average **Properties** Price Price **Properties** Price Price 6% -46% Increase From Change From Increase From Decrease From Increase From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

## **Property Statistics**

		Dec 2022	Dec 2021	% Change
Overall	AVERAGE DOM	28	33	-15%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$441,643	\$426,450	3.6%
	# OF CONTRACTS	18	17	5.9%
	NEW LISTINGS	15	17	-12%
Houses	AVERAGE DOM	29	33	-12%
	% OF ASKING PRICE	% OF ASKING PRICE 103% 103%		
	AVERAGE SOLD PRICE	\$451,000	\$447,161	1%
	# OF CONTRACTS	17	11	55%
	NEW LISTINGS	12	16	-25%
Condo/Co-op/TH	AVERAGE DOM	18	40	-55%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$320,000	\$267,667	20%
	# OF CONTRACTS	1	6	-83%
	NEW LISTINGS	3	1	200%

Dec 2022

Dec 2021

% Change

## Woodbridge Township

#### DECEMBER 2022

#### Monthly Inventory



### Contracts By Price Range



#### Listings By Price Range



# COMPASS



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December 2022

# Woodcliff Lake Market Insights

## Woodcliff Lake

DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

\$1.0M \$1.1M \$999K 5 \$859K Median Total Total Average Price **Properties** Price Price **Properties** Price -29% Decrease From Increase From Increase From Increase From Decrease From Increase From Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021 Dec 2021

Dec 2022

Dec 2021

% Change

## **Property Statistics**

		DCC LOLL	DCC EGET	70 Change
Overall	AVERAGE DOM	37	21	76%
	% OF ASKING PRICE	95%	101%	
	AVERAGE SOLD PRICE	\$1,032,000	\$880,714	17.2%
	# OF CONTRACTS	5	3	66.7%
	NEW LISTINGS	2	4	-50%
Houses	AVERAGE DOM	37	21	76%
	% OF ASKING PRICE	95%	101%	
	AVERAGE SOLD PRICE	\$1,032,000	\$885,833	17%
	# OF CONTRACTS	5	3	67%
	NEW LISTINGS	2	4	-50%
Condo/Co-op/TH	AVERAGE DOM	-	20	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$850,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Woodcliff Lake

#### DECEMBER 2022

### Monthly Inventory



## Contracts By Price Range



### Listings By Price Range



# COMPASS



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December 2022

# Wyckoff Market Insights

# Wyckoff

#### DECEMBER 2022

UNDER CONTRACT

UNITS SOLD

Dec 2022 Dec 2021

% Change

12	\$895K	\$825K	18	\$808K	\$775K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-29%	8%	3%	20%	0%	3%
Decrease From	Increase From	Increase From	Increase From	Change From	Increase From
Dec 2021	Dec 2021	Dec 2021	Dec 2021	Dec 2021	Dec 2021

## **Property Statistics**

		Dec Zozz	Dec Zozi	% Change
Overall	AVERAGE DOM	55	41	34%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$808,833	\$810,333	-0.2%
	# OF CONTRACTS	12	17	-29.4%
	NEW LISTINGS	5	12	-58%
Houses	AVERAGE DOM	51	39	31%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$818,176	\$814,643	0%
	# OF CONTRACTS	10	16	-37%
	NEW LISTINGS	5	10	-50%
Condo/Co-op/TH	AVERAGE DOM	127	71	79%
	% OF ASKING PRICE	100%	95%	
	AVERAGE SOLD PRICE	\$650,000	\$750,000	-13%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	0	2	0%

## Wyckoff

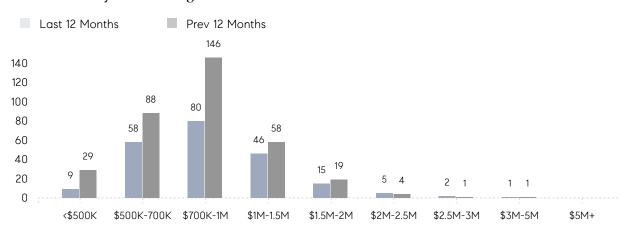
#### DECEMBER 2022

### Monthly Inventory

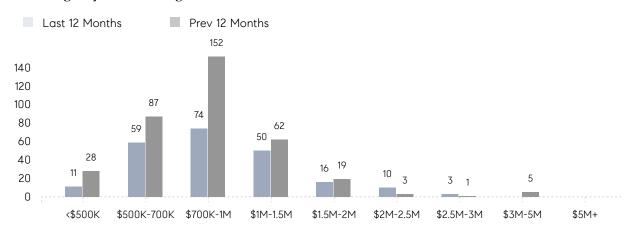




## Contracts By Price Range



### Listings By Price Range



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## Greater Connecticut Market Insights

DECEMBER 2022

_			

Average - In Sales
Sales Price From Dec 2021

\_

Median - In Contracts
Sales Price From Dec 2021

\_ \_

Average % - In

Of Asking Price Days On Market From Dec 2021

Sources: Garden State MLS, Hudson MLS, NJ MLS

# COMPASS

## Allendale

DECEMBER 2022

\$992K

Average Sales Price -25%

Decrease In Sales From Dec 2021

\$990K

Median Sales Price 0%

Change In Contracts From Dec 2021

96%

Average %
Of Asking Price

-56%

Decrease In Days On Market From Dec 2021 COMPASS

## Alpine

DECEMBER 2022

\$4.3M

Average Sales Price

\$2.8M

Median Sales Price

81%

Average % Of Asking Price 150%

Increase In Sales From Dec 2021

-33%

Decrease In Contracts From Dec 2021

-39%

Decrease In Days On Market From Dec 2021 COMPASS

## Andover Borough

DECEMBER 2022

\_

Average Sales Price

\_

Median Sales Price

\_

Average % Of Asking Price 0%

Change In Sales From Dec 2021

0%

Change In Contracts From Dec 2021

\_

Change In Days On Market From Dec 2021 COMPASS

## Andover Township

DECEMBER 2022

\$441K

Average Sales Price 25%

Increase In Sales From Dec 2021

\$422K

Median Sales Price -20%

Decrease In Contracts From Dec 2021

101%

Average %
Of Asking Price

24%

Increase In Days On Market From Dec 2021 COMPASS

## Basking Ridge

DECEMBER 2022

\$608K

Average Sales Price

\$481K

Median Sales Price

100%

Average %
Of Asking Price

-51%

Decrease In Sales From Dec 2021

-24%

Decrease In Contracts From Dec 2021

-7%

Decrease In Days On Market From Dec 2021 COMPASS

## Bay Head

DECEMBER 2022

\$2.3M

Average Sales Price

\$2.3M

Median Sales Price

92%

Average %
Of Asking Price

-50%

Decrease In Sales From Dec 2021

0%

Change In Contracts From Dec 2021

244%

Increase In Days On Market From Dec 2021 COMPASS

## Bayonne

DECEMBER 2022

\$323K

Average Sales Price

\$319K

Median Sales Price

97%

Average %
Of Asking Price

-18%

Decrease In Sales From Dec 2021

-29%

Decrease In Contracts From Dec 2021

-22%

Decrease In Days On Market From Dec 2021 COMPASS

## Bedminster

DECEMBER 2022

\$499K

Average Sales Price -24%

Decrease In Sales From Dec 2021

\$397K

Median Sales Price 0%

Change In Contracts From Dec 2021

101%

Average % Of Asking Price -27%

Decrease In Days On Market From Dec 2021 COMPASS

## Belleville

DECEMBER 2022

\$377K

Average Sales Price

\$400K

Median Sales Price

102%

Average % Of Asking Price -17%

Decrease In Sales From Dec 2021

-66%

Decrease In Contracts From Dec 2021

21%

Increase In Days On Market From Dec 2021 COMPASS

## Bergenfield

DECEMBER 2022

\$639K

Average Sales Price -36%

Decrease In Sales From Dec 2021

\$481K

Median Sales Price -64%

Decrease In Contracts From Dec 2021

100%

Average %
Of Asking Price

10%

Increase In Days On Market From Dec 2021 COMPASS

## Berkeley Heights

DECEMBER 2022

\$692K

Average Sales Price -42%

Decrease In Sales From Dec 2021

\$705K

Median Sales Price 17%

Increase In Contracts From Dec 2021

101%

Average %
Of Asking Price

-42%

Decrease In Days On Market From Dec 2021 COMPASS

## Bernardsville

DECEMBER 2022

\$1.5M

Average Sales Price

\$1.2M

Median Sales Price

95%

Average % Of Asking Price -42%

Decrease In Sales From Dec 2021

-44%

Decrease In Contracts From Dec 2021

-68%

Decrease In Days On Market From Dec 2021 COMPASS

## Bloomfield

DECEMBER 2022

\$451K

Average Sales Price -63%

Decrease In Sales From Dec 2021

\$438K

Median Sales Price -50%

Decrease In Contracts From Dec 2021

103%

Average % Of Asking Price 27%

Increase In Days On Market From Dec 2021 COMPASS

## Bogota

DECEMBER 2022

\$489K -33%

Decrease In Sales From Dec 2021

\$493K

Median Sales Price

Average

Sales Price

-85%

Decrease In Contracts From Dec 2021

99%

Average % Of Asking Price -21%

Decrease In Days On Market From Dec 2021 COMPASS

## Boonton

DECEMBER 2022

\$587K

Average Sales Price

\$607K

Median Sales Price

98%

Average %
Of Asking Price

-37%

Decrease In Sales From Dec 2021

-33%

Decrease In Contracts From Dec 2021

65%

Increase In Days On Market From Dec 2021 COMPASS

## **Boonton Township**

DECEMBER 2022

\$682K

Average Sales Price -67%

Decrease In Sales From Dec 2021

\$682K

Median Sales Price 100%

Increase In Contracts From Dec 2021

100%

Average %
Of Asking Price

-23%

Decrease In Days On Market From Dec 2021 COMPASS

## Branchburg

DECEMBER 2022

\$539K

Average Sales Price -39%

Decrease In Sales From Dec 2021

\$530K

Median Sales Price -41%

Decrease In Contracts From Dec 2021

103%

Average % Of Asking Price -9%

Decrease In Days On Market From Dec 2021 COMPASS

## Bridgewater

DECEMBER 2022

\$577K

Average Sales Price -35%

Decrease In Sales From Dec 2021

\$555K

Median Sales Price 0%

Change In Contracts From Dec 2021

102%

Average %
Of Asking Price

-21%

Decrease In Days On Market From Dec 2021 COMPASS

## Byram

DECEMBER 2022

\$423K

Average Sales Price

\$415K

Median Sales Price

104%

Average %
Of Asking Price

-21%

Decrease In Sales From Dec 2021

-25%

Decrease In Contracts From Dec 2021

-6%

Decrease In Days On Market From Dec 2021 COMPASS

## Caldwell

DECEMBER 2022

\$757K

Average Sales Price

\$757K

Median Sales Price

102%

Average % Of Asking Price -67%

Decrease In Sales From Dec 2021

-75%

Decrease In Contracts From Dec 2021

-54%

Decrease In Days On Market From Dec 2021 COMPASS

## Carlstadt

DECEMBER 2022

\$471K

Average Sales Price

\$362K

Median Sales Price

95%

Average %
Of Asking Price

50%

Increase In Sales From Dec 2021

0%

Change In Contracts From Dec 2021

17%

Increase In Days On Market From Dec 2021 COMPASS

### Cedar Grove

DECEMBER 2022

\$1.0M

Average Sales Price

\$1.0M

Median Sales Price

100%

Average % Of Asking Price -86%

Decrease In Sales From Dec 2021

-31%

Decrease In Contracts From Dec 2021

-50%

Decrease In Days On Market From Dec 2021 COMPASS

## Cedar Knolls

DECEMBER 2022

\$384K

Average Sales Price -25%

Decrease In Sales From Dec 2021

\$385K

Median Sales Price 0%

Change In Contracts From Dec 2021

100%

Average % Of Asking Price -41%

Decrease In Days On Market From Dec 2021 COMPASS

# Chatham Borough

DECEMBER 2022

\$970K

Average Sales Price -79%

Decrease In Sales From Dec 2021

\$760K

Median Sales Price -70%

Decrease In Contracts From Dec 2021

102%

Average %
Of Asking Price

-53%

Decrease In Days On Market From Dec 2021 COMPASS

# Chatham Township

DECEMBER 2022

\$1.0M

Average Sales Price -32%

Decrease In Sales From Dec 2021

\$770K

Median Sales Price -23%

Decrease In Contracts From Dec 2021

98%

Average %
Of Asking Price

18%

Increase In Days On Market From Dec 2021 COMPASS

# Chester Borough

DECEMBER 2022

\$433K

Average Sales Price -67%

Decrease In Sales From Dec 2021

\$433K

Median Sales Price 0%

Change In Contracts From Dec 2021

96%

Average %
Of Asking Price

396%

Increase In Days On Market From Dec 2021 COMPASS

## Chester Township

DECEMBER 2022

\$721K

Average Sales Price -67%

Decrease In Sales From Dec 2021

\$640K

Median Sales Price -29%

Decrease In Contracts From Dec 2021

94%

Average %
Of Asking Price

-13%

Decrease In Days On Market From Dec 2021 COMPASS

## Clark

DECEMBER 2022

\$598K

Average Sales Price

\$581K

Median Sales Price

100%

Average % Of Asking Price -22%

Decrease In Sales From Dec 2021

-50%

Decrease In Contracts From Dec 2021

-52%

Decrease In Days On Market From Dec 2021 COMPASS

## Cliffside Park

DECEMBER 2022

\$590K

Average Sales Price -34%

Decrease In Sales From Dec 2021

\$438K

Median Sales Price -46%

Decrease In Contracts From Dec 2021

92%

Average % Of Asking Price -5%

Decrease In Days On Market From Dec 2021 COMPASS

## Clifton

DECEMBER 2022

\$459K

Average Sales Price -42%

Decrease In Sales From Dec 2021

\$450K

Median Sales Price -42%

Decrease In Contracts From Dec 2021

100%

Average % Of Asking Price 90%

Increase In Days On Market From Dec 2021 COMPASS

### Closter

DECEMBER 2022

\$896K

Average Sales Price 0%

Change In Sales From Dec 2021

\$810K

Median Sales Price -45%

Decrease In Contracts From Dec 2021

99%

Average %
Of Asking Price

-41%

Decrease In Days On Market From Dec 2021 COMPASS

## Colonia

DECEMBER 2022

\$633K

Average Sales Price

\$717K

Median Sales Price

99%

Average %
Of Asking Price

-62%

Decrease In Sales From Dec 2021

-83%

Decrease In Contracts From Dec 2021

-22%

Decrease In Days On Market From Dec 2021 COMPASS

## Cranford

DECEMBER 2022

\$503K

Average Sales Price -36%

Decrease In Sales From Dec 2021

\$522K

Median Sales Price -27%

Decrease In Contracts From Dec 2021

99%

Average %
Of Asking Price

30%

Increase In Days On Market From Dec 2021 COMPASS

### Cresskill

DECEMBER 2022

\$951K

Average Sales Price

\$875K

Median Sales Price

96%

Average %
Of Asking Price

-69%

Decrease In Sales From Dec 2021

-50%

Decrease In Contracts From Dec 2021

57%

Increase In Days On Market From Dec 2021 COMPASS

#### Demarest

DECEMBER 2022

\$1.4M

Average Sales Price

\$1.3M

Median Sales Price

92%

Average %
Of Asking Price

-22%

Decrease In Sales From Dec 2021

0%

Change In Contracts From Dec 2021

41%

Increase In Days On Market From Dec 2021 COMPASS

#### Denville

DECEMBER 2022

\$709K

Average Sales Price

\$685K

Median Sales Price

100%

Average % Of Asking Price -68%

Decrease In Sales From Dec 2021

-50%

Decrease In Contracts From Dec 2021

-57%

Decrease In Days On Market From Dec 2021 COMPASS

#### **Dumont**

DECEMBER 2022

\$476K

Average Sales Price -40%

Decrease In Sales From Dec 2021

\$480K

Median Sales Price -76%

Decrease In Contracts From Dec 2021

100%

Average % Of Asking Price 48%

Increase In Days On Market From Dec 2021 COMPASS

## East Hanover

DECEMBER 2022

\$660K

Average Sales Price

\$670K

Median Sales Price

99%

Average % Of Asking Price -44%

Decrease In Sales From Dec 2021

-37%

Decrease In Contracts From Dec 2021

78%

Increase In Days On Market From Dec 2021 COMPASS

# East Orange

DECEMBER 2022

\$319K

Average Sales Price 4%

Increase In Sales From Dec 2021

\$340K

Median Sales Price 0%

Change In Contracts From Dec 2021

102%

Average % Of Asking Price 35%

Increase In Days On Market From Dec 2021 COMPASS

## Edgewater

DECEMBER 2022

\$724K

Average Sales Price -62%

Decrease In Sales From Dec 2021

\$628K

Median Sales Price -73%

Decrease In Contracts From Dec 2021

93%

Average % Of Asking Price -32%

Decrease In Days On Market From Dec 2021 COMPASS

## Elizabeth

DECEMBER 2022

\$392K

Average Sales Price

\$385K

Median Sales Price

98%

Average %
Of Asking Price

-43%

Decrease In Sales From Dec 2021

-63%

Decrease In Contracts From Dec 2021

4%

Increase In Days On Market From Dec 2021 COMPASS

### Elmwood Park

DECEMBER 2022

\$430K

Average Sales Price -37%

Decrease In Sales From Dec 2021

\$452K

Median Sales Price 0%

Change In Contracts From Dec 2021

98%

Average %
Of Asking Price

42%

Increase In Days On Market From Dec 2021 COMPASS

#### Emerson

DECEMBER 2022

\$585K

Average Sales Price

\$556K

Median Sales Price

100%

Average % Of Asking Price -47%

Decrease In Sales From Dec 2021

-87%

Decrease In Contracts From Dec 2021

40%

Increase In Days On Market From Dec 2021 COMPASS

## Englewood

DECEMBER 2022

\$853K

Average Sales Price

\$605K

Median Sales Price

99%

Average %
Of Asking Price

-51%

Decrease In Sales From Dec 2021

-15%

Decrease In Contracts From Dec 2021

26%

Increase In Days On Market From Dec 2021 COMPASS

# **Englewood Cliffs**

DECEMBER 2022

\$1.3M

Average Sales Price -17%

Decrease In Sales From Dec 2021

\$1.2M

Median Sales Price -36%

Decrease In Contracts From Dec 2021

90%

Average %
Of Asking Price

18%

Increase In Days On Market From Dec 2021 COMPASS

### **Essex Fells**

DECEMBER 2022

\$625K

Average Sales Price

\$625K

Median Sales Price

98%

Average %
Of Asking Price

0%

Change In Sales From Dec 2021

0%

Change In Contracts From Dec 2021

-22%

Decrease In Days On Market From Dec 2021 COMPASS

### Fair Lawn

DECEMBER 2022

\$599K

Average Sales Price

\$615K

Median Sales Price

99%

Average % Of Asking Price 50%

Increase In Sales From Dec 2021

-10%

Decrease In Contracts From Dec 2021

35%

Increase In Days On Market From Dec 2021 COMPASS

## Fairfield

DECEMBER 2022

\$808K

Average Sales Price

\$765K

Median Sales Price

101%

Average % Of Asking Price -30%

Decrease In Sales From Dec 2021

-78%

Decrease In Contracts From Dec 2021

-28%

Decrease In Days On Market From Dec 2021 COMPASS

### Fairview

DECEMBER 2022

\$543K

Average Sales Price

\$542K

Median Sales Price

102%

Average %
Of Asking Price

0%

Change In Sales From Dec 2021

-40%

Decrease In Contracts From Dec 2021

-72%

Decrease In Days On Market From Dec 2021 COMPASS

### Fanwood

DECEMBER 2022

\$527K

Average Sales Price

\$530K

Median Sales Price

98%

Average %
Of Asking Price

-55%

Decrease In Sales From Dec 2021

-75%

Decrease In Contracts From Dec 2021

7%

Increase In Days On Market From Dec 2021 COMPASS

## Far Hills

DECEMBER 2022

\_

Average Sales Price

\_

Median Sales Price

\_

Average % Of Asking Price 0%

Change In Sales From Dec 2021

-67%

Decrease In Contracts From Dec 2021

\_

Change In Days On Market From Dec 2021 COMPASS

# Flemington

DECEMBER 2022

\$347K

Average Sales Price

\$345K

Median Sales Price

102%

Average %
Of Asking Price

25%

Increase In Sales From Dec 2021

-80%

Decrease In Contracts From Dec 2021

307%

Increase In Days On Market From Dec 2021 COMPASS

## Florham Park

DECEMBER 2022

\$1.1M

Average Sales Price -65%

Decrease In Sales From Dec 2021

\$1.0M

Median Sales Price 0%

Change In Contracts From Dec 2021

97%

Average %
Of Asking Price

29%

Increase In Days On Market From Dec 2021 COMPASS

### Fort Lee

DECEMBER 2022

\$371K

Average Sales Price -49%

Decrease In Sales From Dec 2021

\$264K

Median Sales Price -39%

Decrease In Contracts From Dec 2021

95%

Average %
Of Asking Price

-22%

Decrease In Days On Market From Dec 2021 COMPASS

## Franklin Lakes

DECEMBER 2022

\$1.3M

Average Sales Price -27%

Decrease In Sales From Dec 2021

\$1.0M

Median Sales Price -62%

Decrease In Contracts From Dec 2021

98%

Average % Of Asking Price -33%

Decrease In Days On Market From Dec 2021 COMPASS

# Garfield City

DECEMBER 2022

\$373K

Average Sales Price

\$400K

Median Sales Price

104%

Average %
Of Asking Price

60%

Increase In Sales From Dec 2021

14%

Increase In Contracts From Dec 2021

38%

Increase In Days On Market From Dec 2021 COMPASS

#### Garwood

DECEMBER 2022

\$568K

Average Sales Price -40%

Decrease In Sales From Dec 2021

\$571K

Median Sales Price 0%

Change In Contracts From Dec 2021

103%

Average % Of Asking Price -41%

Decrease In Days On Market From Dec 2021 COMPASS

# Glen Ridge

DECEMBER 2022

\$751K

Average Sales Price -65%

Decrease In Sales From Dec 2021

\$633K

Median Sales Price 250%

Increase In Contracts From Dec 2021

114%

Average %
Of Asking Price

67%

Increase In Days On Market From Dec 2021 COMPASS

### Glen Rock

DECEMBER 2022

\$703K

Average Sales Price -53%

Decrease In Sales From Dec 2021

\$683K

Median Sales Price 0%

Change In Contracts From Dec 2021

99%

Average %
Of Asking Price

-26%

Decrease In Days On Market From Dec 2021 COMPASS

### Green Brook

DECEMBER 2022

\$655K

Average Sales Price -17%

Decrease In Sales From Dec 2021

\$675K

Median Sales Price 14%

Increase In Contracts From Dec 2021

99%

Average % Of Asking Price -46%

Decrease In Days On Market From Dec 2021 COMPASS

# Guttenberg

DECEMBER 2022

\$447K

Average Sales Price 167%

Increase In Sales From Dec 2021

\$380K

Median Sales Price -45%

Decrease In Contracts From Dec 2021

84%

Average % Of Asking Price 78%

Increase In Days On Market From Dec 2021 COMPASS

## Hackensack

DECEMBER 2022

\$348K

Average Sales Price -59%

Decrease In Sales From Dec 2021

\$287K

Median Sales Price -47%

Decrease In Contracts From Dec 2021

101%

Average % Of Asking Price -36%

Decrease In Days On Market From Dec 2021 COMPASS

### Hanover

DECEMBER 2022

\$910K

-67%

Decrease In Sales From Dec 2021

Average Sales Price

\$910K

Median Sales Price 0%

Change In Contracts From Dec 2021

96%

Average % Of Asking Price -31%

Decrease In Days On Market From Dec 2021 COMPASS

# Harding

DECEMBER 2022

\$2.0M

Average Sales Price

\$2.0M

Median Sales Price

93%

Average % Of Asking Price -71%

Decrease In Sales From Dec 2021

-60%

Decrease In Contracts From Dec 2021

63%

Increase In Days On Market From Dec 2021 COMPASS

# Harrington Park

DECEMBER 2022

\$839K

Average Sales Price -75%

Decrease In Sales From Dec 2021

\$839K

Median Sales Price 0%

Change In Contracts From Dec 2021

99%

Average % Of Asking Price -85%

Decrease In Days On Market From Dec 2021 COMPASS

## Harrison

DECEMBER 2022

0%

Change In Sales From Dec 2021

\_

Median Sales Price

Average

Sales Price

0%

Change In Contracts From Dec 2021

\_

Average %
Of Asking Price

\_

Change In Days On Market From Dec 2021 COMPASS

# Hasbrouck Heights

DECEMBER 2022

\$844K

Average Sales Price -73%

Decrease In Sales From Dec 2021

\$735K

Median Sales Price -58%

Decrease In Contracts From Dec 2021

95%

Average %
Of Asking Price

89%

Increase In Days On Market From Dec 2021 COMPASS

### Haworth

DECEMBER 2022

\$708K

Average Sales Price

\$708K

Median Sales Price

94%

Average % Of Asking Price -50%

Decrease In Sales From Dec 2021

-57%

Decrease In Contracts From Dec 2021

126%

Increase In Days On Market From Dec 2021 COMPASS

# Hillsborough

DECEMBER 2022

\$564K

Average Sales Price

\$547K

Median Sales Price

101%

Average %
Of Asking Price

-54%

Decrease In Sales From Dec 2021

-39%

Decrease In Contracts From Dec 2021

-7%

Decrease In Days On Market From Dec 2021 COMPASS

## Hillsdale

DECEMBER 2022

-46%

Decrease In Sales From Dec 2021

\$616K

Average Sales Price

\$600K

Median Sales Price 14%

Increase In Contracts From Dec 2021

99%

Average %
Of Asking Price

-23%

Decrease In Days On Market From Dec 2021 COMPASS

## Hillside

DECEMBER 2022

\$368K

Average Sales Price -70%

Decrease In Sales From Dec 2021

\$385K

Median Sales Price 33%

Increase In Contracts From Dec 2021

112%

Average % Of Asking Price 194%

Increase In Days On Market From Dec 2021 COMPASS

### Ho-Ho-Kus

DECEMBER 2022

\$846K

Average Sales Price

\$779K

Median Sales Price

100%

Average % Of Asking Price -50%

Decrease In Sales From Dec 2021

33%

Increase In Contracts From Dec 2021

11%

Increase In Days On Market From Dec 2021 COMPASS

## Hoboken

DECEMBER 2022

\$983K

Average Sales Price -64%

Decrease In Sales From Dec 2021

\$741K

Median Sales Price -51%

Decrease In Contracts From Dec 2021

98%

Average %
Of Asking Price

-21%

Decrease In Days On Market From Dec 2021 COMPASS

## Hopatcong

DECEMBER 2022

\$346K

Average Sales Price

\$327K

Median Sales Price

101%

Average % Of Asking Price -37%

Decrease In Sales From Dec 2021

-32%

Decrease In Contracts From Dec 2021

-4%

Decrease In Days On Market From Dec 2021 COMPASS

# Irvington

DECEMBER 2022

\$331K

Average Sales Price

\$330K

Median Sales Price

99%

Average %
Of Asking Price

0%

Change In Sales From Dec 2021

11%

Increase In Contracts From Dec 2021

-17%

Decrease In Days On Market From Dec 2021 COMPASS

## Jersey City

DECEMBER 2022

\$621K

Average Sales Price -43%

Decrease In Sales From Dec 2021

\$520K

Median Sales Price -22%

Decrease In Contracts From Dec 2021

97%

Average % Of Asking Price -2%

Decrease In Days On Market From Dec 2021 COMPASS

# Kearny

DECEMBER 2022

\$345K

Average Sales Price

\$350K

Median Sales Price

101%

Average % Of Asking Price -40%

Decrease In Sales From Dec 2021

-75%

Decrease In Contracts From Dec 2021

-17%

Decrease In Days On Market From Dec 2021 COMPASS

### Kenilworth

DECEMBER 2022

\$610K

Average Sales Price -83%

Decrease In Sales From Dec 2021

\$610K

Median Sales Price -12%

Decrease In Contracts From Dec 2021

101%

Average % Of Asking Price 113%

Increase In Days On Market From Dec 2021 COMPASS

## Kinnelon

DECEMBER 2022

\$638K

Average Sales Price

-45%

Decrease In Sales From Dec 2021

\$604K

Median Sales Price 50%

Increase In Contracts From Dec 2021

100%

Average % Of Asking Price -49%

Decrease In Days On Market From Dec 2021

COMPASS

### Leonia

DECEMBER 2022

75%

Increase In Sales From Dec 2021

\$582K

Average Sales Price

\$598K

Median Sales Price -55%

Decrease In Contracts From Dec 2021

93%

Average %
Of Asking Price

2%

Increase In Days On Market From Dec 2021 COMPASS

## Linden

DECEMBER 2022

\$431K

Average Sales Price -47%

Decrease In Sales From Dec 2021

\$435K

Median Sales Price -58%

Decrease In Contracts From Dec 2021

102%

Average %
Of Asking Price

0%

Change In Days On Market From Dec 2021 COMPASS

# Little Ferry

DECEMBER 2022

\$320K

Average Sales Price

\$349K

Median Sales Price

96%

Average %
Of Asking Price

-60%

Decrease In Sales From Dec 2021

-55%

Decrease In Contracts From Dec 2021

248%

Increase In Days On Market From Dec 2021 COMPASS

# Livingston

DECEMBER 2022

\$913K

Average Sales Price -42%

Decrease In Sales From Dec 2021

\$772K

Median Sales Price -33%

Decrease In Contracts From Dec 2021

100%

Average %
Of Asking Price

3%

Increase In Days On Market From Dec 2021 COMPASS

#### Lodi

DECEMBER 2022

\$366K

Average Sales Price

\$401K

Median Sales Price

95%

Average %
Of Asking Price

-58%

Decrease In Sales From Dec 2021

-50%

Decrease In Contracts From Dec 2021

38%

Increase In Days On Market From Dec 2021 COMPASS

## Long Hill

DECEMBER 2022

\$504K

Average Sales Price

\$480K

Median Sales Price

100%

Average %
Of Asking Price

-38%

Decrease In Sales From Dec 2021

-50%

Decrease In Contracts From Dec 2021

163%

Increase In Days On Market From Dec 2021 COMPASS

# Lyndhurst

DECEMBER 2022

\$493K

Average Sales Price -33%

Decrease In Sales From Dec 2021

\$446K

Median Sales Price -54%

Decrease In Contracts From Dec 2021

99%

Average %
Of Asking Price

51%

Increase In Days On Market From Dec 2021 COMPASS

#### Madison

DECEMBER 2022

\$1.1M

Average Sales Price

\$1.0M

Median Sales Price

103%

Average % Of Asking Price -20%

Decrease In Sales From Dec 2021

-62%

Decrease In Contracts From Dec 2021

89%

Increase In Days On Market From Dec 2021 COMPASS

#### Mahwah

DECEMBER 2022

\$695K

Average Sales Price

\$507K

Median Sales Price

101%

Average % Of Asking Price -38%

Decrease In Sales From Dec 2021

-29%

Decrease In Contracts From Dec 2021

-38%

Decrease In Days On Market From Dec 2021 COMPASS

# Mantoloking

DECEMBER 2022

\$2.4M

Average Sales Price

\$2.4M

Median Sales Price

89%

Average %
Of Asking Price

-50%

Decrease In Sales From Dec 2021

0%

Change In Contracts From Dec 2021

-57%

Decrease In Days On Market From Dec 2021 COMPASS

## Maplewood

DECEMBER 2022

\$764K

Average Sales Price

\$642K

Median Sales Price

105%

Average %
Of Asking Price

-27%

Decrease In Sales From Dec 2021

-20%

Decrease In Contracts From Dec 2021

-12%

Decrease In Days On Market From Dec 2021 COMPASS

### Maywood

DECEMBER 2022

\$555K

Average Sales Price

\$540K

Median Sales Price

105%

Average %
Of Asking Price

-75%

Decrease In Sales From Dec 2021

-50%

Decrease In Contracts From Dec 2021

-39%

Decrease In Days On Market From Dec 2021 COMPASS

# Mendham Borough

DECEMBER 2022

\$1.9M

Average Sales Price

\$1.9M

Median Sales Price

96%

Average %
Of Asking Price

-75%

Decrease In Sales From Dec 2021

-60%

Decrease In Contracts From Dec 2021

326%

Increase In Days On Market From Dec 2021 COMPASS

## Mendham Township

DECEMBER 2022

\$1.1M

Average Sales Price -22%

Decrease In Sales From Dec 2021

\$1.3M

Median Sales Price -14%

Decrease In Contracts From Dec 2021

95%

Average %
Of Asking Price

-31%

Decrease In Days On Market From Dec 2021 COMPASS

# Metuchen Borough

DECEMBER 2022

\$601K

Average Sales Price 67%

Increase In Sales From Dec 2021

\$545K

Median Sales Price 0%

Change In Contracts From Dec 2021

101%

Average %
Of Asking Price

12%

Increase In Days On Market From Dec 2021 COMPASS

#### Midland Park

DECEMBER 2022

\$451K

Average Sales Price

\$450K

Median Sales Price

105%

Average % Of Asking Price -17%

Decrease In Sales From Dec 2021

-25%

Decrease In Contracts From Dec 2021

-14%

Decrease In Days On Market From Dec 2021 COMPASS

### Millburn

DECEMBER 2022

\$1.0M

Average Sales Price -25%

Decrease In Sales From Dec 2021

\$1.0M

Median Sales Price -17%

Decrease In Contracts From Dec 2021

104%

Average %
Of Asking Price

-65%

Decrease In Days On Market From Dec 2021 COMPASS

#### Montclair

DECEMBER 2022

\$1.0M

Average Sales Price -6%

Decrease In Sales From Dec 2021

\$700K

Median Sales Price 7%

Increase In Contracts From Dec 2021

111%

Average %
Of Asking Price

10%

Increase In Days On Market From Dec 2021 COMPASS

#### Montvale

DECEMBER 2022

\$676K 43%

Increase In Sales From Dec 2021

\$665K

Median Sales Price

Average

Sales Price

-50%

Decrease In Contracts From Dec 2021

98%

Average % Of Asking Price 12%

Increase In Days On Market From Dec 2021 COMPASS

#### Montville

DECEMBER 2022

\$798K

Average Sales Price -59%

Decrease In Sales From Dec 2021

\$665K

Median Sales Price 0%

Change In Contracts From Dec 2021

103%

Average % Of Asking Price 15%

Increase In Days On Market From Dec 2021 COMPASS

### Moonachie

DECEMBER 2022

0%

Change In Sales From Dec 2021

\_

Median Sales Price

Average

Sales Price

0%

Change In Contracts From Dec 2021

\_

Average %
Of Asking Price

\_\_\_

Change In Days On Market From Dec 2021 COMPASS

#### Morris Plains

DECEMBER 2022

\$712K

Average Sales Price

\$710K

Median Sales Price

104%

Average %
Of Asking Price

-12%

Decrease In Sales From Dec 2021

125%

Increase In Contracts From Dec 2021

38%

Increase In Days On Market From Dec 2021 COMPASS

## Morris Township

DECEMBER 2022

\$771K

Average Sales Price -24%

Decrease In Sales From Dec 2021

\$765K

Median Sales Price -38%

Decrease In Contracts From Dec 2021

102%

Average %
Of Asking Price

-33%

Decrease In Days On Market From Dec 2021 COMPASS

#### Morristown

DECEMBER 2022

\$491K

Average Sales Price -62%

Decrease In Sales From Dec 2021

\$457K

Median Sales Price -47%

Decrease In Contracts From Dec 2021

98%

Average %
Of Asking Price

43%

Increase In Days On Market From Dec 2021 COMPASS

# Mount Arlington

DECEMBER 2022

\$377K

Average Sales Price -10%

Decrease In Sales From Dec 2021

\$340K

Median Sales Price -29%

Decrease In Contracts From Dec 2021

102%

Average %
Of Asking Price

-5%

Decrease In Days On Market From Dec 2021 COMPASS

#### Mountain Lakes

DECEMBER 2022

\$900K

Average Sales Price -20%

Decrease In Sales From Dec 2021

\$813K

Median Sales Price 67%

Increase In Contracts From Dec 2021

99%

Average %
Of Asking Price

-20%

Decrease In Days On Market From Dec 2021 COMPASS

#### Mountainside

DECEMBER 2022

\$875K

Average Sales Price U%

Change In Sales From Dec 2021

\$850K

Median Sales Price -80%

Decrease In Contracts From Dec 2021

100%

Average % Of Asking Price -65%

Decrease In Days On Market From Dec 2021 COMPASS

#### **New Milford**

DECEMBER 2022

\$627K

Average Sales Price

\$605K

Median Sales Price

101%

Average %
Of Asking Price

-25%

Decrease In Sales From Dec 2021

-54%

Decrease In Contracts From Dec 2021

-43%

Decrease In Days On Market From Dec 2021 COMPASS

#### **New Providence**

DECEMBER 2022

\$740K

Average Sales Price -56%

Decrease In Sales From Dec 2021

\$691K

Median Sales Price -62%

Decrease In Contracts From Dec 2021

106%

Average %
Of Asking Price

-53%

Decrease In Days On Market From Dec 2021 COMPASS

#### Newark

DECEMBER 2022

\$392K

Average Sales Price

\$350K

Median Sales Price

100%

Average % Of Asking Price 20%

Increase In Sales From Dec 2021

-13%

Decrease In Contracts From Dec 2021

47%

Increase In Days On Market From Dec 2021 COMPASS

# North Arlington

DECEMBER 2022

\$497K

Average Sales Price -40%

Decrease In Sales From Dec 2021

\$482K

Median Sales Price -9%

Decrease In Contracts From Dec 2021

99%

Average %
Of Asking Price

70%

Increase In Days On Market From Dec 2021 COMPASS

# North Bergen

DECEMBER 2022

\$362K

Average Sales Price -37%

Decrease In Sales From Dec 2021

\$327K

Median Sales Price -35%

Decrease In Contracts From Dec 2021

96%

Average %
Of Asking Price

-21%

Decrease In Days On Market From Dec 2021 COMPASS

#### North Caldwell

DECEMBER 2022

\$1.2M

Average Sales Price

\$1.1M

Median Sales Price

98%

Average % Of Asking Price -56%

Decrease In Sales From Dec 2021

0%

Change In Contracts From Dec 2021

-28%

Decrease In Days On Market From Dec 2021 COMPASS

#### North Plainfield

DECEMBER 2022

\$368K

Average Sales Price -39%

Decrease In Sales From Dec 2021

\$365K

Median Sales Price -8%

Decrease In Contracts From Dec 2021

102%

Average %
Of Asking Price

45%

Increase In Days On Market From Dec 2021 COMPASS

#### Northvale

DECEMBER 2022

\$602K

Average Sales Price -50%

Decrease In Sales From Dec 2021

\$617K

Median Sales Price 0%

Change In Contracts From Dec 2021

90%

Average %
Of Asking Price

227%

Increase In Days On Market From Dec 2021 COMPASS

#### Norwood

DECEMBER 2022

\$650K

Average Sales Price

\$650K

Median Sales Price

100%

Average % Of Asking Price -87%

Decrease In Sales From Dec 2021

-78%

Decrease In Contracts From Dec 2021

-68%

Decrease In Days On Market From Dec 2021 COMPASS

# Nutley

DECEMBER 2022

-77%

Decrease In Sales From Dec 2021

\$590K Average

Sales Price

\$535K

Median Sales Price -62%

Decrease In Contracts From Dec 2021

99%

Average % Of Asking Price 0%

Change In Days On Market From Dec 2021 COMPASS

### Oakland

DECEMBER 2022

\$638K

Average Sales Price -37%

Decrease In Sales From Dec 2021

\$587K

Median Sales Price -61%

Decrease In Contracts From Dec 2021

102%

Average % Of Asking Price -33%

Decrease In Days On Market From Dec 2021 COMPASS

## Old Tappan

DECEMBER 2022

\$890K

Average Sales Price 10%

Increase In Sales From Dec 2021

\$885K

Median Sales Price 180%

Increase In Contracts From Dec 2021

99%

Average %
Of Asking Price

306%

Increase In Days On Market From Dec 2021 COMPASS

#### Oradell

DECEMBER 2022

-64%

Decrease In Sales From Dec 2021

\$764K

Average Sales Price

\$550K

Median Sales Price 67%

Increase In Contracts From Dec 2021

95%

Average %
Of Asking Price

15%

Increase In Days On Market From Dec 2021 COMPASS

### Orange

DECEMBER 2022

\$297K

Average Sales Price -31%

Decrease In Sales From Dec 2021

\$250K

Median Sales Price -65%

Decrease In Contracts From Dec 2021

101%

Average % Of Asking Price 23%

Increase In Days On Market From Dec 2021 COMPASS

#### Palisades Park

DECEMBER 2022

\$659K

Average Sales Price -54%

Decrease In Sales From Dec 2021

\$676K

Median Sales Price -60%

Decrease In Contracts From Dec 2021

93%

Average % Of Asking Price -13%

Decrease In Days On Market From Dec 2021 COMPASS

#### Paramus

DECEMBER 2022

\$901K

Average Sales Price

\$790K

Median Sales Price

96%

Average % Of Asking Price -36%

Decrease In Sales From Dec 2021

-36%

Decrease In Contracts From Dec 2021

21%

Increase In Days On Market From Dec 2021 COMPASS

### Park Ridge

DECEMBER 2022

\$783K

Average Sales Price -47%

Decrease In Sales From Dec 2021

\$799K

Median Sales Price -60%

Decrease In Contracts From Dec 2021

100%

Average %
Of Asking Price

62%

Increase In Days On Market From Dec 2021 COMPASS

### Parsippany

DECEMBER 2022

\$498K

Average Sales Price -20%

Decrease In Sales From Dec 2021

\$450K

Median Sales Price -14%

Decrease In Contracts From Dec 2021

102%

Average % Of Asking Price -10%

Decrease In Days On Market From Dec 2021 COMPASS

#### Passaic

DECEMBER 2022

-25%

Decrease In Sales From Dec 2021

\$307K

Average Sales Price

\$312K

Median Sales Price -10%

Decrease In Contracts From Dec 2021

107%

Average % Of Asking Price -56%

Decrease In Days On Market From Dec 2021 COMPASS

#### Paterson

DECEMBER 2022

\$411K

Average Sales Price -33%

Decrease In Sales From Dec 2021

\$410K

Median Sales Price 0%

Change In Contracts From Dec 2021

101%

Average % Of Asking Price -32%

Decrease In Days On Market From Dec 2021 COMPASS

# Peapack Gladstone

DECEMBER 2022

\$875K

Average Sales Price -50%

Decrease In Sales From Dec 2021

\$875K

Median Sales Price -33%

Decrease In Contracts From Dec 2021

98%

Average %
Of Asking Price

567%

Increase In Days On Market From Dec 2021 COMPASS

#### Plainfield

DECEMBER 2022

\$418K

Average Sales Price -45%

Decrease In Sales From Dec 2021

\$400K

Median Sales Price -6%

Decrease In Contracts From Dec 2021

102%

Average % Of Asking Price -40%

Decrease In Days On Market From Dec 2021 COMPASS

### Rahway

DECEMBER 2022

\$430K

Average Sales Price

\$440K

Median Sales Price

105%

Average % Of Asking Price -47%

Decrease In Sales From Dec 2021

-54%

Decrease In Contracts From Dec 2021

-37%

Decrease In Days On Market From Dec 2021 COMPASS

# Ramsey

DECEMBER 2022

31%

Increase In Sales From Dec 2021

\$584K

Average Sales Price

\$587K

Median Sales Price -25%

Decrease In Contracts From Dec 2021

98%

Average % Of Asking Price 26%

Increase In Days On Market From Dec 2021 COMPASS

# Randolph

DECEMBER 2022

\$633K

Average Sales Price

\$595K

Median Sales Price

99%

Average %
Of Asking Price

-19%

Decrease In Sales From Dec 2021

-44%

Decrease In Contracts From Dec 2021

-7%

Decrease In Days On Market From Dec 2021 COMPASS

### Raritan Township

DECEMBER 2022

\$521K

Average Sales Price -4%

Decrease In Sales From Dec 2021

\$460K

Median Sales Price 24%

Increase In Contracts From Dec 2021

102%

Average % Of Asking Price -23%

Decrease In Days On Market From Dec 2021 COMPASS

# Ridgefield

DECEMBER 2022

\$702K

Average Sales Price

\$775K

Median Sales Price

97%

Average %
Of Asking Price

-57%

Decrease In Sales From Dec 2021

-50%

Decrease In Contracts From Dec 2021

-5%

Decrease In Days On Market From Dec 2021 COMPASS

# Ridgefield Park

DECEMBER 2022

\$371K

Average Sales Price 80%

Increase In Sales From Dec 2021

\$460K

Median Sales Price -25%

Decrease In Contracts From Dec 2021

96%

Average % Of Asking Price 59%

Increase In Days On Market From Dec 2021 COMPASS

# Ridgewood

DECEMBER 2022

\$1.1M

Average Sales Price -12%

Decrease In Sales From Dec 2021

\$980K

Median Sales Price -67%

Decrease In Contracts From Dec 2021

103%

Average % Of Asking Price -54%

Decrease In Days On Market From Dec 2021 COMPASS

### River Edge

DECEMBER 2022

\$688K

Average Sales Price

\$616K

Median Sales Price

99%

Average %
Of Asking Price

-8%

Decrease In Sales From Dec 2021

-75%

Decrease In Contracts From Dec 2021

8%

Increase In Days On Market From Dec 2021 COMPASS

#### River Vale

DECEMBER 2022

\$710K

Average Sales Price

\$690K

Median Sales Price

100%

Average % Of Asking Price -13%

Decrease In Sales From Dec 2021

17%

Increase In Contracts From Dec 2021

-10%

Decrease In Days On Market From Dec 2021 COMPASS

### Rochelle Park

DECEMBER 2022

\$473K

Average Sales Price 20%

Increase In Sales From Dec 2021

\$490K

Median Sales Price 50%

Increase In Contracts From Dec 2021

99%

Average % Of Asking Price -4%

Decrease In Days On Market From Dec 2021 COMPASS

### Rockaway

DECEMBER 2022

\$470K

Average Sales Price -47%

Decrease In Sales From Dec 2021

\$437K

Median Sales Price 8%

Increase In Contracts From Dec 2021

103%

Average % Of Asking Price 3%

Increase In Days On Market From Dec 2021 COMPASS

#### Roseland

DECEMBER 2022

\$760K

Average Sales Price

\$745K

Median Sales Price

98%

Average % Of Asking Price -70%

Decrease In Sales From Dec 2021

25%

Increase In Contracts From Dec 2021

-5%

Decrease In Days On Market From Dec 2021 COMPASS

#### Roselle

DECEMBER 2022

5%

Increase In Sales From Dec 2021

\$399K

Average Sales Price

\$400K

Median Sales Price 5%

Increase In Contracts From Dec 2021

102%

Average %
Of Asking Price

33%

Increase In Days On Market From Dec 2021 COMPASS

#### Roselle Park

DECEMBER 2022

\$449K

Average Sales Price

\$462K

Median Sales Price

107%

Average % Of Asking Price -50%

Decrease In Sales From Dec 2021

-54%

Decrease In Contracts From Dec 2021

-22%

Decrease In Days On Market From Dec 2021 COMPASS

#### Rutherford

DECEMBER 2022

\$548K

Average Sales Price -25%

Decrease In Sales From Dec 2021

\$580K

Median Sales Price -65%

Decrease In Contracts From Dec 2021

99%

Average %
Of Asking Price

27%

Increase In Days On Market From Dec 2021 COMPASS

#### Saddle Brook

DECEMBER 2022

\$475K

Average Sales Price -76%

Decrease In Sales From Dec 2021

\$462K

Median Sales Price -50%

Decrease In Contracts From Dec 2021

96%

Average %
Of Asking Price

39%

Increase In Days On Market From Dec 2021 COMPASS

#### Saddle River

DECEMBER 2022

\$1.8M

Average Sales Price

\$1.8M

Median Sales Price

100%

Average %
Of Asking Price

0%

Change In Sales From Dec 2021

100%

Increase In Contracts From Dec 2021

255%

Increase In Days On Market From Dec 2021 COMPASS

#### Scotch Plains

DECEMBER 2022

\$705K

Average Sales Price -17%

Decrease In Sales From Dec 2021

\$555K

Median Sales Price 18%

Increase In Contracts From Dec 2021

100%

Average % Of Asking Price 74%

Increase In Days On Market From Dec 2021 COMPASS

#### Secaucus

DECEMBER 2022

\$437K

Average Sales Price

\$402K

Median Sales Price

98%

Average %
Of Asking Price

-60%

Decrease In Sales From Dec 2021

0%

Change In Contracts From Dec 2021

3%

Increase In Days On Market From Dec 2021 COMPASS

#### Short Hills

DECEMBER 2022

\$1.6M

Average Sales Price

\$1.4M

Median Sales Price

98%

Average %
Of Asking Price

-47%

Decrease In Sales From Dec 2021

-73%

Decrease In Contracts From Dec 2021

-12%

Decrease In Days On Market From Dec 2021 COMPASS

#### Somerville

DECEMBER 2022

\$524K

Average Sales Price

\$560K

Median Sales Price

99%

Average %
Of Asking Price

-31%

Decrease In Sales From Dec 2021

14%

Increase In Contracts From Dec 2021

-33%

Decrease In Days On Market From Dec 2021 COMPASS

### South Orange

DECEMBER 2022

\$822K

Average Sales Price -68%

Decrease In Sales From Dec 2021

\$772K

Median Sales Price -53%

Decrease In Contracts From Dec 2021

107%

Average % Of Asking Price 14%

Increase In Days On Market From Dec 2021 COMPASS

# Springfield

DECEMBER 2022

\$596K

Average Sales Price -29%

Decrease In Sales From Dec 2021

\$615K

Median Sales Price 7%

Increase In Contracts From Dec 2021

101%

Average % Of Asking Price 0%

Change In Days On Market From Dec 2021 COMPASS

#### Summit

DECEMBER 2022

\$1.0M

Average Sales Price -43%

Decrease In Sales From Dec 2021

\$757K

Median Sales Price -15%

Decrease In Contracts From Dec 2021

102%

Average % Of Asking Price -45%

Decrease In Days On Market From Dec 2021 COMPASS

#### Teaneck

DECEMBER 2022

\$534K

Average Sales Price

\$520K

Median Sales Price

99%

Average %
Of Asking Price

-32%

Decrease In Sales From Dec 2021

-57%

Decrease In Contracts From Dec 2021

-27%

Decrease In Days On Market From Dec 2021 COMPASS

# Tenafly

DECEMBER 2022

\$940K -73%

Average Decrease In Sales Sales Price From Dec 2021

\$956K

Median Sales Price -39%

Decrease In Contracts From Dec 2021

97%

Average %
Of Asking Price

-21%

Decrease In Days On Market From Dec 2021 COMPASS

### Tewksbury Township

DECEMBER 2022

\$1.7M

Average Sales Price -73%

Decrease In Sales From Dec 2021

\$2.3M

Median Sales Price -67%

Decrease In Contracts From Dec 2021

98%

Average %
Of Asking Price

171%

Increase In Days On Market From Dec 2021 COMPASS

### Union

DECEMBER 2022

\$501K

Average Sales Price

\$489K

Median Sales Price

102%

Average %
Of Asking Price

-15%

Decrease In Sales From Dec 2021

-5%

Decrease In Contracts From Dec 2021

11%

Increase In Days On Market From Dec 2021 COMPASS

# **Union City**

DECEMBER 2022

\$371K

Average Sales Price -36%

Decrease In Sales From Dec 2021

\$325K

Median Sales Price -25%

Decrease In Contracts From Dec 2021

99%

Average %
Of Asking Price

23%

Increase In Days On Market From Dec 2021 COMPASS

## Upper Saddle River

DECEMBER 2022

\$1.1M

Average Sales Price -12%

Decrease In Sales From Dec 2021

\$1.0M

Median Sales Price -60%

Decrease In Contracts From Dec 2021

100%

Average %
Of Asking Price

18%

Increase In Days On Market From Dec 2021 COMPASS

#### Verona

DECEMBER 2022

\$598K

Average Sales Price

\$631K

Median Sales Price

104%

Average %
Of Asking Price

-25%

Decrease In Sales From Dec 2021

-31%

Decrease In Contracts From Dec 2021

17%

Increase In Days On Market From Dec 2021 COMPASS

### Waldwick

DECEMBER 2022

\$497K

Average Sales Price

\$501K

Median Sales Price

92%

Average %
Of Asking Price

-78%

Decrease In Sales From Dec 2021

-75%

Decrease In Contracts From Dec 2021

90%

Increase In Days On Market From Dec 2021 COMPASS

# Wallington

DECEMBER 2022

\$672K

Average Sales Price

\$735K

Median Sales Price

99%

Average %
Of Asking Price

25%

Increase In Sales From Dec 2021

-33%

Decrease In Contracts From Dec 2021

-45%

Decrease In Days On Market From Dec 2021 COMPASS

#### Warren

DECEMBER 2022

\$962K

Average Sales Price

\$921K

Median Sales Price

98%

Average %
Of Asking Price

33%

Increase In Sales From Dec 2021

-41%

Decrease In Contracts From Dec 2021

-23%

Decrease In Days On Market From Dec 2021 COMPASS

## Washington Township

DECEMBER 2022

\$612K

Average Sales Price -61%

Decrease In Sales From Dec 2021

\$628K

Median Sales Price 15%

Increase In Contracts From Dec 2021

100%

Average %
Of Asking Price

-15%

Decrease In Days On Market From Dec 2021 COMPASS

# Watchung

DECEMBER 2022

\$999K

Average Sales Price

\$1.1M

Median Sales Price

98%

Average % Of Asking Price 38%

Increase In Sales From Dec 2021

-56%

Decrease In Contracts From Dec 2021

120%

Increase In Days On Market From Dec 2021 COMPASS

## Wayne

DECEMBER 2022

\$627K -43%

Decrease In Sales From Dec 2021

\$650K

Median Sales Price

Average

Sales Price

-45%

Decrease In Contracts From Dec 2021

101%

Average % Of Asking Price -17%

Decrease In Days On Market From Dec 2021 COMPASS

### Weehawken

DECEMBER 2022

\$551K

Average Sales Price -33%

Decrease In Sales From Dec 2021

\$607K

Median Sales Price -57%

Decrease In Contracts From Dec 2021

96%

Average %
Of Asking Price

-14%

Decrease In Days On Market From Dec 2021 COMPASS

#### West Caldwell

DECEMBER 2022

\$592K

Average Sales Price -40%

Decrease In Sales From Dec 2021

\$585K

Median Sales Price -33%

Decrease In Contracts From Dec 2021

106%

Average % Of Asking Price -5%

Decrease In Days On Market From Dec 2021 COMPASS

### West Milford

DECEMBER 2022

\$377K

Average Sales Price -34%

Decrease In Sales From Dec 2021

\$329K

Median Sales Price 17%

Increase In Contracts From Dec 2021

98%

Average % Of Asking Price -17%

Decrease In Days On Market From Dec 2021 COMPASS

#### West New York

DECEMBER 2022

\$399K

Average Sales Price -33%

Decrease In Sales From Dec 2021

\$290K

Median Sales Price -25%

Decrease In Contracts From Dec 2021

96%

Average % Of Asking Price -8%

Decrease In Days On Market From Dec 2021 COMPASS

## West Orange

DECEMBER 2022

\$575K

Average Sales Price

\$545K

Median Sales Price

104%

Average %
Of Asking Price

-34%

Decrease In Sales From Dec 2021

-50%

Decrease In Contracts From Dec 2021

19%

Increase In Days On Market From Dec 2021 COMPASS

### Westfield

DECEMBER 2022

\$1.1M

Average Sales Price 13%

Increase In Sales From Dec 2021

\$970K

Median Sales Price -41%

Decrease In Contracts From Dec 2021

101%

Average % Of Asking Price -39%

Decrease In Days On Market From Dec 2021 COMPASS

#### Westwood

DECEMBER 2022

\$609K

Average Sales Price

\$620K

Median Sales Price

101%

Average % Of Asking Price -40%

Decrease In Sales From Dec 2021

40%

Increase In Contracts From Dec 2021

-13%

Decrease In Days On Market From Dec 2021 COMPASS

## Whippany

DECEMBER 2022

\$528K

Average Sales Price -67%

Decrease In Sales From Dec 2021

\$502K

Median Sales Price -60%

Decrease In Contracts From Dec 2021

102%

Average % Of Asking Price 21%

Increase In Days On Market From Dec 2021 COMPASS

# Wood-Ridge

DECEMBER 2022

\$551K

Average Sales Price

\$549K

Median Sales Price

101%

Average % Of Asking Price -68%

Decrease In Sales From Dec 2021

-64%

Decrease In Contracts From Dec 2021

-36%

Decrease In Days On Market From Dec 2021 COMPASS

## Woodbridge Township

DECEMBER 2022

\$441K

Average Sales Price -46%

Decrease In Sales From Dec 2021

\$439K

Median Sales Price 6%

Increase In Contracts From Dec 2021

103%

Average %
Of Asking Price

-15%

Decrease In Days On Market From Dec 2021 COMPASS

### Woodcliff Lake

DECEMBER 2022

\$1.0M

Average Sales Price -29%

Decrease In Sales From Dec 2021

\$999K

Median Sales Price 67%

Increase In Contracts From Dec 2021

95%

Average % Of Asking Price 76%

Increase In Days On Market From Dec 2021 COMPASS

# Wyckoff

DECEMBER 2022

\$808K

Average Sales Price

\$775K

Median Sales Price

98%

Average % Of Asking Price 20%

Increase In Sales From Dec 2021

-29%

Decrease In Contracts From Dec 2021

34%

Increase In Days On Market From Dec 2021 COMPASS